

START OF TRANSCRIPT

[00:00:25] YOU.
[00:00:29] THIS IS COMMISSION PRESIDENT SAM CHO
[00:00:31] CONVENING THE REGULAR MEETING OF APRIL
[00:00:32] 11, 2023. THE TIME IS 10:30 A.M..
[00:00:36] WE'RE MEETING IN PERSON TODAY AT THE
[00:00:38] PORT OF SEATTLE HEADQUARTERS BUILDING,
[00:00:39] COMMISSION CHAMBERS AND VIRTUALLY VIA
[00:00:41] MICROSOFT TEAMS. PRESENT WITH ME TODAY
[00:00:44] ARE COMMISSIONERS CALKINS, FELLEMAN,
[00:00:45] HASEGAWA AND MOHAMED, WHO ARE CURRENTLY
[00:00:47] GATHERED IN EXECUTIVE SESSION ROOM WAIT
[00:00:49] AWAITING THE OPENING OF THE PUBLIC
[00:00:51] MEETING. WE'LL NOW RECESS INTO THE
[00:00:53] EXECUTIVE SESSION. DISCUSS TWO ITEMS
[00:00:55] REGARDING LITIGATION AND OR POTENTIAL
[00:00:56] LITIGATION OR LEGAL RISK PER RCW
[00:00:59] 42.30.110, SUB ONE, SUB I FOR
[00:01:03] APPROXIMATELY 40 MINUTES AND ONE ITEM
[00:01:05] RELATED TO THE PERFORMANCE OF A PUBLIC
[00:01:07] EMPLOYEE PER RCW 42.30.110,
[00:01:10] SUB ONE, SOME G FOR APPROXIMATELY 30
[00:01:13] MINUTES AND WE WILL RECONVENE INTO
[00:01:16] PUBLIC SESSION AT NOON SHARP. THANK YOU
[00:01:18] VERY MUCH. THANK YOU. WE ARE IN RECESS.
[00:01:26] ALL RIGHT. THIS IS COMMISSION PRESIDENT
[00:01:28] SAM CHO RECONVENING THE REGULAR MEETING
[00:01:31] OF APRIL 11, 2023. THE TIME IS 12:08 P.M..
[00:01:34] WE'RE MEETING IN PERSON
[00:01:35] TODAY AT THE PORT OF SEATTLE
[00:01:36] HEADQUARTERS BUILDING, COMMISSION
[00:01:38] CHAMBERS AND VIRTUALLY VIA MICROSOFT
[00:01:39] TEAMS. CLERK HART, PLEASE CALL THE ROLL
[00:01:41] OF ALL COMMISSIONERS IN ATTENDANCE.
[00:01:43] THANK YOU. BEGINNING WITH COMMISSIONER
[00:01:45] CALKINS. I'M HERE. THANK YOU.
[00:01:48] THANK YOU. COMMISSIONER CHO? AYE,
[00:01:51] PRESIDENT. THANK YOU. COMMISSIONER
[00:01:53] FELLEMAN. PRESENT. THANK YOU.
[00:01:56] COMMISSIONER HASEGAWA. THANK YOU. AND
[00:01:58] COMMISSIONER MOHAMMED. PRESENT. THANK
[00:02:02] YOU VERY MUCH. WE DO HAVE A FULL QUORUM
[00:02:03] ESTABLISHED HERE TODAY. EXCELLENT. A FEW
[00:02:06] HOUSEKEEPING ITEMS BEFORE WE BEGIN. FOR
[00:02:08] EVERYONE IN THE MEETING, PLEASE TURN OFF
[00:02:10] YOUR CELL PHONES OR PUT THEM ON SILENT.
[00:02:12] FOR ANYONE PARTICIPATING ON MICROSOFT
[00:02:14] TEAMS, PLEASE MUTE YOUR SPEAKERS WHEN
[00:02:16] NOT ACTIVELY SPEAKING OR PRESENTING.
[00:02:19] PLEASE KEEP YOUR CAMERAS OFF UNLESS
[00:02:20] YOU'RE A MEMBER OF THE COMMISSION OR
[00:02:22] EXECUTIVE DIRECTOR PARTICIPATING
[00:02:23] VIRTUALLY, OR YOU ARE A STAFF MEMBER OF
[00:02:25] THE STAFF IN A PRESENTATION AND ARE
[00:02:27] ACTIVELY ADDRESSING THE COMMISSIONER.
[00:02:28] MEMBERS OF THE PUBLIC ADDRESSING THE
[00:02:30] COMMISSION DURING PUBLIC COMMENT MAY
[00:02:32] TURN ON THEIR CAMERAS WHEN THEIR NAME IS
[00:02:34] CALLED TO SPEAK AND WILL TURN THEM BACK
[00:02:37] OFF AGAIN AT THE CONCLUSION OF THEIR
[00:02:38] REMARKS. FOR EVERYONE AT THE DAIS HERE
[00:02:41] TODAY, PLEASE TURN OFF YOUR SPEAKERS ON

[00:02:44] ANY COMPUTERS AND SILENCE YOUR DEVICES.
[00:02:46] PLEASE ALSO REMEMBER TO ADDRESS YOUR
[00:02:48] QUESTIONS TO BE RECOGNIZED, TO SPEAK
[00:02:50] THROUGH THE CHAIR, AND TO WAIT TO SPEAK
[00:02:51] UNTIL YOU'VE BEEN RECOGNIZED. YOU'LL
[00:02:53] TURN YOUR MICROPHONES ON AND OFF AS
[00:02:55] NEEDED. ALL THE ITEMS NOTED HERE WILL
[00:02:57] ENSURE A SMOOTHER MEETING, SO I THANK
[00:02:59] YOU IN ADVANCE. ALL VOTES TODAY WILL BE
[00:03:02] TAKEN BY THE ROLL CALL METHOD SO THAT
[00:03:03] IT'S CLEAR FOR ANYONE PARTICIPATING
[00:03:05] VIRTUALLY HOW VOTES ARE CAST.
[00:03:06] COMMISSIONERS WILL SAY AYE OR NAY WHEN
[00:03:08] THEIR NAME IS CALLED. WE ARE MEETING ON
[00:03:11] THE ANCESTRAL LANDS AND WATERS OF THE
[00:03:13] COAST SALISH PEOPLE WITH WHOM WE SHARE A
[00:03:15] COMMITMENT TO STEWARD THESE NATURAL
[00:03:16] RESOURCES FOR FUTURE GENERATIONS. THIS
[00:03:20] MEETING IS BEING DIGITALLY RECORDED AND
[00:03:22] MAY BE VIEWED OR HEARD AT ANY TIME ON
[00:03:24] THE PORT'S WEBSITE AND MAY BE
[00:03:25] REBROADCAST BY KING COUNTY TELEVISION.
[00:03:27] PLEASE NOW STAND OR JOIN US FOR THE
[00:03:29] PLEDGE OF ALLEGIANCES
[00:03:33] [THE PEDGE OF ALLEGIENCE IS RECITED].
[00:03:47] THE FIRST ITEM OF BUSINESS TODAY IS APPROVAL OF
[00:03:50] THE AGENDA. AS A REMINDER, IF A
[00:03:53] COMMISSIONER WISHES TO COMMENT FOR OR
[00:03:55] AGAINST AN ITEM ON THE CONSENT AGENDA,
[00:03:56] IT IS NOT NECESSARY TO PULL THE ITEM
[00:03:58] FROM THESE CONSENT AGENDA. RATHER, A
[00:04:00] COMMISSIONER MAY OFFER SUPPORTING OR
[00:04:02] OPPOSING COMMENTS ONCE THE MOTION TO
[00:04:03] APPROVE THE CONSENT AGENDA IS ON THE
[00:04:05] FLOOR AND BEFORE THE VOICE TAKEN.
[00:04:07] HOWEVER, IF A COMMISSIONER WANTS TO ASK
[00:04:09] QUESTIONS OF STAFF OR WISHES TO HAVE A
[00:04:11] DIALOGUE ON A CONSENT AGENDA ITEM, IT IS
[00:04:13] APPROPRIATE TO REQUEST THAT ITEM TO BE
[00:04:14] PULLED FOR A SEPARATE DISCUSSION. ARE
[00:04:17] THERE ANY ITEMS TO BE PULLED FROM THE
[00:04:18] CONSENT AGENDA OR ANY MOTIONS TO
[00:04:20] REARRANGE THE ORDERS OF THE DAY?
[00:04:25] I DON'T SEE ANY HERE ANY VIRTUALLY
[00:04:27] JOINING US. YES,
[00:04:31] COMMISSIONER MOHAMMED. THANK YOU FOR
[00:04:34] RECOGNIZING ME, PRESIDENT CHO.
[00:04:38] I WOULD LIKE TO ACTUALLY PULL ITEM
[00:04:41] EIGHT G AND HAVE SEVERAL QUESTIONS.
[00:04:45] OKAY. ITEM EIGHT G WILL
[00:04:49] BE PULLED FROM THE CONSENT AGENDA AND
[00:04:51] ADRESSED AS SOON AS THE CONSENT AGENDA IS
[00:04:55] APPROVED. ANY OTHER ITEMS,
[00:05:01] MR. COMMISSIONER? PRESIDENT TEN B.
[00:05:04] YEAH. COMMISSIONER MOHAMMED, DID YOU
[00:05:06] ALSO INTEND TO PULL TEN B PERHAPS FROM
[00:05:09] THE AGENDA? THAT IS CORRECT.
[00:05:11] EXCELLENT. I WOULD LIKE TO MOTION TO
[00:05:14] PULL THAT ITEM AND POSTPONE IT FOR THE
[00:05:17] NEXT COMMISSION MEETING ON APRIL 18.
[00:05:20] THANK YOU. OKAY, GREAT. SO WE WILL PULL
[00:05:22] TEN B AND POSTPONE THAT AND MOVE IT TO
[00:05:25] THE APRIL 18 MEETING OF THE COMMISSION.

[00:05:29] MR. COMMISSION PRESIDENT, THAT ONE NEEDS
[00:05:31] A GENERAL CONSENT. WELL, CORRECT. I'M
[00:05:33] SORRY, THAT'S NOT ON THE CONSENT AGENDA.
[00:05:35] IT'S UNDER GENERAL CONSENT. YEAH, IF
[00:05:38] THERE'S NO OBJECTION. YEAH, IF THERE'S
[00:05:39] NO OBJECTION, WE WILL GO AHEAD AND PULL
[00:05:41] THAT. ANY OTHERS?
[00:05:45] GREAT. COMMISSIONERS, THE QUESTION IS
[00:05:46] NOW AN APPROVAL OF THE AGENDA. IS THERE
[00:05:48] A MOTION TO APPROVE THE AGENDA AS
[00:05:50] AMENDED? SO MOVE.
[00:05:58] SECOND. OKAY, GREAT. I HAVE A MOTION AND
[00:06:01] A SECOND. IS THERE AN OBJECTION TO THE
[00:06:02] APPROVAL? YEAH. IS THERE AN OBJECTION TO
[00:06:05] THE APPROVAL OF THE AGENDA AS AMENDED?
[00:06:09] HEARING NONE. THE AGENDA IS APPROVED AS
[00:06:12] AMENDED. GREAT. NEXT ON OUR
[00:06:15] AGENDA IS OUR SPECIAL ORDERS OF THE DAY.
[00:06:17] CLERK HART, PLEASE READ THE ITEM INTO
[00:06:19] THE RECORD. THANK YOU. THIS IS AGENDA
[00:06:21] ITEM FOUR A. EXECUTIVE DIRECTOR
[00:06:23] PERFORMANCE REVIEW. ALL RIGHT,
[00:06:27] SO EVERY YEAR WE AS A COMMISSIONER, ONE
[00:06:31] OF OUR JOBS IS TO DO
[00:06:34] A PERFORMANCE REVIEW OF THE EXECUTIVE
[00:06:36] DIRECTOR WHO'S ONE OF OUR DIRECT REPORTS
[00:06:39] AND PROBABLY OUR MOST IMPORTANT DIRECT
[00:06:40] REPORT. LET ME JUST START OFF BY SAYING,
[00:06:43] AS I SAID TO YOU, STEVE, IN OUR
[00:06:47] EXECUTIVE SESSION, HOW GRATEFUL WE ARE
[00:06:48] TO HAVE YOU AS A LEADER HERE AT THE PORT
[00:06:51] OF SEATTLE. I THINK WE'RE REALLY LUCKY
[00:06:53] BECAUSE YOU HAVE SUCH A TREMENDOUS
[00:06:55] BREADTH OF EXPERIENCE. OBVIOUSLY, YOUR
[00:06:57] SERVICE TO THIS COUNTRY IS IN THE COAST
[00:06:59] GUARD AND YOU BRING A PERSPECTIVE THAT
[00:07:02] IS UNIQUE, I THINK, AMONG MANY PORT
[00:07:04] EXECUTIVES. AND I'VE NOW HAD THE CHANCE
[00:07:05] TO MEET MANY PORT EXECUTIVES AS I'VE
[00:07:08] TRAVELED THROUGHOUT THE WORLD, GONE TO
[00:07:10] TPM, GONE TO OTHER PORTS. AND I CAN
[00:07:13] REALLY SAY THAT WE REALLY LUCKED
[00:07:16] OUT IN HAVING YOU. AND AS FAR AS THE
[00:07:20] 2022 YEAR IS CONCERNED, OBVIOUSLY WE'RE
[00:07:23] COMING BACK FROM SEVERAL YEARS OF HAVING
[00:07:25] COVID. WE'RE STILL DEALING
[00:07:29] WITH CHALLENGES COMING OUT OF COVID
[00:07:31] RIGHT WHERE OUR INTERNATIONAL TRAVEL IS
[00:07:33] NOT BACK AND WHATNOT. BUT THE REALITY IS
[00:07:35] THAT WE HAVE HANDLED THE CIRCUMSTANCES
[00:07:38] IMPECCABLY. AND I THINK THAT IS A HUGE
[00:07:41] TESTAMENT TO YOU, STEVE, AND THE TEAM
[00:07:43] THAT YOU LEAD. AND I KNOW THAT YOU DON'T
[00:07:45] LIKE TO TAKE ALL THE CREDIT, BUT IT DOES
[00:07:48] TAKE STRONG LEADERSHIP AND BUY IN AND
[00:07:51] AVIATION. AND I THINK THE FACT THAT
[00:07:53] WE'VE BEEN ABLE TO GIVE YOU AN
[00:07:56] EXCEPTIONAL PERFORMANCE RATING THIS YEAR
[00:07:59] FOR 2022 EXCUSE ME, IS A TESTAMENT TO
[00:08:02] ALL THOSE THINGS. AND SO I JUST WANT TO
[00:08:04] PERSONALLY THANK YOU SO MUCH FOR YOUR
[00:08:06] LEADERSHIP. IT'S BEEN AN ABSOLUTE
[00:08:07] PLEASURE TO BE ABLE TO TRAVEL WITH YOU

[00:08:09] TO COP 27 AND JUST GET TO KNOW YOU ON A
[00:08:11] PERSONAL LEVEL AS WELL. AND I KNOW THAT
[00:08:13] OUR VALUES ARE IN LINE. AND DESPITE SOME
[00:08:16] OF THE PUSH AND PULL THAT WE EXPERIENCE,
[00:08:18] I KNOW THAT IT'S NOT BECAUSE YOU'RE IN
[00:08:22] DISAGREEMENT OR YOU'RE AGAINST US. IT'S
[00:08:25] JUST THAT YOU HAVE A LOT ON YOUR PLATE
[00:08:26] AND WE'RE TRYING TO PRIORITIZE THINGS AS
[00:08:28] A PORT. AND SO I APPRECIATE THAT LEVEL
[00:08:31] HEADEDNESS AND THE LEADERSHIP THAT YOU
[00:08:33] BRING TO US. SO WITH THAT,
[00:08:38] I WILL OPEN IT UP TO COMMISSIONER
[00:08:41] FOR A COMMENT, STARTING WITH
[00:08:45] COMMISSIONER CALKINS, WHO WAS THE
[00:08:47] PRESIDENT OF THE POOR COMMISSION LAST
[00:08:49] YEAR AND NORMALLY WOULD HAVE LET THIS,
[00:08:51] BUT IS JOINING US REMOTELY. SO,
[00:08:53] COMMISSIONER CALKINS, I'LL HANDLE FLOOR
[00:08:55] OVER TO YOU FOR COMMENTS.
[00:09:03] IF YOU CAN HEAR US,
[00:09:08] OKAY, MAYBE WE'LL GO TO ANOTHER
[00:09:09] COMMISSIONER. WHILE COMMISSIONER
[00:09:10] CALKINS, COMMISSIONER HASEGAWA EXECUTIVE
[00:09:14] DIRECTOR METRUCK. IN MY TIME HERE SO FAR,
[00:09:19] I'VE PERSONALLY FELT SO SUPPORTED AND
[00:09:22] WELCOMED BY YOU AND THE STAFF I
[00:09:26] STEPPED IN AS WE BEGAN RECOVERY.
[00:09:29] AND I HAVE VERY
[00:09:33] MUCH ADMIRERED THE LEADERSHIP THAT YOU'VE
[00:09:35] DEMONSTRATED THROUGH THAT PHASE. AS WE
[00:09:37] CONTINUE TO TRY TO NAVIGATE IT,
[00:09:41] IT HAS NOT BEEN EASY BEING IN YOUR PLACE
[00:09:44] AND THE DIFFICULT DECISIONS THAT YOU
[00:09:46] HAVE HAD TO MAKE AROUND VACCINE
[00:09:48] REQUIREMENTS, AROUND STAFFING
[00:09:52] SHORTAGE ISSUES AND SOME REALLY
[00:09:56] CHALLENGING BUDGETING SCENARIOS. AS
[00:09:59] COMMISSIONERS, OUR JOB IS TO CONVEY
[00:10:03] VALUES AND VISION IN A DIRECTION, AND WE
[00:10:06] HAVE TRUST IN YOU TO ACCURATELY
[00:10:09] REPRESENT THOSE VALUES.
[00:10:12] CHANGE IS CONSTANT. AND WITH WHAT
[00:10:16] I HAVE COME TO THE PORT OF SEATTLE WITH,
[00:10:18] I HAVE BEEN SO GRATEFUL TO YOU TO
[00:10:20] EMBRACE THE CHANGE THAT I'VE BROUGHT.
[00:10:23] THE PUBLIC INFORMATION SESSION AROUND
[00:10:25] THE HIRING OF A POLICE CHIEF WAS SO
[00:10:28] IMPORTANT. THE PUBLIC ENGAGEMENTS THAT
[00:10:32] YOU'VE HAD WITH MEMBERS OF THE PUBLIC
[00:10:34] AROUND CREWS, THE PUBLIC ENGAGEMENTS
[00:10:37] THAT WE'VE HAD WITH THE BEACON HILL AND
[00:10:39] SOUTH SEATTLE COMMUNITIES WHICH HAVE
[00:10:40] NEVER BEEN EXPLICITLY ENGAGED AS A
[00:10:43] BUDGET ITEM AROUND DIFFICULT ISSUES WITH
[00:10:47] AIR POLLUTION.
[00:10:49] I ADMIRE HOW YOU HAVE RUN TOWARDS
[00:10:52] THE CRUX OF DIFFICULT ISSUES. I AGREE
[00:10:56] WITH MY COLLEAGUES THAT YOUR PERFORMANCE
[00:10:58] HAS BEEN EXCEPTIONAL. I'M GOING TO BE
[00:11:01] PROUD TO SUPPORT THE MOTION BEFORE US,
[00:11:05] AND I'D JUST LIKE TO PUBLICLY THANK YOU
[00:11:07] AND COMMEND YOU FOR YOUR CONTINUED
[00:11:09] PUBLIC SERVICE ON BEHALF OF THE PORT OF

[00:11:11] SEATTLE. THANK YOU SO MUCH.
[00:11:13] COMMISSIONER HAS A GIRL. ARE YOU
[00:11:14] EMBARRASSED YET?
[00:11:17] COMMISSIONER FELLEMAN? OH, YEAH.
[00:11:20] COMMISSIONER CALKINS, ARE YOU ABLE TO
[00:11:23] UNMUTE? IS HE IN THE MEETING? I DON'T
[00:11:26] EVEN SEE AYE.. HE IS? OKAY, I'M HERE.
[00:11:29] OKAY, GO AHEAD. COMMISSIONER CALKINS,
[00:11:31] IF YOU WANT TO PROVIDE ANY REMARKS ON
[00:11:34] THE EXECUTIVE DIRECTOR'S PERFORMANCE,
[00:11:35] GO AHEAD. YEAH.
[00:11:39] ASIDE FROM WHAT WE'VE ALREADY SPOKEN
[00:11:40] ABOUT IN THE EXECUTIVE SESSION AND IN
[00:11:44] STEVE, AND OUR OPPORTUNITY TO SPEAK ONE
[00:11:46] ON ONE ABOUT THESE THINGS OVER AND
[00:11:48] ABOVE, THAT I WANTED TO SHARE JUST SORT
[00:11:49] OF ONE ANECDOTE OR ATTRIBUTE. THAT I
[00:11:53] REALLY APPRECIATE ABOUT YOUR LEADERSHIP,
[00:11:54] WHICH IS YOU DO AN EXCELLENT JOB
[00:11:58] OF GOING INTO DECISION MAKING PROCESSES
[00:12:02] WITH YOUR OWN OPINIONS AND WITH YOUR
[00:12:04] INPUTS FROM YOUR OWN VAST EXPERIENCE.
[00:12:07] BUT WHEN WE, AS A LEADERSHIP TEAM, HAVE
[00:12:09] COME TO A CONCLUSION ABOUT HOW WE'RE
[00:12:11] GOING TO MOVE FORWARD, EVEN IF IT WASN'T
[00:12:12] NECESSARILY THE WAY YOU WOULD HAVE GONE
[00:12:15] INTO IT, ASSUMING WE WERE GOING TO COME
[00:12:16] OUT OF IT OR PURSUING IT ONCE THE
[00:12:20] TEAM HAS COLLECTIVELY MADE A DECISION.
[00:12:22] YOU ARE AN EXCELLENT AMBASSADOR FOR THAT
[00:12:24] DECISION. YOU EXECUTE ON THOSE DECISIONS
[00:12:27] REALLY WELL. AND THAT'S NOT ONLY GREAT
[00:12:31] FOR TRUST AND HEALTH IN OUR
[00:12:32] ORGANIZATION, BUT IT ALSO MODELS
[00:12:34] LEADERSHIP THROUGHOUT THE ORGANIZATION,
[00:12:36] AND I'M ESPECIALLY APPRECIATIVE FOR
[00:12:37] THAT. SO THANK YOU FOR ANOTHER GREAT
[00:12:39] YEAR. I'M LOOKING FORWARD TO MANY MORE
[00:12:41] TO COME, AND I LOOK FORWARD TO VOTING
[00:12:43] YES ON THIS. EXCELLENT. THANK YOU.
[00:12:45] COMMISSIONER CALKINS. COMMISSIONER
[00:12:47] MOHAMMED.
[00:12:56] THANK YOU FOR THE TIME. SIMILAR TO MY
[00:12:58] COLLEAGUES, I FULLY SUPPORT THIS ITEM
[00:13:00] TODAY AND JUST WOULD LIKE TO EXPRESS MY
[00:13:04] GRATITUDE FOR EXECUTIVE DIRECTOR METRUCK,
[00:13:06] FOR YOUR EXCELLENT LEADERSHIP, FOR
[00:13:09] MAINTAINING A BALANCED AND DIVERSE
[00:13:11] BUSINESS PORTFOLIO AT THE PORT OF
[00:13:13] SEATTLE, AND JUST YOUR UNWAVERING
[00:13:16] COMMITMENT TOWARDS ENVIRONMENTAL
[00:13:18] SUSTAINABILITY, OUR ENVIRONMENTAL
[00:13:19] SUSTAINABILITY GOALS. I SAID THIS TO YOU
[00:13:21] EARLIER, JUST SEEING THE WAY
[00:13:25] THAT YOU HAVE BEEN ADVOCATING FOR OUR
[00:13:27] OBJECTIVES ON THE INTERNATIONAL STAGE,
[00:13:30] INCLUDING THE UNITED NATIONS
[00:13:31] INTERNATIONAL MARITIME ORGANIZATION, TO
[00:13:34] ME IS JUST VERY COMMENDABLE. AND JUST
[00:13:38] LASTLY, I JUST WANT TO THANK
[00:13:41] YOU FOR ENSURING A TIMELY EXECUTION OF
[00:13:44] OUR CAPITAL IMPROVEMENT PROJECTS AND
[00:13:46] PRIORITIZING THE ALLOCATION OF FUNDING

[00:13:49] FROM OUR FEDERAL INFRASTRUCTURE BILLS
[00:13:52] THAT HAVE ALREADY MADE A SIGNIFICANT
[00:13:55] IMPACT AND WILL CONTINUE TO MAKE AN
[00:13:57] IMPACT AND CONTRIBUTE TO CREATING MORE
[00:14:00] LOCAL JOBS. AND SO I'M JUST LOOKING
[00:14:02] FORWARD TO GETTING MORE WINS WITH YOU
[00:14:05] AND MY COLLEAGUES ON THE COMMISSION.
[00:14:08] AND SO JUST THANK YOU SO MUCH FOR THE
[00:14:10] WORK THAT YOU DO EVERY SINGLE DAY.
[00:14:13] EXCELLENT. THANK YOU, COMMISSIONER
[00:14:14] MOHAMMED. AND LASTLY, BUT CERTAINLY NOT
[00:14:16] LEAST, COMMISSIONER FELLEMAN. THANK YOU,
[00:14:18] COMMISSIONER CHO. AND THANK YOU, STEVE,
[00:14:20] FOR YOUR SERVICE TO THIS ORGANIZATION
[00:14:22] AND YEARS OF COMMITMENT TO THE SERVICE
[00:14:24] OF THE COUNTRY. I MUST SAY THAT I TAKE
[00:14:27] ONE EXCEPTION TO PRESIDENT CHO'S
[00:14:31] COMMENTS THAT IT'S BY NO ACCIDENT THAT
[00:14:33] WE'VE HAD THE BENEFIT OF YOUR
[00:14:34] LEADERSHIP. IT WAS A VERY THOUGHTFUL
[00:14:37] PROCESS THAT WE WENT THROUGH. AND AS THE
[00:14:39] ONE REMAINING COMMISSIONER WHO ACTUALLY
[00:14:41] WENT THROUGH THAT PROCESS AND CO CHAIRED
[00:14:42] IT WITH COMMISSIONER GREGOIRE, BEFORE WE
[00:14:45] EVEN STARTED LOOKING, WE CHANGED THE
[00:14:49] TITLE OF THE POSITION FROM CEO TO
[00:14:53] EXECUTIVE DIRECTOR BECAUSE WE REALLY
[00:14:55] WANTED TO MAKE IT CLEAR WE WERE LOOKING
[00:14:56] FOR A PUBLIC SERVANT, NOT FOR A
[00:14:58] CORPORATE EXECUTIVE. AND SO WHEN WE HAD
[00:15:01] A CHANCE TO REVIEW ACTUALLY MANY
[00:15:05] APPLICANTS, IT WAS CLEAR THAT YOUR
[00:15:07] COMMITMENT TO PUBLIC SERVICE AND
[00:15:08] INTEGRITY STOOD OUT. AND THAT WAS
[00:15:12] FUNDAMENTAL TO OUR DECISION OF HAVING
[00:15:15] YOU CONTINUE TO SERVE IN THIS CAPACITY
[00:15:18] IS REALLY QUITE EXPECTED
[00:15:22] BECAUSE WE KNEW WHAT A CHARACTER YOU
[00:15:24] WERE. BUT I ALSO KNEW YOU FROM YOUR TIME
[00:15:27] AT CAPTAIN OF THE PORT AND FOR A DECADE
[00:15:29] OR SO BEFORE THAT. AND WE KNEW GOING
[00:15:31] INTO THIS THAT YOU'VE LED WITH GREAT
[00:15:34] COMMITMENT TO THE ENVIRONMENT AS WELL AS
[00:15:36] TO THE COMMUNITY. AND I THINK THE IDEA
[00:15:39] THAT YOU ARE NOW ABLE TO COME BACK AND
[00:15:40] TAKE YOUR COAST GUARD EXPERTISE AND
[00:15:43] HISTORY TO BE ABLE TO REPRESENT US
[00:15:45] OVERSEAS HAS BEEN MENTIONED. THIS IS
[00:15:48] JUST LIKE THE NATURAL EXTENSION OF YOUR
[00:15:50] TALENT AND EXPERIENCE, WHICH WE ARE ALL
[00:15:52] GREAT BENEFICIARIES OF. SO I JUST WANT
[00:15:56] TO EXPRESS MY PERSONAL APPRECIATION FOR
[00:15:59] YOUR LEADERSHIP AND FOR WHERE YOU'RE
[00:16:01] TAKING US GOING FORWARD. SO THANK YOU.
[00:16:05] ALL RIGHT, BEFORE I CLOSE IT OUT AND ASK
[00:16:08] FOR A MOTION, MAYBE, STEVE, YOU WANT TO
[00:16:11] SAY A FEW WORDS. THANK YOU ALL,
[00:16:14] PRESIDENT CHO, AND THANK YOU ALL
[00:16:15] COMMISSIONERS INDIVIDUALLY FOR SUCH KIND
[00:16:18] WORDS. I COULD TALK ALL DAY ABOUT
[00:16:21] THE PORT AND THE WORK THAT WE DO AT THE
[00:16:23] PORT, BUT TALKING ABOUT MYSELF IS
[00:16:26] NOT SOMETHING THAT I REALLY TREASURE.

[00:16:28] BUT LET ME SAY THIS, IS THAT I THINK ALL
[00:16:31] THOSE COMMENTS, I TAKE ALL OF THOSE
[00:16:32] BECAUSE AND I DEEPLY APPRECIATE THAT
[00:16:35] RECOGNITION OF ALL THE WORK OF THE STAFF
[00:16:37] AND THAT WE AT THE PORT HERE. BEING A
[00:16:39] VALUES ORIENTED, MISSION DRIVEN
[00:16:41] ORGANIZATION IS SOMETHING THAT HAS
[00:16:44] SPOKEN TO ME EVER SINCE MY TIME ARRIVING
[00:16:46] HERE. AND THEN WORKING WITH YOUR STRONG
[00:16:48] LEADERSHIP OF WHAT WE WANT TO ACCOMPLISH
[00:16:51] IN 2022 HAS BEEN REALLY VALUABLE.
[00:16:54] I WAS THINKING, REFLECTING BACK,
[00:16:56] COMMISSIONER HASEGAWA TALKED ABOUT
[00:16:58] COMING OUT OF THE PANDEMIC. I MEAN, WE
[00:17:00] ALL SURVIVED THAT, AND I THINK THAT SOME
[00:17:03] OF US HAVE SCARS COMING OUT OF THAT AND
[00:17:05] MAKING THE DECISIONS. BUT WORKING
[00:17:08] TOGETHER AND WORKING WITH THE STAFF HAS
[00:17:10] POSITIONED US OUR WORK IN 2022, AS I'VE
[00:17:13] SAID MANY TIMES, I THINK HAS PUT US ON
[00:17:15] FIRM FOOTING. MOVING INTO 2023 WITH IT'S
[00:17:19] HARD TO BELIEVE. I'LL TALK ABOUT IT IN A
[00:17:20] SECOND, BUT NOW WE'RE IN THE SECOND
[00:17:21] QUARTER OF EXECUTING THINGS THAT WE'RE
[00:17:23] GOING TO ACCOMPLISH IN THE SECOND
[00:17:24] QUARTER. BUT I THINK ALL THAT WORK THAT
[00:17:26] WE'VE DONE TOGETHER AND SUPPORTED BY THE
[00:17:29] FANTASTIC WORK OF A FANTASTIC STAFF THAT
[00:17:32] BELLEVUE IN THE MISSION OF THE PORT,
[00:17:35] AND THAT'S WHAT MOTIVATES ME TO COME TO
[00:17:38] WORK EVERY DAY. SO I APPRECIATE THAT AND
[00:17:40] I APPRECIATE YOUR
[00:17:44] THOUGHTS AND THINGS ABOUT WHAT WE'RE
[00:17:46] DOING RIGHT HERE AT THE PORT. AND I DO
[00:17:47] BELIEVE THAT WE'RE HEADING IN THE RIGHT
[00:17:50] DIRECTION. WE HAVE MORE WORK TO DO, AND
[00:17:51] I THINK THAT'S ONE OF THE THINGS. BUT I
[00:17:54] KNOW THAT WE'RE ALL IN ALIGNMENT ON
[00:17:56] THOSE VALUES IN THE MISSION DRIVEN GOALS
[00:17:59] OF THE PORT, BOTH ON THAT TRIPLE BOTTOM
[00:18:01] LINE, WHICH IS SOMETHING I
[00:18:02] WHOLEHEARTEDLY EMBRACE. AND THOSE THINGS
[00:18:05] RELATED TO SUCCEEDING AS AN
[00:18:08] ORGANIZATION, DOING IN THAT MOST
[00:18:10] EQUITABLE WAY POSSIBLE, WITH SPREADING
[00:18:12] ECONOMIC OPPORTUNITY AND MAYBE BEING
[00:18:15] SUSTAINABILITY IS THAT THIRD PILLAR IS
[00:18:17] REALLY IMPORTANT TO ME. AND I THINK IT'S
[00:18:20] SO IMPORTANT TO ALL OF YOU. AND IT'S AN
[00:18:23] HONOR TO BE ABLE TO LEAD SUCH AN
[00:18:25] ORGANIZATION. SO I THANK YOU ALL. I
[00:18:28] PROBABLY CAN'T APPRECIATE IT, SAY IT
[00:18:30] ENOUGH TO THANK YOU FOR THAT TRUST AND
[00:18:32] CONFIDENCE IN THE WORK THAT WE'RE DOING
[00:18:33] HERE AT THE PORT. THANK YOU. YEAH.
[00:18:36] COMMISSIONER FELLEMAN, NOT TO SPARE
[00:18:39] THE OPPORTUNITY TO TAKE ANOTHER BITE AT
[00:18:41] THE APPLE, BUT ONE OF THE THINGS THAT WE
[00:18:42] ALL ARE AWARE OF YOUR GREATNESS AND WE
[00:18:46] ALL ARE GREATLY APPRECIATIVE OF IT, BUT
[00:18:48] WHAT'S REALLY INTERESTING IS HOW THE
[00:18:51] COMMUNITY SEES US, RIGHT? BECAUSE
[00:18:53] THERE'S THE INTERNAL AND THERE'S THE

[00:18:54] EXTERNAL, AND BEING ELECTED OFFICIALS,
[00:18:57] WE HAVE THIS GREAT OPPORTUNITY TO BE
[00:18:59] AMONGST OUR COMMUNITY MEMBERS, AND SOME
[00:19:02] OF US HAVE TO ACTUALLY RUN FOR
[00:19:04] REELECTION THINGS. SO PEOPLE COME UP TO
[00:19:05] US AND SAY, WOW, SINCE YOU'VE BEEN ON
[00:19:08] THE COMMISSION, THINGS HAVE REALLY
[00:19:10] CHANGED DEALING WITH THE PORT. AND I GO,
[00:19:12] WELL, THE SINGLE BIGGEST THING THAT I'VE
[00:19:14] DONE SINCE I'VE BEEN ON THE PORT IS
[00:19:15] PUTTING ON A NEW EXECUTIVE DIRECTOR. SO
[00:19:18] IT HAS BEEN FELT BY THE COMMUNITY. IT'S
[00:19:20] CLEARLY FELT BY THE COMMUNITY. AND I
[00:19:23] WANT TO THANK YOU FOR THAT AS WELL HERE.
[00:19:26] THANK YOU, COMMISSIONERS, AND THANK YOU,
[00:19:27] EXECUTIVE DR. METRUCK. REALLY APPRECIATE
[00:19:29] YOU. IS THERE A MOTION AND A SECOND?
[00:19:34] SO COVID SECONDED. EXCELLENT. CLERK
[00:19:36] HART, PLEASE CALL THE ROLE FOR THE VOTE.
[00:19:38] COMMISSIONER, PLEASE SAY AYE OR NAY WHEN
[00:19:39] YOUR NAME IS CALLED. MR. PRESIDENT,
[00:19:41] WHAT IS THE MOTION? OH, I'M SORRY TO
[00:19:43] ADOPT ORDER NUMBER 20236.
[00:19:52] SHOULD I READ THE TEXT OF THE MOTION?
[00:19:54] WE CAN. I BELIEVE COMMISSIONER CALKINS
[00:19:57] MIGHT HAVE HAD A MOTION.
[00:20:02] HE DID NOT VOICE IT. NOW,
[00:20:05] I WOULD CERTAINLY MOVE TO APPROVE THE
[00:20:09] RECOMMENDED COMPENSATION INCREASE
[00:20:14] FOR EXECUTIVE DIRECTOR METRUCK AND THE
[00:20:17] ASSOCIATED ONE TIME FORGETTING
[00:20:21] THE LANGUAGE WE'RE USING FOR IT, BUT THE
[00:20:24] ONE TIME PAYMENT AS WELL. YEAH, I'M
[00:20:26] HAPPY TO GO OVER REAL QUICK FOR THE
[00:20:28] RECORD, I CAN READ IT. OH, GO AHEAD.
[00:20:30] YEAH, PLEASE. I CAN GO AHEAD AND READ
[00:20:31] THAT TITLE. THIS IS ORDER NUMBER 2023.
[00:20:34] SIX, AND IT'S BASICALLY MOTION PUT INTO
[00:20:37] ORDER FORM, PROVIDING FOR AN EXCEPTIONAL
[00:20:39] PERFORMANCE 4.25% PLUS 1% LUMP SUM
[00:20:42] RATING OF THE EXECUTIVE DIRECTOR BASED
[00:20:44] ON PERFORMANCE IN 2022. AND THEN THAT
[00:20:48] IS EFFECTIVE MARCH 1, 2023.
[00:20:52] AND THEN A ONE TIME LUMP SUM AWARD OF
[00:20:55] \$4,178.31 AND PROVIDING
[00:20:59] FOR THE 6% COST OF LIVING INCREASE
[00:21:01] PROVIDED TO PORT EMPLOYEES IN 2023,
[00:21:04] REGARDLESS OF PERFORMANCE INCREASE. AND
[00:21:06] THAT IS EFFECTIVE FEBRUARY 1, 2023.
[00:21:09] THAT IS THE ORDER. EXCELLENT. THANK YOU
[00:21:11] SO MUCH. WE'VE ALREADY RECEIVED THE
[00:21:12] FIRST AND A SECOND, AND SO WE'LL GO
[00:21:14] AHEAD AND CALL THE ROLL FOR VOTE.
[00:21:17] THANK YOU. BEGINNING WITH COMMISSIONER
[00:21:18] CALKINS. AYE.
[00:21:22] THANK YOU. COMMISSIONER FELLEMAN. AYE.
[00:21:25] THANK YOU. COMMISSIONER HASEGAWA. AYE.
[00:21:27] THANK YOU. COMMISSIONER MOHAMMED. AYE.
[00:21:30] THANK YOU. AND COMMISSIONER CHO. AYE.
[00:21:33] THANK YOU. FIVE AYES, ZERO NAYS FOR THIS
[00:21:35] ITEM. EXCELLENT. THE MOTION PASSES.
[00:21:38] THANK YOU.
[00:21:42] ALL RIGHT, NEXT ON OUR AGENDA IS THE

[00:21:43] EXECUTIVE DIRECTOR SUPPORT. EXECUTIVE
[00:21:45] DIRECTOR METRUCK, YOU HAVE THE FLOOR.
[00:21:49] GOOD AFTERNOON, COMMISSIONERS. AS I
[00:21:51] NOTED, THIS IS THE FIRST COMMISSIONER
[00:21:52] MEETING OF THE SECOND QUARTER AND THE
[00:21:54] BEGINNING OF SPRING, AND I WANT TO BEGIN
[00:21:55] TODAY WITH RECOGNITION OF A SPECIAL
[00:21:57] GROUP OF OUR EMPLOYEES. THIS WEEK IS
[00:22:00] NATIONAL PUBLIC SAFETY TELECOMMUNICATORS
[00:22:02] WEEK, WHERE WE RECOGNIZE THE REMARKABLE
[00:22:04] EFFORTS OF THE VOICES BEHIND THE CALL
[00:22:06] FOR 911 INCIDENTS. TELECOMMUNICATIONS
[00:22:09] PROVIDE THE CRITICAL LINK BETWEEN PEOPLE
[00:22:11] NEEDING EMERGENCY SERVICES AND
[00:22:13] RESPONDERS, AND AS SUCH, ARE REFERRED TO
[00:22:15] AS THE FIRST OF THE FIRST RESPONDERS.
[00:22:17] THIS IS CRITICAL WORK, AND OF COURSE,
[00:22:19] THAT DOESN'T DO JUSTICE TO WHAT
[00:22:21] HAPPENED. THE CIRCUMSTANCES THAT PEOPLE
[00:22:23] THAT CALL 911 ARE OFTEN IN WHEN THEY
[00:22:26] CALL IN FOR THAT FIRST CALL WHEN
[00:22:29] ASSISTANCE IS NEEDED. HERE AT THE PORT
[00:22:31] OF SEATTLE, OUR STAFF OF 20, WHICH IS 17
[00:22:35] FRONTLINE 911 DISPATCHERS, TWO
[00:22:37] SUPERVISORS AND ONE MANAGERS,
[00:22:40] DUTIFULLY RESPOND QUICKLY TO EACH AND
[00:22:43] EVERY EMERGENCY CALL THEY RECEIVE FROM
[00:22:45] THE AIRPORT AND THE SEAPORT. THEY
[00:22:47] DETERMINE THE AMOUNT OF POLICE, FIRE,
[00:22:49] OR MEDICAL HELP TO SEND BY ASKING
[00:22:52] CRITICAL QUESTIONS AND SPEND MEASURED
[00:22:53] MOMENTS PROVIDING INFORMATION OR GIVING
[00:22:55] CRITICAL LIFESAVING INSTRUCTIONS SUCH AS
[00:22:58] TELEPHONE CPR. THEY ARE THE FIRST LINK
[00:23:01] TO PUBLIC SAFETY CHAIN, AND WE THANK
[00:23:02] THEM FOR THEIR SERVICE AND COMMITMENT TO
[00:23:04] OUR PUBLIC SAFETY THROUGHOUT THE PORT
[00:23:06] AND IN THE AREA. SO THAT'S SOMETHING I
[00:23:08] REALLY WANTED TO RECOGNIZE. MOVING ON.
[00:23:11] ONE MAJOR ACCOMPLISHMENT I'D LIKE TO
[00:23:13] MENTION TODAY IS THAT LAST NIGHT MARKED
[00:23:15] THE SUCCESSFUL CONNECTION OF A CONTAINER
[00:23:17] SHIP TO SHORE POWER AT TERMINAL FIVE FOR
[00:23:19] THE FIRST TIME. THIS IS A MAJOR
[00:23:21] MILESTONE IN OUR EFFORT WITH THE JOINT
[00:23:24] EFFORT WITH THE NORTHWEST SEAPORT
[00:23:25] ALLIANCE TO REDUCE EMISSIONS FROM
[00:23:27] VESSELS AT BERTH THROUGHOUT OUR
[00:23:28] WATERFRONT. I WANT TO CONGRATULATE THE
[00:23:30] HUGE TEAM OF PORT OF SEATTLE AND NWSA
[00:23:33] STAFF, AS WELL AS OTHER PARTNERS WHO'VE
[00:23:35] BEEN WORKING VERY HARD TO ACHIEVE THIS
[00:23:37] GOAL, AND THAT INCLUDES OUR LABOR
[00:23:39] PARTNERS AT THE ILWU. WHILE THE CONCEPT
[00:23:42] OF COLD IRONING IS STRAIGHTFORWARD.
[00:23:44] THERE ARE THOUSANDS OF DETAILS THAT WE
[00:23:46] KNOW THROUGH OUR EXPERIENCE THAT ARE
[00:23:48] NEEDED TO BE IRONED OUT TO ENSURE A
[00:23:50] SUCCESSFUL PLUGIN CONNECTION. I LOOK
[00:23:52] FORWARD TO REGULAR UTILIZATION OF THIS
[00:23:54] CAPACITY FOR FUTURE SHIPS AT TERMINAL
[00:23:56] FIVE, AND THIS CONTINUES OUR EFFORTS TO
[00:23:58] ELECTRIFY OUR WATERFRONT AND DECARBONIZE

[00:24:00] THE MARITIME INDUSTRY. SPRING IS
[00:24:04] HERE, SORT OF IN THE PACIFIC NORTHWEST
[00:24:06] WAY. WITH THE ARRIVAL OF SPRING COMES
[00:24:08] THE RETURN OF CRUISE. OUR FIRST SHIP OF
[00:24:11] THE CRUISE SEASON, THE NORWEGIAN BLISS,
[00:24:14] WILL ARRIVE LATER THIS WEEK ON APRIL 15.
[00:24:17] I HEAR EXCITEMENT FROM MANY BUSINESSES
[00:24:20] THROUGHOUT THE COMMUNITY AND IN THE
[00:24:21] REGION, SINCE CRUISE IS A KEY ECONOMIC
[00:24:23] DRIVER FOR THEM. UNDER YOUR LEADERSHIP,
[00:24:26] WE REMAIN COMMITTED TO EXPLORING
[00:24:28] EMERGING STRATEGIES IN PARTNERSHIP WITH
[00:24:30] CRUISE LINES AND OTHER PORTS TO
[00:24:31] ACCELERATE DECARBONIZATION OF THIS MAJOR
[00:24:34] LINE OF BUSINESS, AS WELL FURTHERING
[00:24:37] THIS EFFORT. LAST WEEK, WE PARTICIPATED
[00:24:39] IN A GREEN CORRIDOR WEBINAR AS PART OF
[00:24:41] OUR EFFORT TO MAKE THE CRUISE INDUSTRY
[00:24:42] MORE SUSTAINABLE. WE HAVE PARTICIPANTS
[00:24:45] FROM AROUND THE GLOBE, AND IT WAS GREAT
[00:24:47] TO HEAR ABOUT THE MANY SUSTAINABILITY
[00:24:48] EFFORTS UNDERWAY IN THE SPACE AND HOW
[00:24:51] OUR PACIFIC NORTHWEST TO ALASKA CORRIDOR
[00:24:53] HAS THE PORT AND IS LOOKED AT TO BE A
[00:24:55] KEY DRIVER OF NEW TECHNOLOGIES AND
[00:24:57] PROCESSES GOING FORWARD TO REDUCE CARBON
[00:25:00] FOOTPRINT. IN BREAKING NEWS THIS
[00:25:04] MORNING, WE LEARNED THAT THE UNITED
[00:25:05] STATES NATIONAL EMERGENCY TO RESPOND TO
[00:25:07] THE COVID-19 PANDEMIC ENDED MONDAY BY
[00:25:10] PRESIDENT BIDEN. AFTER THREE
[00:25:12] YEARS, WHICH IS WEEKS BEFORE WE THOUGHT
[00:25:15] IT WOULD END, WE WERE PREPARED, BUT WE
[00:25:16] THOUGHT THIS ANNOUNCEMENT WOULD COME IN
[00:25:18] MAY. OUR TEAM IS REVIEWING
[00:25:21] THIS NEW INFORMATION, AND WE'LL SOON
[00:25:23] SHARE INFORMATION ABOUT THE STEPS WE
[00:25:25] WILL TAKE HERE AT THE PORT TO
[00:25:26] DECONSTRUCT OUR COVID-19 RESPONSE
[00:25:29] PLAN, AND WE'LL BE PUTTING THAT OUT AS
[00:25:32] THAT GOES FORWARD. I WANT TO REITERATE
[00:25:35] THE MESSAGE THAT THE VACCINE IS STILL
[00:25:36] THE NUMBER ONE PROACTIVE MITIGATION
[00:25:39] MEASURE TO LOWER RISKS ASSOCIATED WITH
[00:25:41] THE COVID VIRUS, AND WE CONTINUE TO ASK
[00:25:43] EMPLOYEES THAT ARE SICK TO STAY HOME.
[00:25:45] AND MORE INFORMATION WILL BE SHARED
[00:25:47] SOON. WITH THE STAFF MOVING TO TODAY'S
[00:25:51] COMMISSION MEETING, I'D LIKE TO
[00:25:52] HIGHLIGHT A FEW ITEMS. IF THE THEME FOR
[00:25:54] OUR LAST COMMISSION MEETING WAS
[00:25:55] INFRASTRUCTURE, THEN THE THEME FOR THIS
[00:25:57] WEEK'S COMMISSIONER MEETING IS EQUITY.
[00:25:59] ON TODAY'S ACTION AGENDA IS THE ADOPTION
[00:26:02] OF OUR EQUITY POLICY DIRECTIVE AND AN
[00:26:04] ORDER. ACTUALLY, THE ORDER ON LANGUAGE
[00:26:08] ACCESS WAS MOVED TO THE NEXT MEETING AND
[00:26:10] AN UPDATE ON OUR DIVERSITY AND
[00:26:11] CONTRACTING EFFORTS. THESE ACTIONS
[00:26:14] SUPPORT OUR VALUES OF ANTIRACISM EQUITY
[00:26:16] AND INCLUSION AS GROWTH STRATEGIES HERE
[00:26:18] AT THE PORT. I WILL SHARE MORE ABOUT
[00:26:20] THESE ITEMS DURING THEIR INTRODUCTION.

[00:26:22] SO, COMMISSIONER, WITH THAT, THIS
[00:26:23] CONCLUDES MY REPORT. THANK YOU.
[00:26:25] EXCELLENT. THANK YOU, STEVE. WE ARE NOW
[00:26:28] AT COMMITTEE REPORTS. ERICA CHUNG FROM
[00:26:29] THE COMMISSIONER ADVISOR, WILL NOW
[00:26:31] PROVIDE THE REPORT. GOOD AFTERNOON,
[00:26:33] PRESIDENT CHO AND COMMISSIONERS. I HAVE
[00:26:35] TWO COMMITTEE REPORTS FOR YOU TODAY. ON
[00:26:38] THURSDAY, APRIL 6, COMMISSIONERS MOHAMED
[00:26:41] AND CHO, ALONG WITH PUBLIC MEMBER SARAH
[00:26:43] HOLMSTROM, CONVENED THE FIRST QUARTERLY
[00:26:45] AUDIT COMMITTEE MEETING OF THE YEAR.
[00:26:47] WITH COMMISSIONER MOHAMMED PRESIDING.
[00:26:49] THE COMMITTEE RECEIVED REPORTS ON THE
[00:26:51] RESULTS ON AN ACCOUNTABILITY AUDIT
[00:26:54] UNDERTAKEN BY THE WASHINGTON STATE
[00:26:55] AUDITOR'S OFFICE, THE INTERNAL AUDIT
[00:26:58] DIRECTOR'S ANNUAL COMMUNICATION TO THE
[00:27:00] COMMITTEE OPEN ISSUE STATUS, THE
[00:27:03] INTERNAL OUTREACH PROJECT UPDATE, AND
[00:27:05] THE 2023 AUDIT PLAN UPDATE. THE
[00:27:08] COMMITTEE WAS ALSO BRIEFED ON THE
[00:27:09] PERFORMANCE AUDITS CONDUCTED ON
[00:27:13] FISHERMAN'S TERMINAL, THE TERMINAL FIVE
[00:27:15] BERTH MODERNIZATION PROJECT, AND THE
[00:27:18] SUPPLY CHAIN DISRUPTION MANAGEMENT. THE
[00:27:20] COMMITTEE ALSO DISCUSSED SECURITY
[00:27:22] AWARENESS AND SKILLS TRAINING.
[00:27:24] MATERIALS MEETING MATERIALS AS WELL AS
[00:27:26] VIDEO FOR THE MEETING CAN BE FOUND ON
[00:27:28] THE COMMISSION MEETING PORTAL. THE NEXT
[00:27:30] QUARTERLY MEETING WILL BE HELD ON JUNE.
[00:27:32] THE SMALL BUSINESS AD HOC COMMITTEE
[00:27:35] MEETING.
[00:27:39] ON APRIL 6, COMMISSIONERS CHOI MOHAMED
[00:27:42] CONVENED THE FIRST SMALL BUSINESS AD HOC
[00:27:44] COMMITTEE. THE COMMITTEE REVIEWED THE
[00:27:46] 2023 PROPOSED WORK PLAN AND RECEIVED A
[00:27:48] BRIEFING ON PORT GEN BY DIVERSITY AND
[00:27:51] CONTRACTING TEAM. THE NEXT MEETING IS
[00:27:53] SCHEDULED FOR MAY 16. THIS CONCLUDES MY
[00:27:55] REPORT. THANK YOU. THANK YOU, ERICA.
[00:27:58] ARE THERE ANY QUESTIONS FROM
[00:27:59] COMMISSIONER FOR EITHER STEVE OR ERICA?
[00:28:04] ALL RIGHT, SEEING NONE. THANK YOU BOTH
[00:28:06] FOR YOUR REPORTS. WE WILL NOW MOVE
[00:28:10] ON TO THE NEXT ITEM ON THE AGENDA,
[00:28:13] WHICH IS PUBLIC COMMENT. WE ARE NOW AT
[00:28:16] THE PUBLIC COMMENT SECTION OF OUR
[00:28:18] AGENDA. THE PORT COMMISSION WELCOMES
[00:28:19] PUBLIC COMMENT AS AN IMPORTANT PART OF
[00:28:21] THE PUBLIC PROCESS. COMMENTS ARE
[00:28:23] RECEIVED AND CONSIDERED BY THE
[00:28:24] COMMISSION IN ITS DELIBERATIONS. BEFORE
[00:28:27] WE TAKE PUBLIC COMMENT, I WANT TO REVIEW
[00:28:28] OUR RULES FOR IN PERSON AND VIRTUAL
[00:28:30] PUBLIC COMMENT. EACH COMMENTATOR WILL
[00:28:32] HAVE TWO MINUTES TO SPEAK AND SHOULD
[00:28:34] STAY WITHIN THE ALLOTTED TIME. A TIMER
[00:28:36] WILL APPEAR ON THE SCREEN AND THE BUZZER
[00:28:38] WILL SOUND AT THE END OF THE TWO MINUTE
[00:28:39] PERIOD. FOR EACH SPEAKER, YOU MUST LIMIT
[00:28:41] REMARKS TO TOPICS RELATED TO THE CONDUCT

[00:28:43] REPORT BUSINESS. THESE RULES APPLY TO
[00:28:45] INTRODUCTORY AND CONCLUDING REMARKS.
[00:28:48] ALL REMARKS SHOULD BE ADDRESSED TO THE
[00:28:50] COMMISSION AS A BODY, NOT TO ANY
[00:28:51] INDIVIDUAL COMMISSIONER. DISRUPTIONS OF
[00:28:54] COMMISSION PUBLIC MEETINGS ARE
[00:28:55] PROHIBITED. DISRUPTIONS INCLUDE, BUT ARE
[00:28:57] NOT LIMITED TO THE FOLLOWING REFUSAL OF
[00:28:58] A SPEAKER TO LIMIT REMARKS TO TOPICS
[00:29:00] RELATED TO THE CONDUCT OF POOR BUSINESS
[00:29:02] THREATS AND ABUSIVE OR HARASSING
[00:29:04] BEHAVIOR AND LANGUAGE OBSCENE LANGUAGE
[00:29:07] AND GESTURES. REFUSAL OF A SPEAKER TO
[00:29:08] COMPLY WITH THE ALLOTTED TIME SET FOR
[00:29:10] THE INDIVIDUAL SPEAKER'S PUBLIC COMMENT
[00:29:12] LEAVING THE PODIUM OR TESTIMONY TABLE TO
[00:29:14] PHYSICALLY APPROACH COMMISSIONER OR
[00:29:16] STAFF DURING ONE'S PUBLIC COMMENT
[00:29:17] PROVIDED SPEAKERS MAY OFFER WRITTEN
[00:29:19] MATERIALS TO THE COMMISSION CLERK AND
[00:29:21] ANY BEHAVIOR THAT DISRUPTS, DISTURBS OR
[00:29:23] OTHERWISE IMPEDES THE MEETING. ANY
[00:29:25] DISRUPTION WILL RESULT IN A SPEAKER'S
[00:29:27] MICROPHONE BEING IMMEDIATELY SHUT OFF IN
[00:29:29] WARNING OR LOSS OF SPEAKING. PRIVILEGES
[00:29:31] OR REMOVAL FROM THE MEETING AS PROVIDED
[00:29:32] IN THE COMMISSION'S BYLAWS WRITTEN
[00:29:35] MATERIALS PROVIDED TO THE COMMISSION
[00:29:36] WILL BE INCLUDED IN TODAY'S MEETING
[00:29:38] RECORD. THE CLERK HAS A LIST OF THOSE
[00:29:40] PREPARED TO SPEAK. WE ARE TAKING
[00:29:43] COMMENTS FROM ANYONE WHO HAS SIGNED UP
[00:29:44] TO SPEAK VIRTUALLY AS WELL AS ANYONE WHO
[00:29:46] HAS JOINED US IN THE CHAMBERS. WHEN I
[00:29:47] CALL YOUR NAME, PLEASE. IF YOU ARE
[00:29:49] JOINING VIRTUALLY, UNMUTE YOURSELF,
[00:29:51] THEN PRESS REPEAT. PLEASE REPEAT YOUR
[00:29:54] NAME FOR THE RECORD AND STATE THE TOPIC
[00:29:56] TO THE CONDUCT OF PORT BUSINESS. IF
[00:29:59] YOU'RE ON THE TEAM'S MEETING AND AT THE
[00:30:00] SAME TIME STREAMING THE MEETING ON THE
[00:30:02] WEBSITE, PLEASE MUTE THE WEBSITE STREAM
[00:30:03] TO AVOID FEEDBACK. IF YOU ARE SPEAKING
[00:30:05] FROM THE ROOM, PLEASE COME TO THE
[00:30:07] TESTIMONY TABLE TO REPEAT YOUR NAME FOR
[00:30:08] THE RECORD AND STATE YOUR TOPIC RELATED
[00:30:11] TO THE CONDUCT OF POOR BUSINESS. OUR
[00:30:13] FIRST SPEAKER IN PERSON IS GOING TO BE
[00:30:16] JORDAN VAN VOST. JORDAN?
[00:30:29] JORDAN, IF YOU COULD JUST RESTATE YOUR
[00:30:31] FULL NAME AND THE TOPIC RELATED TO THE
[00:30:32] CONDUCT OF POOR BUSINESS, AND THEN WE'LL
[00:30:34] START THE CLOCK. GOOD AFTERNOON. IS THAT
[00:30:37] ON? HELLO? THERE WE GO.
[00:30:47] IS THE LIGHT ON? NO, THE LIGHT
[00:30:51] STING. TESTING. THERE WE GO. GOOD
[00:30:54] AFTERNOON, COMMISSIONER. MY NAME IS
[00:30:55] JORDAN VAN VOST, AND I'M A MEMBER OF
[00:30:57] SEATTLE CRUISE CONTROL. MY FATHER,
[00:31:00] PETER, DIED THREE WEEKS AGO. HE TAUGHT
[00:31:02] ME A LOT ABOUT THE OCEAN AND HOW TO
[00:31:05] RESPECT ALL LIFE. I WAS FORTUNATE TO BE
[00:31:08] WITH AYE. DURING AYE. PASSING AND TO

[00:31:10] REMEMBER IMPERMANENCE. SO WHILE I'M
[00:31:13] STILL GRIEVING MY DAD, I NEED TO THINK
[00:31:15] ABOUT THE FUTURE AND THE URGENT THREATS
[00:31:17] TO THE WEB OF LIFE. FROM READING YOUR
[00:31:20] BLOGS, IT'S CLEAR THAT ALL OF YOU
[00:31:22] UNDERSTAND THE SCIENCE BEHIND THE
[00:31:24] CLIMATE CRISIS. THANK YOU FOR DOING YOUR
[00:31:26] HOMEWORK. WHAT CONTINUES TO DEEPLY
[00:31:29] CONCERN ME, THOUGH, IS YOUR BELIEF IN
[00:31:31] FALSE SOLUTIONS BASED UPON BIASED AND
[00:31:34] CHERRY PICKED DATA. THE MUCH HYPED GREEN
[00:31:37] CORRIDOR RELYING UPON VOLUNTARY
[00:31:40] PARTICIPATION FROM FORPROFIT CRUISE
[00:31:42] CORPORATIONS, AND A FRAGMENTED ANALYSIS
[00:31:46] OF THE TRUE IMPACT OF CRUISE SHIP
[00:31:48] TOURISM THAT VALUES SHORT TERM DOLLARS
[00:31:51] OVER THE LONG TERM HEALTH OF THE
[00:31:52] ECOSYSTEM WILL BE TOO LITTLE, TOO LATE
[00:31:55] TO MAKE A DIFFERENCE IN ADDRESSING THE
[00:31:58] CLIMATE EMERGENCY. DECARBONIZATION
[00:32:01] SOUNDS GREAT. UNFORTUNATELY, THE PROMISE
[00:32:04] OF ALTERNATIVE FUELS DOESN'T PAN OUT IN
[00:32:07] THE TIME FRAME NEEDED TO ADDRESS THE
[00:32:09] CRISIS. LAST WEEK, SEATTLE CRUISE
[00:32:12] CONTROL HOSTED A PUBLIC MEETING ON ZOOM,
[00:32:14] WHICH CAN BE VIEWED ON OUR WEBSITE,
[00:32:16] PRESENTING A SUMMARY OF THE HARMS OF
[00:32:18] CRUISE SHIPS AND CORRECTIVE SUGGESTIONS
[00:32:21] FOR PORT LEADERSHIP. CRUISE SHIPS
[00:32:24] REPRESENT THE EPITOME OF A NONESSENTIAL
[00:32:27] FOSSIL FUEL BASED INDUSTRY THAT HAS NO
[00:32:30] MORAL JUSTIFICATION DUE TO THE CLIMATE
[00:32:32] EMERGENCY WE FACE. BUT THAT IS ONLY ONE
[00:32:35] OF THE MANY HARMS OF CRUISE TOURISM.
[00:32:37] THE ULTIMATE WEALTH IS A THRIVING
[00:32:39] ECOSYSTEM. PLEASE BEGIN AN EQUITABLE
[00:32:42] TRANSITION FOR WORKERS AND OUR REGION
[00:32:44] AWAY FROM THIS TOXIC INDUSTRY. THANK
[00:32:48] YOU. THANK YOU, JORDAN.
[00:32:51] WE'RE GOING TO MOVE TO A VIRTUAL PUBLIC
[00:32:53] COMMENTATOR. FIRST ON OUR LIST,
[00:32:56] VIRTUALLY, IS MICHAEL BIPOC. MICHAEL,
[00:32:58] CAN YOU HEAR ME? YES, I CAN. THANK YOU,
[00:33:00] COMMISSIONERS. GOOD AFTERNOON.
[00:33:04] THIS IS MICHAEL BIPOC, EXECUTIVE
[00:33:06] DIRECTOR FOR ASIAN COUNSELING AND
[00:33:07] REFERRAL SERVICE. AND I AM HERE TODAY TO
[00:33:10] SPEAK ON THE EQUITY POLICY DIRECTIVE.
[00:33:14] SO ACRS CONTRACTED WITH THE PORT
[00:33:17] OF SEATTLE IN 2021, AND WE WERE ONE OF
[00:33:20] THE FIRST COMMUNITY. BASED ORGANIZATIONS
[00:33:22] TO DO SO. AND FROM THAT TIME WE'VE
[00:33:24] EXPERIENCED AND LEARNED A LOT FROM THE
[00:33:26] PROCESS AND WANTED TO OFFER SOME
[00:33:28] SPECIFIC COUNSEL AND ADVICE TO THE PORT
[00:33:32] AS THEY CONTINUE THIS WORK TO ADDRESS
[00:33:34] EQUITY AND SPECIFICALLY WORKING WITH
[00:33:36] COMMUNITY BASED ORGANIZATIONS. FIRST AND
[00:33:38] FOREMOST FOR ACRS, THE PROCESS OF
[00:33:42] CONTRACTING WITH THE PORT OF SEATTLE WAS
[00:33:44] VERY BUREAUCRATIC FROM OUR PERSPECTIVE.
[00:33:48] THE OTHER IMPORTANT MATTER TOO IS THAT
[00:33:52] AS A COMMUNITY BASED ORGANIZATION, WE

[00:33:53] ARE NOT YOUR TYPICAL VENDOR THAT WORKS
[00:33:56] WITH THE PORT OF SEATTLE, MANY OF THEM
[00:33:59] WHO ARE FOR PROFIT BUSINESSES. SO THIS
[00:34:02] IDEA OF ONE SIZE FITS ALL APPROACH TO
[00:34:05] CONTRACTING DOES NEED TO BE FURTHER
[00:34:07] EXPLORED. ACRS AND OTHER COMMUNITY BASED
[00:34:10] ORGANIZATIONS ARE VERY FAMILIAR WITH
[00:34:13] CONTRACTING. WE WORK WITH A NUMBER OF
[00:34:16] PUBLIC ENTITIES INCLUDING THE COUNTY AND
[00:34:18] THE CITY AND THE STATE, AND THIS
[00:34:21] EXPERIENCE WITH THE PORT WAS VERY
[00:34:23] DIFFERENT. AND SO WE DO HAVE EXPERIENCE
[00:34:26] IN TERMS OF DEVELOPING CONTRACTS AND
[00:34:28] NEGOTIATING CONTRACTS WITH FUNDERS. BUT
[00:34:32] THIS PARTICULAR EXAMPLE OF WORKING WITH
[00:34:34] THE PORT, THERE SEEMS TO BE MORE
[00:34:36] BUREAUCRACY, LESS FLEXIBILITY, AND
[00:34:38] CONTRACTING NEGOTIATION PROCESS WASN'T
[00:34:40] VERY EASY. AS THE PORT CONTINUES TO WORK
[00:34:44] TO INCREASE EQUITY AND SPECIFICALLY
[00:34:45] WORKING WITH COMMUNITY BASED
[00:34:47] ORGANIZATIONS, I WOULD SUGGEST THAT THEY
[00:34:49] DEVELOP AN ALTERNATIVE CONTRACTING
[00:34:51] PROCESS SPECIFICALLY FOR COMMUNITY BASED
[00:34:53] ORGANIZATION PARTNERS THAT ARE MORE
[00:34:55] FLEXIBLE AND IN LINE WITH OTHER FEDERAL,
[00:34:58] STATE AND LOCAL CONTRACTS THAT WE HAVE.
[00:35:01] THANK YOU SO MUCH FOR THIS OPPORTUNITY.
[00:35:03] THANK YOU SO MUCH FOR JOINING US.
[00:35:04] MICHAEL. ALL RIGHT, WE'LL SHIFT BACK TO
[00:35:08] IN PERSON COMMENTS. ALEX ZIMMERMAN IS
[00:35:10] NEXT. ALEX,
[00:35:20] YOU? UM,
[00:35:33] YEAH, MY NAME ALEX ZIMMERMAN.
[00:35:36] YEAH, IT'S WORKING. YEAH. MY NAME ALEX
[00:35:39] ZIMMERMAN. I'M CANDIDATE FOR SHIP TO THE
[00:35:42] MOON 23 [Inaudible 00:35:52]
[00:35:52] PIG FROM ANIMAL FARM. I WANT SPEAK
[00:35:54] ABOUT CONDUCTOR REPORT BECAUSE IT'S VERY
[00:35:57] IMPORTANT. ALEX, I NEED YOU TO TELL ME
[00:35:58] WHAT TOPIC YOU'RE SPEAKING TO. CONDUCT OF
[00:36:00] SUPPORT AND I WILL EXPLAIN TO YOU
[00:36:02] EXACTLY, ONLY DON'T INTERRUPT ME BECAUSE
[00:36:05] IT'S NOT LEGAL. YEAH, IT'S LEGAL,
[00:36:08] BUT IT'S TALKING SHOW WHO YOU ARE,
[00:36:12] YOU KNOW WHAT THIS MEANS?
[00:36:15] SO YOU'RE VERY GOOD TODAY, YOU IN
[00:36:17] PROGRESS. YOU LATE TODAY ONLY FAST. I
[00:36:19] DIDN'T UNDERSTAND WHAT TOPIC YOU'RE
[00:36:20] TALKING TO ARE YOU TALKING ABOUT
[00:36:22] WHAT'S YOUR TOPIC?
[00:36:23] CO CONDUCT OF SUPPORT STOP
[00:36:26] INTERRUPTING, STOP USING, STOPPING THIS
[00:36:29] CHEAP TRICK. WHAT IS YOU ALWAYS DOING
[00:36:31] FOR STOPPING ME? SPEAK IT'S CHEAP TRICK
[00:36:34] AND EVERYBODY KNOWS I SAY YOU'RE NOT I'M
[00:36:36] DOING THIS, IT'S A PROBLEM, IT'S VERY
[00:36:38] IMPORTANT. YEAH, I TALKING ABOUT
[00:36:40] SOMETHING THAT IS VERY IMPORTANT SO I
[00:36:43] TALKING ABOUT EVERY TIME YOU INTERRUPT
[00:36:46] ME WHEN I TOUCH DEMOCRATIC MAFIA WHO
[00:36:49] CONTROL EVERYTHING. IS THIS NORMAL?
[00:36:51] BECAUSE YOU ALL DEMOCRAT, YOU ALL BELONG

[00:36:54] TO MAFIA. LAST TIME WHEN I SPEAK ABOUT
[00:36:57] RENT IN SEATTLE, THE JUMP BY TORY
[00:36:59] PERCENTAGE FOR LAST COUPLE OF YEARS OR
[00:37:02] AVERAGE SALARY HUNDRED. ALEX, YOUR TOPIC
[00:37:04] HAS NOTHING TO DO WITH THE CONDUCT OF
[00:37:06] PORT BUSINESS. I NEED TO UNDERSTAND PORT
[00:37:07] BUSINESS BECAUSE PEOPLE IN SEATTLE, IN
[00:37:10] PORT STAYING TOGETHER, YOU KNOW, THIS OR
[00:37:12] YOU DON'T KNOW THIS BECAUSE YOU LOVE
[00:37:15] LIFE AND I TOLD YOU YOU'RE VERY UGLY
[00:37:17] PEOPLE, BECAUSE DON'T GIVE SOMEBODY
[00:37:20] DIFFERENT OPINION. LISTEN, SO THIS I
[00:37:23] TOLD YOU MANY TIMES, YOU REPEAT AGAIN
[00:37:25] AND AGAIN, YOU BELONG TO MORE DIRTY DAMN
[00:37:28] NAZI MAFIA. WHAT IS I KNOW. THIS IS
[00:37:31] EXACTLY WHAT'S HAPPENED. YOU ALL
[00:37:33] IDENTICAL. IT'S A PROBLEM. [INaudible 00:37:35]
[00:37:40] ALL RIGHT, WE'RE MOVING ON TO OUR NEXT
[00:37:42] SPEAKER. WE'RE GOING TO STACEY OAKES,
[00:37:44] WHO'S WITH US VIRTUALLY. STACEY, CAN YOU
[00:37:46] HEAR ME?
[00:37:50] THANK YOU,
[00:37:55] STACEY. YES,
[00:37:58] SORRY, I WAS TRYING TO GET UNMUTED.
[00:38:00] AWESOME. GO AHEAD AND STATE YOUR NAME
[00:38:02] AND YOUR TOPIC RELATED TO THE PORT
[00:38:04] BUSINESS, AND THEN WE'LL START THE
[00:38:05] CLOCK. THANK YOU. MY NAME IS STACEY
[00:38:09] OAKES. I'M A MEMBER OF SEATTLE CRUISE
[00:38:10] CONTROL AND A LIFELONG WASHINGTON
[00:38:12] RESIDENT. AND TODAY I'LL BE SPEAKING
[00:38:13] ABOUT CRUISE SHIPS. DURING THE RECENT
[00:38:16] GREEN CRUISE CORRIDOR WEBINAR,
[00:38:18] NORWEGIAN CRUISE LINE'S VP OF
[00:38:20] ENVIRONMENTAL GOVERNANCE SAID THAT SHIPS
[00:38:23] BEING BUILT NOW WOULD BE AROUND AND BE
[00:38:25] USED UNTIL 2050. THOSE SHIPS RUN ON
[00:38:28] FOSSIL FUELS. THERE WAS NO TALK OF
[00:38:30] STRANDED ASSETS. THERE WAS NO TALK OF A
[00:38:33] COMMITMENT TO ZERO EMISSIONS VESSELS BY
[00:38:35] A CERTAIN DATE. WHAT I TOOK AWAY FROM
[00:38:37] THE WEBINAR IS THAT THESE CRUISE
[00:38:40] COMPANIES PLAN TO CONTINUE BURNING
[00:38:41] FOSSIL FUELS UNTIL AT LEAST 2050,
[00:38:44] BURNING 30 TO 50 GALLONS FOR EACH MILE
[00:38:47] TRAVELED FOR EACH SAILING SCHEDULE FOR
[00:38:51] THE NEXT 27 YEARS. THIS GREEN CORRIDOR
[00:38:55] IS NOT GOING TO GET US TO THE FUTURE
[00:38:56] THAT WE NEED. A GOAL OF NET ZERO IS
[00:39:00] REALLY JUST AN ACCOUNTING TRICK THAT
[00:39:01] ALLOWS FOR CONTINUED EMISSIONS OF
[00:39:03] GREENHOUSE GASES WITH NO REDUCTIONS
[00:39:05] REQUIRED AS LONG AS THE POLLUTING
[00:39:07] INDUSTRY IS PAID. AIR CARGO OFFSET.
[00:39:10] STUDY AFTER STUDY HAS SHOWN THAT THE
[00:39:12] VAST MAJORITY OF OFFSETS DO NOTHING TO
[00:39:14] LOWER EMISSIONS, MAY NOT BE EQUITABLE,
[00:39:16] AND MAY DO MORE HARM THAN GOOD. WE
[00:39:19] CANNOT CONTINUE TO ADD MORE AND MORE
[00:39:21] SAILING WHILE OVERALL EMISSIONS CONTINUE
[00:39:23] GOING UP AND PRETEND TO BE DOING
[00:39:25] SOMETHING ABOUT IT. WE NEED TO IMPLEMENT
[00:39:28] AN ACTUAL PLAN TO REDUCE THE GREENHOUSE

[00:39:30] GAS EMISSIONS, THE TOTAL EMISSIONS, NOT
[00:39:33] JUST THE 5% OF EACH VOYAGE THAT HAPPENS
[00:39:35] IN OUR AIRSHIP. WE HAVE A RESPONSIBILITY
[00:39:39] TO THE YOUNG PEOPLE ALIVE TODAY AND THE
[00:39:41] GENERATIONS WE HOPE WILL COME AFTER
[00:39:43] THEM. STOP PLAYING ACCOUNTING GAMES AND
[00:39:46] USING STALL TACTICS. MAKE A PLAN NOW FOR
[00:39:49] THE 2024 CRUISE SEASON. SINCE WE
[00:39:52] KNOW THAT THE NEEDED REDUCTION ISN'T
[00:39:54] GOING TO COME FROM A MAGICAL FUEL NOT
[00:39:56] INVENTED YET THAT CAN POWER THESE
[00:39:58] FLOATING CITIES, WE NEED TO AYE. THAT
[00:40:00] REDUCTION GOAL BY DECREASING THE NUMBER
[00:40:02] OF SAILINGS. OUR PLAN SHOULD ALSO BE
[00:40:04] CREATED TO KEEP REDUCING THE NUMBER OF
[00:40:06] SAILINGS EACH YEAR TO GET TO ZERO
[00:40:08] EMISSIONS BY 2040. AS A BONUS, LIMITING
[00:40:12] SAILINGS WOULD ALSO DECREASE THE ANNUAL
[00:40:14] AMOUNT OF WATER POLLUTION AND HEALTH,
[00:40:15] HARM AND TOXIC EMISSIONS. TAKING THIS
[00:40:18] BOLD ACTION WOULD REALLY RAISE THE BAR
[00:40:20] ON WHAT IT MEANS TO BE THE GREENEST PORT
[00:40:22] IN NORTH AMERICA. THANK YOU. THANK YOU,
[00:40:24] STACEY. OUR NEXT SPEAKER IS IN PERSON.
[00:40:26] ABIGAIL BROCKWAY.
[00:40:42] MY NAME IS ABIGAIL BROCKWAY, AND I'M
[00:40:44] COMMENTING ON CRUISE. I OWN AND OPERATE
[00:40:47] A SMALL BUSINESS IN THE CITY OF SEATTLE
[00:40:49] SINCE 90 91. AND I RECENTLY READ AN
[00:40:51] INTERACTIVE ARTICLE IN THE HAWKEYE
[00:40:54] MAGAZINE CALLED CRUISE SHIP INVASION.
[00:40:56] THE ARTICLE INCLUDED A VIDEO INTERVIEW
[00:40:59] WITH WANDA CULP OF THE CLINKET FIRST
[00:41:01] NATION, WHO MOVED OUT OF HUNA AFTER
[00:41:04] LIVING THERE FOR 40 YEARS BECAUSE OF
[00:41:06] CRUISE SHIP TOURISM. I WOULD LIKE TO
[00:41:08] SHARE SOME OF HER HEARTBREAKING WORDS
[00:41:10] HERE TODAY, WE HAVE NOTHING BUT BEAUTY
[00:41:13] AROUND US. AND THEN HERE COMES CANCER.
[00:41:16] JUST LIKE THAT, HUNA IS NOW OVERRUN WITH
[00:41:19] TOURISTS. THOUSANDS UPON THOUSANDS OF
[00:41:21] TOURISTS. HUNA HAS LOST OVER THE LAST
[00:41:24] COUPLE OF YEARS OVER A HUNDRED
[00:41:25] RESIDENTS, PRIMARILY NATIVE RESIDENTS.
[00:41:29] SO THERE'S NOW MORE HUNA PEOPLE IN
[00:41:31] JUNEAU THAN THERE ARE IN HUNA BECAUSE
[00:41:34] THERE'S NO PLACE FOR US NOW. I'M NO
[00:41:37] LONGER HUNTING, FISHING AND GATHERING,
[00:41:39] WHICH WAS MY LIFESTYLE FOR MANY YEARS.
[00:41:42] HUNA IS NOT HUNA ANYMORE. I LIVED IN
[00:41:45] A VILLAGE BEFORE I MOVED OUT AND THE AIR
[00:41:47] IS STINKY. NOT ONLY DO THE CRUISE SHIPS
[00:41:50] BRING IN THIS STINKY AIR, BUT THOSE
[00:41:52] BUSES, THOSE BUSES TRAVELING RIGHT
[00:41:54] THROUGH OUR VILLAGE, RIGHT THROUGH OUR
[00:41:56] PRIVATE PROPERTY. OUR MARINE LIFE IS
[00:41:58] DECIMATED BECAUSE OF THE SHIPS AND THE
[00:42:00] POLLUTION, THE NOISE POLLUTION IN THE
[00:42:03] WATER. PLUS NOW WE HAVE INVASIVE SPECIES
[00:42:05] AS WELL. ADDING TO WHAT'S GOING ON IN
[00:42:08] THE AIR AND THE NOISE, IT'S RUINING US.
[00:42:12] THE INTERESTS OF THE ALASKAN PEOPLE ARE
[00:42:14] BEING MADE INVISIBLE. WE'RE NOW A

[00:42:16] COMMODITY. WE'VE BEEN GUTTED AND FOR
[00:42:18] DISPLAY ONLY. AND I WAS STILL LIVING THE
[00:42:21] WAY I WANTED TO LIVE. AND THEN THE
[00:42:23] TOURISM COMES IN AND THE INVASION THAT I
[00:42:26] DESCRIBED, THAT BECAME IMPOSSIBLE. I
[00:42:29] WOULD TELL ANYONE WHO IS BOOKING A
[00:42:31] CRUISE ON ONE OF THESE HUGE FLOATING
[00:42:33] CITIES, BE AWARE OF THE FACT THAT CRUISE
[00:42:35] LINES ARE AN INVASIVE SPECIES INTO OUR
[00:42:38] PRESENCE THAT'S HURTING US MORE THAN ANY
[00:42:41] OTHER INDUSTRY EVER HAS. THANK YOU FOR
[00:42:44] LISTENING. THANK YOU VERY MUCH.
[00:42:47] OUR NEXT SPEAKER IS VIRTUAL IRIS ADMIN.
[00:42:50] IRIS, CAN YOU HEAR ME?
[00:42:58] IRIS. YES, I CAN. OKAY, GREAT.
[00:43:02] THANK YOU. MY NAME IS IRIS ANTMAN AND I'M
[00:43:05] A MEMBER OF SEATTLE CRUISE CONTROL.
[00:43:06] GOOD AFTERNOON FOR COMMISSIONERS AND
[00:43:08] STAFF, ECHOING JORDAN'S
[00:43:11] COMMENTS. I'M DEEPLY CONCERNED ABOUT THE
[00:43:13] ONGOING EMBRACE OF THE CRUISE BUSINESS
[00:43:16] AND THE MATERIAL SUPPORT TO INCREASE IT.
[00:43:19] SPENDING ALMOST A MILLION DOLLARS TO
[00:43:21] ENCOURAGE PEOPLE FROM MORE PARTS OF THE
[00:43:23] WORLD TO FLY HERE AND CRUISE TO ALASKA.
[00:43:26] WHAT COST DOES THIS INDUSTRY HAVE TO
[00:43:29] SEATTLE, WASHINGTON, CANADA, ALASKA,
[00:43:32] THE WORLD? THE COST OF COMMUNITY HEALTH
[00:43:35] CARE, DEGRADATION OF WATER, AIR, MARINE
[00:43:38] LIFE AND THE CLIMATE ARE NEVER
[00:43:40] CONSIDERED IN THE CHARTS AND GRAPHS USED
[00:43:43] TO SHOW THE BENEFITS OF CRUISE. WE'RE
[00:43:45] NOT MEETING THE CLIMATE GOALS AGREED TO
[00:43:47] IN THE 2015 PARIS AGREEMENT. HOW CAN WE
[00:43:50] POSSIBLY EXPECT TO MEET THEM IF WE'RE
[00:43:52] INCREASING THE NUMBER OF SAILINGS AND
[00:43:54] PASSENGER FLIGHTS? THIS FLIES IN THE
[00:43:56] FACE OF COMMON SENSE. WE MUST ADDRESS
[00:43:59] THE EXISTENTIAL CRISIS OF A WARMING
[00:44:01] PLANET. YOU CAN BEGIN BY CAPPING AND
[00:44:05] REDUCING THE NUMBER OF SAILINGS TO 2019
[00:44:08] LEVELS STARTING IN 2024. THE PORT
[00:44:12] HAS BEEN SUCCESSFUL AT INCORPORATING THE
[00:44:15] PRINCIPLES AND PRACTICES OF DIVERSITY
[00:44:17] AND EQUITY. WHAT ABOUT THE INEQUITY OF
[00:44:20] INTERNATIONAL TOURISM WHERE PEOPLE WITH
[00:44:22] MEANS FLY AND CRUISE CAUSING A WORSENING
[00:44:26] CLIMATE CRISIS, WHILE THE MOST
[00:44:28] VULNERABLE PEOPLE LOCALLY AND GLOBALLY
[00:44:31] DISPROPORTIONATELY SUFFER THE
[00:44:33] DESTRUCTIVE CONSEQUENCES OF GLOBAL
[00:44:35] WARMING? WE MUST FIGURE OUT TOGETHER HOW
[00:44:38] TO TRANSITION AWAY FROM THE DESTRUCTIVE
[00:44:42] CRUISE INDUSTRY TO BUSINESSES THAT ARE
[00:44:44] CONSTRUCTIVE AND PROVIDE FAMILY WAGE
[00:44:47] JOBS FOR A DIVERSE WORKFORCE. CREATE A
[00:44:50] DEPARTMENT TO DEVELOP CLEAN AND HEALTHY
[00:44:53] WAYS TO DO BUSINESS AT THE PORT THAT
[00:44:55] DON'T RELY ON DESTRUCTIVE CRUISING. HOW
[00:44:57] CAN YOU NOT PRIORITIZE HELPING TO SAVE
[00:45:00] THE PLANET? THANK YOU. THANK YOU, IRIS.
[00:45:06] OUR NEXT SPEAKER IS IN PERSON. I BELIEVE
[00:45:08] IT'S LYNN GARTNER JOHNSTON. I APOLOGIZE

[00:45:10] IF I DIDN'T READ THAT CORRECTLY.
[00:45:17] MY NAME IS LYNN GARTNER JOHNSTON,
[00:45:19] SEATTLE RESIDENT, ALSO COMMENTING ABOUT
[00:45:21] THE CRUISE SHIP INDUSTRY. I ALSO READ
[00:45:24] THE HACKEYE PIECE. CRUISE SHIP INVASION.
[00:45:28] FROM THAT PIECE, I'D LIKE TO SPEAK SOME
[00:45:30] ADDITIONAL WORDS FROM WANDA CULP, THE
[00:45:32] TLINGET WOMAN WHO LEFT HUNA AFTER THE
[00:45:35] CRUISE SHIPS CAME. THESE ARE WANDA'S
[00:45:37] WORDS. I WISH I COULD PUT MY VISION ON
[00:45:40] THE WALLS FOR EVERYBODY TO SEE BECAUSE
[00:45:42] IT WAS SO BEAUTIFUL. HUNA WAS UNDER A
[00:45:45] THOUSAND POPULATION ON FRONT STREET.
[00:45:48] ONE SIDE WAS FOR THE COMMERCIAL FISHING
[00:45:50] FLEET AND THE OTHER WAS PERSONAL SKIPS.
[00:45:53] IT WAS A HUB OF ACTIVITY. EVERYTHING WAS
[00:45:56] ALWAYS A COMMUNITY AFFAIR. PEOPLE WOULD
[00:45:59] GO DOWN AND CHITCHAT OR EVEN LEND A
[00:46:01] HAND. NOW THE DOCK ON FRONT STREET IN
[00:46:04] HUNA IS STRIPPED CLEAN. NO MORE LOCAL
[00:46:07] BOATS ARE ALLOWED TO TIE UP, AND THERE
[00:46:09] ARE NO MORE SKIFFS FOR US NATIVES.
[00:46:12] EVERYONE ELSE OWNS THEM. WE'RE TOO POOR
[00:46:14] TO HAVE THEM. AND OUR VILLAGE IS
[00:46:16] CRUMBLING. AND VISITORS ARE COMING FROM
[00:46:19] ICY STRAIT POINT. THEY THOUGHT A
[00:46:21] CRUMBLING VILLAGE WAS A VISITOR SITE
[00:46:23] LIKE THE WILD WEST. SO THEY WOULD
[00:46:25] LITERALLY WALK INTO A PRIVATE HOUSE.
[00:46:28] ONE LADY STOPPED ME AND SHE SAID, YOU
[00:46:30] KNOW, MY FAMILY, MY HUSBAND AND TWO
[00:46:32] TEENAGERS, WE CAME HERE FOUR YEARS AGO.
[00:46:35] SHE SAID, THERE'S MILLIONS OF DOLLARS
[00:46:37] CHANGING HANDS AT ICY STRAIT POINT. YOU
[00:46:40] FOLKS LOOK LIKE EVEN WORSE SHAPE THAN
[00:46:42] YOU WERE FOUR YEARS AGO. IS THAT TRUE?
[00:46:45] AND I SAID YES. THAT'S THE END OF
[00:46:48] WANDA'S WORDS. SPEAKING FOR MYSELF,
[00:46:51] MY HEART BREAKS FOR WANDA AND FOR THE
[00:46:53] OTHER HUNA PEOPLE WHO FELT FORCED TO
[00:46:56] FLEE THEIR HOME FROM THE CRUISE SHIP
[00:46:57] INVASION. THE PORT OF SEATTLE PRESENTS
[00:47:00] AN UNFAILINGLY UPBEAT PICTURE OF CRUISE
[00:47:03] TOURISM. BUT I'M HERE TODAY URGING YOU
[00:47:07] TO RETHINK YOUR SUPPORT OF THIS
[00:47:09] INDUSTRY. I DON'T WANT MY CITY TO BE
[00:47:12] COMPLICIT IN THIS EXPLOITATION,
[00:47:14] POLLUTION AND CONTINUING FORM OF
[00:47:17] COLONIZATION. THANK YOU FOR THE
[00:47:19] OPPORTUNITY TO COMMENT. THANK YOU.
[00:47:23] OUR NEXT SPEAKER IS ROBIN BRIGGS.
[00:47:28] ROBIN, ARE YOU THERE?
[00:47:36] ROBIN, CAN YOU HEAR ME?
[00:47:40] HELLO? CAN YOU HEAR ME? THERE YOU GO.
[00:47:43] OKAY. HI, MY NAME IS ROBIN BRIGGS, AND
[00:47:47] I'M A VOTER IN KING COUNTY HERE TO SPEAK
[00:47:49] ABOUT THE PORT CRUISE BUSINESS. SO I'M
[00:47:54] ASKING YOU TODAY TO CAP AND REDUCE THE
[00:47:56] EMISSIONS FROM CRUISE SHIPS AND TO
[00:47:58] INCLUDE IN THAT ALL THE EMISSIONS FROM
[00:48:01] THE SHIPS AS THEY GO ALL THE WAY UP THE
[00:48:03] COAST. CAP AND REDUCE IS A VIABLE WAY
[00:48:06] TO REDUCE THE USE OF FOSSIL FUELS THAT

[00:48:08] ARE CAUSING GLOBAL WARMING. BY CAPPING,
[00:48:10] WE ARE STOPPING THE GROWTH OF EMISSIONS
[00:48:12] AND LIMITING OUR LOCAL ECONOMY'S
[00:48:14] DEPENDENCE ON IT. BY REDUCING SLOWLY
[00:48:17] OVER TIME, WE ARE GIVING CRUISE SHIP
[00:48:19] BUSINESSES TIME TO CLEAN UP WHILE
[00:48:21] ENSURING THAT WE MEET OUR CLIMATE
[00:48:22] RESPONSIBILITIES. YOU MAY THINK THAT IF
[00:48:25] WE DON'T HOST THEM IN SEATTLE, THEY WILL
[00:48:27] SIMPLY TAKE THEIR MONEY TO ANOTHER PORT,
[00:48:29] BUT REALLY THEY DON'T HAVE THAT MANY
[00:48:31] OPTIONS. THE PORT OF SEATTLE AND
[00:48:32] VANCOUVER, BC ARE THE ONLY PORTS NEAR A
[00:48:35] MAJOR AIRPORT AND THE ONLY CITIES THAT
[00:48:37] WOULD ATTRACT THE TOURISTS WHO HEAD OUT
[00:48:38] ON THE BOATS. VANCOUVER HAS BEEN
[00:48:41] INCREASING ITS CAPACITY, BUT ITS GROWTH
[00:48:42] HAS BEEN ONLY 7%, COMPARED TO SEATTLE'S,
[00:48:45] WHOPPING 40% GROWTH. I THINK THEY DON'T
[00:48:47] HAVE THAT MUCH CAPACITY, AND THEY MIGHT
[00:48:49] ALSO BE HAPPY TO CAP AND REDUCE CRUISE
[00:48:51] SHIP SAILINGS FOR THE SAME REASONS IT
[00:48:52] MAKES SENSE FOR SEATTLE. IN ORDER TO
[00:48:55] PRESERVE THE MARINE HABITAT AND THE
[00:48:56] GLACIERS THE TOURISTS COME TO SEE, THE
[00:48:59] WEST COAST OF NORTH AMERICA HAS ALLIED
[00:49:01] ON MANY POLICIES RELATED TO CLIMATE,
[00:49:03] AND THIS COULD BE ANOTHER ONE. A CAP AND
[00:49:05] REDUCE POLICY COULD BE A CORE PART OF
[00:49:07] THE GREEN CRUISE CORRIDOR, AND I THINK
[00:49:09] THE PORT OF SEATTLE COULD STEP UP AND BE
[00:49:11] A LEADER ON THIS. I URGE YOU TO ADOPT
[00:49:13] CAP AND REDUCE FOR CRUISE SHIPS. AND
[00:49:16] THANK YOU VERY MUCH FOR THE OPPORTUNITY
[00:49:17] TO SPEAK. THANK YOU, ROBIN.
[00:49:20] OUR LAST TWO SPEAKERS ARE ACTUALLY IN
[00:49:22] PUBLIC, SO WE'LL GO TO MARTHA BASKIN.
[00:49:31] GOOD AFTERNOON, ALL. GOOD TO SEE YOU.
[00:49:33] RIGHT, SO I ALSO AM SPEAKING ON CRUISE
[00:49:35] SHIPS. FRED'S, BEEN QUITE A WHILE. GOOD
[00:49:37] TO SEE YOU. I'M SHARING INFORMATION FROM
[00:49:40] A FRIEND IN VICTORIA WHO DID NOT FEEL
[00:49:42] COMFORTABLE SHARING IT HERSELF.
[00:49:44] SPEAKING OUT THEMSELVES. SPEAKING OUT
[00:49:46] AGAINST THE CRUISE INDUSTRY IN A
[00:49:48] DESTINATION CITY HAS CONSEQUENCES.
[00:49:51] CRUISE SHIP CALLS TO VICTORIA ARE SHAPED
[00:49:53] BY A LAW DATING BACK TO 1886, WHICH
[00:49:57] REQUIRES FOREIGN SHIPS CARRYING
[00:49:58] PASSENGERS BETWEEN US PORTS TO MAKE A
[00:50:01] FOREIGN STOP OR TO PAY A SUBSTANTIAL
[00:50:03] PENALTY. AS A RESULT, THE HIGH DENSITY
[00:50:05] RESIDENTIAL NEIGHBORHOOD WHERE THE
[00:50:07] CRUISE PORT IS LOCATED IS TREATED AS A
[00:50:09] PIT STOP FOR AVOIDING PENALTIES RATHER
[00:50:12] THAN AS A DESIRED DESTINATION. CRUISE
[00:50:15] LINES BUNCH VICTORIA CALLS INTO LATE
[00:50:17] SHORT STOPS. THIS YEAR, WE EXPECT ALMOST
[00:50:20] HALF THE SHIPS TO ARRIVE AT 08:00 P.M.
[00:50:22] OR LATER, AFTER MOST STORES, TOURS, AND
[00:50:25] ATTRACTIONS ARE CLOSED. IN 2022, MOST
[00:50:27] SHIPS DEPARTED BETWEEN 11:00 P.M. AND
[00:50:30] 01:00 A.M., WITH LATE NIGHT SHUTTLE

[00:50:32] BUSES AND TAXIS STREAMING THROUGH OUR
[00:50:35] NARROW STREETS AND SHIPS. SHIP HORNS
[00:50:38] BLOWING LOUDLY. CRUISE TOURISM IN
[00:50:40] VICTORIA IS HIGH IMPACT AND LOW VALUE.
[00:50:44] A RECENT STUDY FOUND THAT SPENDING BY
[00:50:46] CRUISE TOURISTS ACCOUNTS FOR LESS THAN
[00:50:48] 2% OF OVERALL TOURIST SPENDING, WHEREAS
[00:50:51] STAYOVER AND NON CRUISE DAY TRIP
[00:50:53] TOURISTS ACCOUNT FOR OVER 98%.
[00:50:56] ADDING INSULT TO INJURY, CRUISE LINES
[00:50:59] USED VICTORIA TO OFFLOAD GARBAGE. IN
[00:51:01] 2019, CRUISE SHIPS OFFLOADED OVER 2000
[00:51:05] TONS OF GARBAGE AND 5000 TONS OF
[00:51:08] RECYCLABLES. INSTEAD OF BRINGING THESE
[00:51:10] BACK TO THEIR HOME PORT OF SEATTLE,
[00:51:12] VICTORIA SITS ON VANCOUVER ISLAND. WITH
[00:51:14] LIMITED LANDFILL SPACE AND FEW
[00:51:16] PROCESSING FACILITIES, RESIDENTS OF
[00:51:18] GREATER VICTORIA PAY THE PRICE OF CRUISE
[00:51:21] WASTE IN INCREASED HEAVY TRUCK TRAFFIC,
[00:51:23] NOISE POLLUTION, WEAR AND TEAR ON ROADS,
[00:51:26] AND FOREIGN CORPORATIONS FILLING OUR
[00:51:28] LIMITED LANDFILL SPACE. IF SEATTLE
[00:51:31] BENEFITS FROM CRUISE TOURISM, IT'S DOING
[00:51:33] SO AT VICTORIA'S EXPENSE. THANK YOU SO
[00:51:36] MUCH. THANK YOU SO MUCH, MARTHA. AND
[00:51:39] LAST ON OUR LIST OF GENERAL PUBLIC
[00:51:41] COMMENT IS CARLA HART. IS IT HEART? I
[00:51:44] THINK IT'S HEART.
[00:51:49] THANK YOU, COMMISSIONERS. MY NAME IS
[00:51:50] CARLA HART. I'M A LIFELONG ALASKAN DOWN
[00:51:53] FROM JUNEAU FOR SOME VISITING AND
[00:51:55] MEDICAL AND HAD THE OPPORTUNITY TO SPEAK
[00:51:58] WITH YOU IN PERSON. I WANT TO GIVE YOU A
[00:52:01] SENSE OF WHAT THE CRUISE INDUSTRY MEANS
[00:52:03] TO ALASKA. THE EXECUTIVE DIRECTOR
[00:52:05] MENTIONS HE HEARS EXCITEMENT ABOUT THE
[00:52:07] BEGINNING OF THE CRUISE SEASON. MANY OF
[00:52:10] US IN ALASKA, WHAT USED TO BE CALLED
[00:52:13] SUMMER IS NOW THE CRUISE SEASON INSTEAD
[00:52:15] OF SUMMER, AND WE FEEL DREAD, NOT
[00:52:17] EXCITEMENT. MY HOME IS NOT NEAR
[00:52:21] THE PORT OF JUNEAU, BUT IT HAPPENS TO BE
[00:52:23] BETWEEN OUR AIRPORT AND THE MINDENHALL
[00:52:25] GLACIER. IT'S NOT UNDER THE APPROVED
[00:52:28] FLIGHT ROUTE, BUT I CAN GET UP TO 12
[00:52:31] HOURS A DAY OF HELICOPTERS FLYING IN
[00:52:34] FLIGHTS OF SEVEN HELICOPTERS EVERY 15
[00:52:37] MINUTES. A FLIGHT OF SEVEN HELICOPTERS
[00:52:39] HAS A NOISE FOOTPRINT OF EIGHT MINUTES.
[00:52:42] I NO LONGER SPEND MOST OF THE SUMMER IN
[00:52:45] JUNEAU WHERE I LOVE, WHERE I USED TO
[00:52:47] HAVE TOURISM BUSINESSES, BECAUSE THE
[00:52:50] NOISE AND THE IMPACTS FROM THE TOURISM
[00:52:53] INDUSTRY, THE CRUISE INDUSTRY
[00:52:55] SPECIFICALLY, ARE INESCAPABLE. OUR
[00:52:58] 32,000 PERSON COMMUNITY, IS SCHEDULED TO
[00:53:01] HAVE 1.6 CRUISE PASSENGERS THIS SUMMER.
[00:53:05] RESIDENTS OF JUNEAU VOTED TO ASK FOR
[00:53:08] LIMITS. UNFORTUNATELY, OUR CITY COUNCIL
[00:53:11] HAS BEEN FAIRLY CO OPTED BY THE
[00:53:13] INDUSTRY, AND WE WERE ONLY GIVEN THE
[00:53:15] LIMIT OF FIVE CRUISE SHIPS A DAY, WHICH

[00:53:17] WAS AN AGREED UPON NUMBER THAT THE
[00:53:20] CRUISE SHIP CAME UP, CRUISE INDUSTRY
[00:53:21] CAME UP. WITH THE PRIOR YEAR IN A
[00:53:24] SURVEY, THE AVERAGE NUMBER THAT WE HAD
[00:53:26] ASKED FOR WAS FOUR CRUISE SHIPS A DAY.
[00:53:28] I URGE YOU TO NOT EXPAND CAPACITY.
[00:53:32] I UNDERSTAND MSC CRUISES IS LOOKING FOR
[00:53:34] A HOME PORT. PLEASE DO NOT EXPAND
[00:53:36] CAPACITY FOR THE ALASKA CRUISE INDUSTRY.
[00:53:39] FURTHER WITH THE GREEN CRUISE CORRIDOR.
[00:53:41] AND VERY QUICKLY, PLEASE DON'T JUST LOOK
[00:53:44] AT DECARBONIZATION. YOU NEED TO STOP THE
[00:53:46] SCRUBBERS. YOU NEED TO STOP THAT
[00:53:48] SCRUBBER WASTE INTO THE WATER. IT'S
[00:53:51] DESTROYING THE COPEPODS AND OTHER
[00:53:53] ORGANISMS WHICH ARE FOUNDATIONAL TO OUR
[00:53:56] FISHING ECONOMY AND EVERYTHING THAT WE
[00:53:58] HAVE. THAT'S ALL I CAN GET IN TWO
[00:54:00] MINUTES. THANK YOU SO MUCH. APPRECIATE
[00:54:02] YOU ALL RIGHT. WELL, THAT CONCLUDES OUR
[00:54:04] SIGN UP TODAY. IS THERE ANYONE ELSE
[00:54:06] PRESENT ON THE TEAM'S CALL OR PRESENT IN
[00:54:08] THE ROOM TODAY WHO DIDN'T SIGN UP, WHO
[00:54:09] WISHES TO ADDRESS THE COMMISSION? IF SO,
[00:54:11] PLEASE STATE AND SPELL YOUR NAME AND
[00:54:13] STATE TOPIC RELATED TO THE CONDUCT OF
[00:54:14] POOR BUSINESS YOU WISH TO SPEAK ABOUT.
[00:54:16] FOR THE RECORD, AT THIS TIME, I'LL ASK
[00:54:19] THE CLERK TO GIVE A SYNOPSIS OF ANY
[00:54:21] WRITTEN COMMENTS RECEIVED. THANK YOU.
[00:54:25] MR. COMMISSIONER, PRESIDENT, GIVE ME
[00:54:26] JUST A MOMENT HERE TO STOP SHARING THE
[00:54:28] TIMER. GOOD AFTERNOON, MR. COMMISSION,
[00:54:31] PRESIDENT, MEMBERS OF THE COMMISSIONER,
[00:54:33] MR. EXECUTIVE DIRECTOR, WE HAVE RECEIVED
[00:54:35] FOUR WRITTEN COMMENTS PRIOR TO OUR
[00:54:37] MEETING TODAY. THESE HAVE BEEN
[00:54:39] DISTRIBUTED TO YOU IN ADVANCE OF THE
[00:54:40] MEETING AND WILL BECOME A PART OF THE
[00:54:42] PUBLIC RECORD. THE FIRST WRITTEN COMMENT
[00:54:44] COMES FROM LINNAE WESTERLAND, WHO WRITES
[00:54:46] TO SUPPORT WITH HER SUPPORT FOR
[00:54:49] PROTECTING ALL OF NORTH SEA TECH PARK,
[00:54:51] INCLUDING RUGBY FIELDS AND BIKE TRAILS.
[00:54:53] SHE IS A RESIDENT OF THE AREA AND STATES
[00:54:55] THE FACILITIES ARE HEAVILY USED AND IS A
[00:54:57] VALUABLE GREEN SPACE FOR THE SEATAC BUREAU
[00:54:59] AND COMMUNITIES. SHE STATES THAT IT IS
[00:55:02] IMPORTANT FOR COMMISSIONER CHO ANSWER
[00:55:03] QUESTIONS FROM THE PUBLIC ABOUT THE
[00:55:05] ISSUE AND OPINES THAT NEPA REVIEW DOES
[00:55:08] NOT PRECLUDE THAT. THE NEXT COMMENT
[00:55:11] COMES FROM ROB BENT, WHO WRITES
[00:55:13] REGARDING PREVIOUS DISCUSSIONS HELD AT
[00:55:14] THE JOINT ADVISORY COMMITTEE MEETING
[00:55:16] REGARDING NORTH SEATAC PARK, AND A
[00:55:19] PUBLISHED STATEMENT INDICATING THAT THE
[00:55:21] PORT AND THE CITY OF SEATAC SHARE EACH
[00:55:23] OTHER'S COMMITMENT TO PRESERVING NORTH
[00:55:25] SEATAC PARK. HE STATES THE IMPORTANCE OF
[00:55:27] PROVIDING THE PUBLIC WITH SPECIFIC PLANS
[00:55:29] AND STRATEGIES UNDER CONSIDERATION THAT
[00:55:31] WOULD ACHIEVE PERMANENT PRESERVATION OF

[00:55:33] THE PARK. NICOLE POLLOCK WRITES
[00:55:35] REGARDING HER ASK FOR THE COMMISSION TO
[00:55:37] STATE THEIR POSITION ON PERMANENT
[00:55:38] PROTECTION FOR THE ENTIRETY OF NORTH SEA
[00:55:40] TECH PARK. AND THEN CONCLUDING WITH
[00:55:42] COMMENTS FROM NAOMI MAXWELL, WHO ALSO
[00:55:44] WRITES REGARDING HER ASK FOR THE
[00:55:46] COMMISSION TO STATE THEIR POSITION ON
[00:55:48] PERMANENT PROTECTION FOR THE ENTIRETY OF
[00:55:50] NORTH SEA TECH PARK. SHE DISCUSSES THE
[00:55:52] CURRENT ZONING OF THE PARK AND THE
[00:55:54] POTENTIAL FOR COMMERCIAL DEVELOPMENT
[00:55:56] UNDER THAT CURRENT ZONING. AND THAT
[00:55:57] CONCLUDES THE WRITTEN COMMENTS RECEIVED
[00:55:59] TODAY. GREAT. THANK YOU SO MUCH.
[00:56:01] HEARING NO FURTHER PUBLIC COMMENT, OUR
[00:56:03] TESTIMONY WE WILL MOVE TO THE CONSENT
[00:56:05] AGENDA. ITEMS ON THE CONSENT AGENDA ARE
[00:56:08] CONSIDERED ROUTINE AND WILL BE ADOPTED
[00:56:10] BY ONE MOTION. ITEMS REMOVED FROM
[00:56:13] THE CONSENT AGENDA WILL BE CONSIDERED
[00:56:15] SEPARATELY IMMEDIATELY AFTER ADOPTION OF
[00:56:17] THE REMAINING CONSENT AGENDA ITEMS.
[00:56:21] AT THIS TIME, THE CHAIR WILL ENTERTAIN A
[00:56:23] MOTION TO APPROVE THE CONSENT AGENDA
[00:56:27] COVERING EIGHT A, EIGHT B, EIGHT C
[00:56:33] HAS BEEN REMOVED FOR FURTHER
[00:56:35] CONSIDERATION. CAN I GET A MOTION IN A
[00:56:37] SECOND? SO MOVED.
[00:56:41] SECONDED. GREAT. THE MOTION WAS MADE AND
[00:56:43] SECONDED. COMMISSIONERS, PLEASE SAY AYE
[00:56:44] OR NAME WHEN YOUR NAME IS CALLED. THANK
[00:56:47] YOU. BEGINNING WITH COMMISSIONER
[00:56:48] CALKINS. AYE.
[00:56:51] THANK YOU. COMMISSIONER FELLEMAN. AYE.
[00:56:54] THANK YOU. COMMISSIONER HASEGAWA. AYE.
[00:56:57] THANK YOU. COMMISSIONER MOHAMMED. AYE.
[00:57:00] THANK YOU. AND COMMISSIONER CHO. AYE.
[00:57:03] THANK YOU. FIVE AYES AND ZERO NAYS FOR
[00:57:05] APPROVAL OF THE CONSENT AGENDA.
[00:57:07] EXCELLENT. WITH THAT, THE CONSENT AGENDA
[00:57:10] AS AMENDED HAS BEEN APPROVED, AND I CAN
[00:57:13] GO AHEAD AND READ EIGHT G INTO THE
[00:57:15] RECORD. LET'S DO IT. THANK YOU.
[00:57:19] THIS IS ITEM EIGHT G AUTHORIZATION FOR
[00:57:22] THE EXECUTIVE DIRECTOR TO APPROVE
[00:57:24] ADDITIONAL FUNDING IN THE AMOUNT OF
[00:57:25] \$350,000 FOR CONSTRUCTION COMPLETION AND
[00:57:29] CLOSE OUT OF THE CENTRAL WATERFRONT
[00:57:30] ELEVATOR MODERNIZATION PROJECT FOR A
[00:57:33] TOTAL ESTIMATED PROJECT COST NOT TO
[00:57:35] EXCEED \$3,818,000.
[00:57:40] COMMISSIONER, THIS IS THE THIRD TIME
[00:57:42] YOU'VE CONSIDERED THIS PROJECT, WHICH
[00:57:43] WILL MODERNIZE THE CENTRAL WATERFRONT
[00:57:46] ELEVATOR. THIS INCREASE IS DUE TO
[00:57:47] ELEVATOR VALVE OIL COOLER INSTALLATION
[00:57:51] AND PERMIT DELAYS. WE HOPE
[00:57:54] TO CLOSE OUT THIS PROJECT BY THE END OF
[00:57:56] THE YEAR AND HAVE THE ELEVATOR
[00:57:57] OPERATIONAL LATER THIS MONTH IN TIME FOR
[00:57:59] THE MAJORITY OF CRUISE SEASON AND OTHER
[00:58:01] TOURISTS. TO ALLOW PASSENGERS AND OTHER

[00:58:03] TOURISTS TO ACCESS PIER 66 FROM DOWNTOWN
[00:58:06] SEATTLE AND TO ANSWER QUESTIONS AND
[00:58:09] PROVIDE ANY ADDITIONAL INFORMATION IS
[00:58:11] ROD JACKSON, CAPITAL PROJECT MANAGER
[00:58:14] FROM THE WATERFRONT PROJECT MANAGEMENT
[00:58:16] TEAM. THERE HE IS. THERE YOU GO. ROD.
[00:58:19] I'M LOOKING FOR YOU. GREAT. THANK YOU
[00:58:21] VERY MUCH, STEVE. COMMISSIONER MOHAMMED.
[00:58:22] IF YOU HAD QUESTIONS THANK YOU,
[00:58:26] PRESIDENT SHOW. I DID HAVE A COUPLE OF
[00:58:28] QUESTIONS, AND I JUST WAS INTERESTED IN
[00:58:30] UNDERSTANDING THE CHALLENGES FACING THE
[00:58:33] LENNAR AND BELL TOWN ELEVATOR, JUST
[00:58:36] CONSIDERING THE IMPORTANCE OF THOSE
[00:58:38] ELEVATORS CONNECTING THOUSANDS OF
[00:58:40] VISITORS AND LOCAL FOLKS BETWEEN THE
[00:58:43] WATERFRONT DOWNTOWN AND PIKE PLACE
[00:58:45] MARKET, ESPECIALLY CONSIDERING THE
[00:58:47] SUMMER SEASON IS HERE
[00:58:51] ALMOST VERY SOON. I'M JUST INTERESTED IN
[00:58:54] LEARNING MORE ABOUT THE POTENTIAL IMPACT
[00:58:56] ON THE ELEVATOR'S AVAILABILITY AND
[00:58:59] RELIABILITY AND WOULD JUST LIKE TO KNOW
[00:59:03] MORE INFORMATION ON WHAT EXACTLY IS
[00:59:05] CAUSING THE PROJECT TO GO BEYOND THE
[00:59:07] CONTINGENCY FUNDS. AND ROD,
[00:59:13] YOU COULD SHARE OR EXPLAIN THE FACTORS
[00:59:15] THAT ARE CONTRIBUTING TO THE DELAYS
[00:59:17] INSTALLING THOSE ELEVATOR VALVES AND OIL
[00:59:20] COOLER. AND I ALSO JUST WANTED TO KNOW
[00:59:23] IF THE WATER FILTRATION DAMAGE, HOW IT
[00:59:26] OCCURRED, AND IF THAT IS SEPARATE IF
[00:59:30] THAT'S A SEPARATE ISSUE FROM JUST THE
[00:59:33] LENNAR ELEVATOR CHALLENGES THAT YOU ALL
[00:59:37] ARE FACING. AS YOU KNOW, THE BRIDGE WAS
[00:59:40] COMPLETED BY THE CITY ABOVE, AND WHAT
[00:59:42] HAPPENED IS THE WATER FROM ABOVE CAME
[00:59:45] DOWN AND INFILTRATED OUR MECHANICAL
[00:59:48] ROAD. SO THAT'S WHERE THAT INFILTRATION
[00:59:51] SITUATION COMES FROM. WE HAVE A CLAIM TO
[00:59:54] ADDRESS THAT WITH THE CITY, AND
[00:59:56] HOPEFULLY WE'LL GET FUNDS BACK FROM
[00:59:58] THERE. SO THAT TOOK A LOT OF CONTINGENCY
[01:00:01] FUNDS AS WELL. SO WITH THAT,
[01:00:04] THE ELEVATOR VALVES WERE NOT CORRECTLY
[01:00:07] INSTALLED, SO THEY CAN EASILY GO UP,
[01:00:10] BUT THEY WERE SLOW TO COME DOWN. SO
[01:00:12] TURNER HAD TO REPLACE BOTH VALVES IN
[01:00:15] BOTH ELEVATORS. AND WITH THAT,
[01:00:18] WE HAD TO PUT AN OIL COOLER THERE,
[01:00:22] BUT IT WOULDN'T FIT INSIDE THE
[01:00:24] MECHANICAL ROOM, SO IT HAD TO BE PUT
[01:00:26] OUTSIDE THE MECHANICAL ROOM. AND WE'RE
[01:00:29] ALSO HAVING AN ISSUE WITH THE FIRE ALARM
[01:00:32] PANEL THAT WAS EXISTING, BUT NOW IT'S
[01:00:35] TOO SMALL. SO WHAT WE'RE DOING IS
[01:00:37] PUTTING THE NEW PANEL OUTSIDE, WHICH IS
[01:00:40] DELAYING US EVEN FURTHER. WE SHOULD GET
[01:00:43] THE PANEL IN FRIDAY AND BE INSTALLED
[01:00:46] NEXT WEEK, AND WE WILL OPEN TO THE
[01:00:48] PUBLIC BY MAY. BELL STREET IS ALREADY
[01:00:51] OPEN, SO WE'RE GOOD TO GO THERE.
[01:00:55] BUT THOSE ARE OUR CONCERNS. PROJECT JUST

[01:00:58] KEEPS GOING. THANK YOU, MR. JACKSON.
[01:01:01] THAT'S REALLY HELPFUL INFORMATION. AND
[01:01:03] SO IS THE COMPLETION OF THE PROJECT
[01:01:05] GOING TO BE IN MAY? BECAUSE I ASSUME
[01:01:07] THAT OKAY. YEAH, THAT CONCLUDES MY
[01:01:10] QUESTION. I JUST WANTED CLARITY ON
[01:01:12] ESPECIALLY THE TIMELINE, IF THE DELAYS
[01:01:15] WOULD IMPACT THE PROJECT COMPLETION TIME
[01:01:17] AND IF THERE WAS A REVISED TIMELINE THAT
[01:01:20] COULD BE SHARED WITH THE PUBLIC.
[01:01:22] ACTUALLY, THE LNI INSPECTIONS WILL
[01:01:25] BE ON THE 24TH AND BE COMPLETED BY THE
[01:01:27] 27 APRIL, SO WE'LL BE OPEN BY MAY.
[01:01:31] GREAT. THAT'S THE PLAN. EXCELLENT.
[01:01:33] THANK YOU, ROB. THANK YOU, MR. JACKSON.
[01:01:35] THAT CONCLUDES MY QUESTIONS. GREAT.
[01:01:36] THANK YOU, COMMISSIONER MOHAMMED.
[01:01:37] APPRECIATE IT. WE WILL NOW CONSIDER ITEM
[01:01:41] EIGHT G FOR A VOTE. IF I CAN GET A
[01:01:43] MOTION IN A SECOND. SO MOVED SECOND,
[01:01:51] AND I WILL COMMISSIONER I MEAN,
[01:01:53] COMMISSIONER CLERK HART, IF YOU WANT TO
[01:01:55] CALL THE ROLL.
[01:01:59] THANK YOU. JUST A MOMENT. BEGINNING WITH
[01:02:02] COMMISSIONER CALKINS AYE.
[01:02:06] THANK YOU. COMMISSIONER FELLEMAN.
[01:02:08] AYE. THANK YOU. COMMISSIONER HASEGAWA.
[01:02:12] THANK YOU. COMMISSIONER MOHAMMED AYE.
[01:02:15] THANK YOU. AND COMMISSIONER CHO. AYE.
[01:02:17] THANK YOU. FIVE AYES, ZERO NAYS FOR
[01:02:19] APPROVAL OF EIGHT G. TERRIFIC. AND THIS
[01:02:23] ITEM PASSES. THANK YOU VERY MUCH. ALL
[01:02:26] RIGHT, WE ARE NOW MOVING ON IN THE
[01:02:27] AGENDA. WE HAVE ONE NEW BUSINESS ITEM
[01:02:30] TODAY. CLERK HART, PLEASE READ THE FIRST
[01:02:31] ITEM INTO THE RECORD. THANK YOU. THIS IS
[01:02:35] AGENDA ITEM TEN, A ADOPTION OF
[01:02:37] RESOLUTION NUMBER 30 812, A RESOLUTION
[01:02:40] ESTABLISHING AN EQUITY DIRECTIVE TO
[01:02:41] GUIDE THE INTEGRATION OF EQUITY,
[01:02:44] DIVERSITY, INCLUSION, AND BELONGING INTO
[01:02:46] THE PORT'S PRACTICES AND POLICIES, AND
[01:02:48] TO MOVE OUR WORK BEYOND COMPLIANCE AND
[01:02:50] MANDATES TOWARD LONG TERM COMMITMENT AND
[01:02:52] SUSTAINABILITY, SUSTAINABLE SYSTEMS
[01:02:55] CHANGE. COMMISSIONERS, THIS RESOLUTION
[01:02:58] WAS INTRODUCED AT OUR LAST MEETING. AS I
[01:03:00] HIGHLIGHTED THEN, ANTIRACISM AND EQUITY
[01:03:02] IS A CORE VALUE OF THE PORT. THIS POLICY
[01:03:05] DIRECTIVE WILL CODIFY MUCH OF OUR WORK
[01:03:07] TO BECOME A MODEL FOR EQUITY, DIVERSITY
[01:03:09] AND INCLUSION AND PROVIDE CLARITY ON OUR
[01:03:11] EFFORTS MOVING FORWARD. THE PORT IS
[01:03:14] COMMITTED TO WORKING EVERY DAY TO COMBAT
[01:03:19] SYSTEMIC RACISM IN ALL OF ITS FORMS.
[01:03:21] EQUITY, DIVERSITY, INCLUSION IS A KEY
[01:03:23] COMPONENT FOR OUR GROWTH STRATEGY AT THE
[01:03:26] PORT. A HUGE THANK YOU TO EVERYONE WHO
[01:03:28] WAS INVOLVED WITH THIS EFFORT AND TO THE
[01:03:30] COMMISSIONER FOR YOUR LEADERSHIP IN THE
[01:03:32] DEVELOPMENT OF THIS POLICY DIRECTIVE.
[01:03:34] AND SO WITH THAT, I'M GOING TO TURN IT
[01:03:35] OVER TO BOOKDA GHEISAR, OUR SENIOR

[01:03:37] DIRECTOR FOR THE OFFICE OF EQUITY
[01:03:38] DIVERSITY INCLUSION, TYLER AMSKY,
[01:03:41] COMMISSION'S OFFICE STRATEGIC ADVISOR,
[01:03:44] AND I GUESS IT'S FOR GENERAL COMMENTS
[01:03:47] AND DISCUSSION AND INTRODUCTION OF THE
[01:03:49] AMENDMENTS. SO THANK YOU. THANK YOU,
[01:03:51] EXECUTIVE DIRECTOR METRUCK. GOOD
[01:03:54] AFTERNOON, COMMISSIONER. WE'RE REALLY
[01:03:56] EXCITED TO BE HERE FOR THE SECOND AND
[01:03:59] FINAL READING OF THE POLICY DIRECTIVE.
[01:04:02] AND AGAIN, I ALSO WANT TO ADD MY THANK
[01:04:05] YOUS TO ALL THE PEOPLE WHO'VE BEEN
[01:04:07] INVOLVED IN DRAFTING THIS POLICY. VERY
[01:04:10] COMPREHENSIVE POLICY, WHICH INCLUDES A
[01:04:12] LOT OF BEST PRACTICES FROM OTHER
[01:04:14] GOVERNMENTS AROUND THE COUNTRY FOR THE
[01:04:16] LAST TWO YEARS AS WE'VE WORKED ON THIS.
[01:04:19] THE FINANCE TEAM, THE BUSINESS
[01:04:21] INTELLIGENCE TEAM, THE COMMISSION STAFF,
[01:04:24] OF COURSE, MY TEAM, THE EQUITY TEAM, A
[01:04:27] LOT OF PEOPLE HAVE BEEN VERY ENGAGED.
[01:04:30] WE'VE HIGHLIGHTED THE MOST IMPORTANT
[01:04:33] ELEMENTS OF THE POLICY DIRECTIVE FOR YOU
[01:04:36] TWO WEEKS AGO. WE'RE HERE TO GO OVER
[01:04:39] SOME OF THE AMENDMENTS, AND I'M GOING TO
[01:04:41] TURN IT OVER TO TYLER TO REVIEW THOSE
[01:04:43] AMENDMENTS. GO AHEAD.
[01:04:48] ALL RIGHT, COMMISSIONERS. SO I WILL GO
[01:04:50] AHEAD AND NOW READ OFF THESE AMENDMENTS
[01:04:53] THAT I UNDERSTAND WILL BE ADVANCED AS A
[01:04:55] PACKAGE. SO FIRST OFF, WE'VE GOT IN
[01:04:59] SECTION FIVE, LINES B THREE AND LINE
[01:05:02] 339. WE'RE GOING TO BE STRIKING THE
[01:05:05] PHRASE FOR EVERY DEPARTMENT TO READ AS
[01:05:08] FOLLOWS THE PORT SHALL USE AN EQUITY AND
[01:05:10] BUDGETING TOOLKIT OR EQUIVALENT
[01:05:12] MECHANISM IN THE BUSINESS,
[01:05:15] PLANNING AND BUDGETING PROCESS. THE NEXT
[01:05:18] AMENDMENT WE HAVE IS SECTION FIVE B,
[01:05:22] FOUR A, LINE 342.
[01:05:26] WE'LL BE STRIKING THE PHRASE
[01:05:28] COMMISSIONER MOHAMMED, COMMISSIONER CHO,
[01:05:30] AND ALSO AFTER THE WORD BY
[01:05:34] AND BEFORE THE WORD THE, AND INSERT
[01:05:37] CONSIDERED FOR ADOPTION BY THE
[01:05:39] COMMISSION IN PUBLIC SESSION. AFTER THE
[01:05:41] WORD COMMITTEE, TO READ AS FOLLOWS THE
[01:05:44] EXECUTIVE DIRECTOR OR DELEGATE SHALL
[01:05:47] DEVELOP A DEFINITION FOR EQUITY RELATED
[01:05:49] RESOURCES. THE PROPOSED DEFINITION SHALL
[01:05:51] BE REVIEWED BY THE EQUITY AND WORKFORCE
[01:05:54] DEVELOPMENT COMMITTEE AND CONSIDERED FOR
[01:05:56] ADOPTION BY THE COMMISSION IN PUBLIC
[01:05:58] SESSION. THE NEXT AMENDMENT IS IN
[01:06:01] SECTION FIVE B, FOUR C, LINE 347.
[01:06:05] WE STRIKING SUBPARAGRAPH C AND INSERTING
[01:06:08] A NEW SUB PARAGRAPH INTO PLACE TO READ
[01:06:11] AS FOLLOWS PROPOSED TO THE EQUITY AND
[01:06:14] WORKFORCE DEVELOPMENT COMMITTEE A
[01:06:16] STRUCTURE FOR COMMUNICATING AND
[01:06:17] EXECUTING A PILOT FOR EQUITY RELATED
[01:06:19] RESOURCES IN THE 2024 BUDGET. THE
[01:06:22] PROPOSAL SHALL ALSO BE REVIEWED BY THE

[01:06:24] COMMISSION BEFORE THE ADOPTION OF THE
[01:06:26] 2024 BUDGET. THE RESULTS OF THIS PILOT
[01:06:28] SHALL BE CONSIDERED FOR FURTHER ACTION
[01:06:32] IN SECTION FIVE C, ONE A,
[01:06:36] LINE 376, BE INSERTING A NEW SENTENCE AT
[01:06:39] THE END OF SUB PARAGRAPH A TO READ AS
[01:06:42] FOLLOWS THE POLICY FOR DETERMINING HOW
[01:06:45] STIPENDS ARE ADMINISTERED SHALL BE
[01:06:47] DEVELOPED AND PROPOSED IN Q. 120 24.
[01:06:51] NEXT, IN SECTION SIX THREE,
[01:06:55] LINE 433, INSERTING THE PHRASE OUTCOMES
[01:06:59] OF THE, AFTER THE WORD THE AND BEFORE
[01:07:02] THE WORD POLICY TO READ AS FOLLOWS
[01:07:04] INTERNAL AUDIT SHALL CONDUCT AN AUDIT OF
[01:07:07] THE OUTCOMES OF THE POLICY REQUIREMENTS
[01:07:09] IN THIS DIRECTIVE ON A PERIODIC BASIS.
[01:07:12] AND FINALLY WE GOT SECTION SIX THREE A,
[01:07:17] LINE 435, STRIKING THE PHRASE AS WELL
[01:07:20] AS THE COMMISSION COMMITTEE RESPONSIBLE
[01:07:22] FOR OVERSIGHT OF OEDI AND INSERTING IN
[01:07:25] ITS PLACE THE PHRASE AND REFER TO THE
[01:07:27] COMMISSION IN PUBLIC SESSION AS
[01:07:29] NECESSARY TO READ AS FOLLOWS INTERNAL
[01:07:32] AUDIT SHALL PRESENT THE RESULTS OF THIS
[01:07:33] AUDIT TO THE AUDIT COMMITTEE AND REFER
[01:07:36] TO THE COMMISSION IN PUBLIC SESSION AS
[01:07:38] NECESSARY. THAT CONCLUDES THE PROPOSED
[01:07:42] AMENDMENTS. GREAT. THANK YOU, TYLER. I
[01:07:45] APPRECIATE IT. ANY QUESTIONS REGARDING
[01:07:47] THE AMENDMENTS OR CONCERNS? COMMENTS
[01:07:49] FROM COMMISSIONERS?
[01:07:52] GREAT SEEING THAT MR. COMMISSION
[01:07:54] PRESIDENT. I'M SORRY TO INTERRUPT. WE
[01:07:57] NEED TO GET THE MAIN MOTION ON THE
[01:07:58] FLOOR. YEAH, SO LET
[01:08:02] ME GET THE MAIN MOTION ON THE FLOOR AND
[01:08:03] THEN WE CAN OPEN IT UP. CAN I GET A
[01:08:05] MOTION IN A SECOND FOR THE MOTION, I'D
[01:08:08] LIKE TO MOVE APPROVAL OF THE AMENDMENTS
[01:08:10] AS READ INTO THE ORDER BY ACTUALLY, WE
[01:08:12] NEED TO INTRODUCE THE MOTION BEFORE THE
[01:08:14] AMENDMENTS. I'D LIKE TO MOVE APPROVAL OF
[01:08:17] THE EQUITY ORDER. OKAY, GREAT. CAN I GET
[01:08:19] A SECOND? 2ND GREAT. NOW I WILL OPEN IT
[01:08:23] UP TO QUESTIONS TO THE STAFF.
[01:08:25] COMMISSIONER FELLEMAN? WELL, JUST
[01:08:28] PROCEDURALLY, THERE ISN'T A RED
[01:08:31] LINE OF THE TOTAL MOTION IN THE MEETING
[01:08:34] MINUTES, RIGHT, IN THE MEETING
[01:08:36] MATERIALS? OR AM I JUST MISSING IT?
[01:08:42] A RED LINE VERSION REFLECTING THIS
[01:08:44] PACKAGE OF THE TOTAL MOTION. IT'S JUST
[01:08:47] THE AMENDMENTS. CORRECT. TYLER, MAY I
[01:08:50] BELIEVE THAT'S THE CASE? SO I THINK AS
[01:08:53] SOON AS THE AMENDMENTS HAPPEN, THEN
[01:08:54] THERE'LL BE A NEW VERSION THAT WILL BE
[01:08:56] PUBLISHED, RIGHT? THAT IS CORRECT. SO
[01:08:58] WE'LL MAKE THE AMENDMENTS TO THE POLICY
[01:09:00] DIRECTIVE AFTER ADOPTION, OF COURSE. I
[01:09:02] UNDERSTAND YOUR QUESTION THROUGH THE
[01:09:04] COMMISSION PRESIDENT TO COMMISSIONER
[01:09:05] FELLEMAN, THE AMENDMENTS WERE NOT
[01:09:07] EXTENSIVE, BUT ENOUGH TO PREPARE A RED

[01:09:09] LINE OF THE ENTIRE POLICY DIRECTIVE. SO
[01:09:11] YOU HAVE THE INDIVIDUAL AMENDMENT
[01:09:13] PACKAGE BEFORE YOU JUST SORT OF THOUGHT
[01:09:15] IT'D BE EASIER FOR THE PUBLIC TO
[01:09:17] UNDERSTAND THE CONTEXT. THAT WAS THE
[01:09:19] ONLY REASON, AND I JUST WANTED TO
[01:09:23] COMMENT ON, SINCE SEVERAL OF THEM ARE
[01:09:25] MINE, THAT THE INTENT WAS THAT THE
[01:09:29] STANDARD FORM OF OUR ACTIONS ARE THAT
[01:09:33] THE COMMITTEES, WHOEVER ARE SERVING ON
[01:09:35] THEM AT THE TIME, MAKE RECOMMENDATIONS
[01:09:38] THAT ARE ULTIMATELY ADOPTED BY THE
[01:09:40] COMMISSION, THAT THESE ISSUES,
[01:09:42] ESPECIALLY REGARDING EQUITY AND
[01:09:45] DIVERSITY, ARE IMPORTANT TO THE ENTIRE
[01:09:47] COMMISSION. BUT THE FOLKS THAT ACTUALLY
[01:09:50] SERVE ON THE COMMITTEE WORK THAT'S DOING
[01:09:54] THE DEEP DIVE THEN BRINGS THAT FORWARD
[01:09:57] TO THE FULL GROUP. SO I THINK THAT'S
[01:09:58] PRIMARILY THE SPIRIT OF THE EDITS.
[01:10:01] ANYBODY CAN BE ON THE COMMITTEE AT ONE
[01:10:04] TIME AND THEN BE OFF THE COMMITTEE BUT
[01:10:06] STILL CARRYING ON THE WORK OR VICE
[01:10:08] VERSA. SO I JUST WANTED TO THAT WAS THE
[01:10:11] SPIRIT OF THE REASONS FOR MY EDITS,
[01:10:14] WHICH I THINK ARE PRIMARILY PRETTY
[01:10:16] CONSISTENT THROUGH THE DOCUMENT. GREAT.
[01:10:18] THANK YOU, COMMISSIONER FELLEMAN. ANY
[01:10:19] OTHER QUESTIONS OR COMMENTS?
[01:10:24] OKAY, I DON'T SEE OH, COMMISSIONER
[01:10:25] HASEGAWA, GO AHEAD. THANK YOU SO MUCH.
[01:10:29] DIRECTOR GHEISAR, I JUST WANT TO THANK
[01:10:32] YOU AND YOUR TEAM FOR THIS ENORMOUS LIST
[01:10:36] THAT YOU'VE TAKEN ON AND ACKNOWLEDGE
[01:10:40] THE WORK OF MY PREDECESSORS UPON THE
[01:10:42] EQUITY WORKFORCE DEVELOPMENT COMMITTEE
[01:10:44] TO GET THIS POLICY, THIS UNDERLYING
[01:10:47] POLICY, TO WHERE IT IS. AND JUST
[01:10:51] A COUPLE OF QUESTIONS FOR YOU ABOUT IT.
[01:10:53] WE HAVE DEFINITIONS OF CERTAIN TERMS,
[01:10:55] AND I WAS WONDERING, CAN YOU DESCRIBE
[01:10:58] HOW WE HAVE COME TO THIS DEFINITION OF
[01:11:02] EQUITY? YES.
[01:11:05] THE CURRENT DEFINITION IN THE POLICY
[01:11:08] DIRECTIVE WE ARRIVED AT BY SENDING
[01:11:12] A SURVEY PORT WIDE TO ALL EMPLOYEES AND
[01:11:15] OVER 600 RESPONDED,
[01:11:18] PARTICIPATED, AND OFFERED DEFINITIONS OF
[01:11:22] EQUITY. AND SO IT'S WIDELY SOCIALIZED
[01:11:25] AND BASED ON THE DEFINITION THAT
[01:11:28] EVERYONE SHARED IN THE ORGANIZATION.
[01:11:30] WE'VE ALSO, OF COURSE, LOOKED AT OTHER
[01:11:32] DEFINITIONS THAT KING COUNTY OR THE CITY
[01:11:34] OF SEATTLE HAVE USED IN FINALIZING WHAT
[01:11:37] IS OFFERED HERE. THANK YOU.
[01:11:41] CAN YOU ALSO DESCRIBE HOW WE CAME TO
[01:11:43] THIS DEFINITION OF ENVIRONMENTAL
[01:11:45] JUSTICE? YES. THE DEFINITION IN
[01:11:48] THE POLICY DIRECTIVE IS BORROWED FROM
[01:11:51] THE DUWAMISH VALLEY COMMUNITY BENEFITS
[01:11:54] AGREEMENT POLICY DIRECTIVE,
[01:11:57] WHICH WAS WORKED ON FOR, I BELIEVE,
[01:12:01] OVER A YEAR BETWEEN OUR EXTERNAL

[01:12:07] RELATIONS TEAM AND MEMBERS OF DUWAMISH
[01:12:11] VALLEY COMMUNITY MEMBERS WHO WORKED
[01:12:14] TOGETHER AND CAME UP WITH A DEFINITION
[01:12:16] THAT IS USED IN THAT POLICY DIRECTIVE.
[01:12:17] AND WE HAVE BORROWED THIS DIRECTLY FROM
[01:12:20] THAT DOCUMENT. THANK YOU.
[01:12:23] AND ONE OF THE THINGS WELL, ONE OF THE
[01:12:26] THINGS I LOVE THIS POLICY
[01:12:31] BECAUSE IT'S
[01:12:34] SOMETHING THAT'S HARD TO DO WHEN IT'S
[01:12:36] SOMETHING SO BROAD. AND BY BROAD, I MEAN
[01:12:39] IT LOOKS INTERNALLY AT ACHIEVEMENT
[01:12:43] OPPORTUNITIES AND OUTCOMES FOR THE
[01:12:46] WORKFORCE. IT LOOKS INTERNALLY
[01:12:50] AT ACCESS TO OPPORTUNITIES AND CONTRACTS
[01:12:54] FOR BUSINESSES AND FOLKS AND ENTITIES
[01:12:56] THAT ARE ENGAGING OR SEEK TO ENGAGE WITH
[01:12:58] THE PORT OF SEATTLE AS AN INSTITUTION.
[01:13:01] AND IT'S EXTERNAL FACING IN THAT IT ALSO
[01:13:04] REGULATES AND DETERMINES HOW WE ARE
[01:13:07] CONDUCTING BUSINESS IN CONSULTATION AND
[01:13:10] COLLABORATION WITH AT LARGE COMMUNITY
[01:13:13] MEMBERS. THIS IS AN INCREDIBLY
[01:13:18] THOROUGH LABOR OF LOVE.
[01:13:21] AND I PARTICULARLY LOVE
[01:13:24] THE ACCOUNTABILITY MEASURES
[01:13:28] THAT WE'VE ALREADY SET INTO PLACE,
[01:13:30] INCLUDING THE WOMEN OF COLOR ASSESSMENT
[01:13:33] THAT IDENTIFIED ISSUES AND MADE
[01:13:35] RECOMMENDATIONS AND HOW THIS HONORS THAT
[01:13:37] REALLY IMPORTANT PIECE OF WORK, AS WELL
[01:13:40] AS SOME OF THE NEW MEASURES, INCLUDING
[01:13:42] IDENTIFICATION OF EQUITY SPEND. THIS IS
[01:13:45] NOVEL. I THINK THAT IT IS AN IMPORTANT
[01:13:47] COMPONENT IN SETTING OURSELVES APART AS
[01:13:51] A QUOTE UNQUOTE LEADER AND MODEL FOR
[01:13:54] EQUITY DIVERSITY INCLUSION, WHICH IS AN
[01:13:56] ASSERTED PORT GOAL. AND I ALSO
[01:13:59] APPRECIATE THAT IN ADDITION TO THE
[01:14:01] EQUITY SPEND, THAT WE'VE INCORPORATED A
[01:14:04] GOAL FOR MAKING SURE THAT WE'RE
[01:14:06] ADEQUATELY COMPENSATING COMMUNITY
[01:14:09] MEMBERS WITH LIVED EXPERIENCE. WE ARE
[01:14:12] ASKING TO CONTRIBUTE AND FORMALLY
[01:14:14] PARTICIPATE IN PORT FORUMS. SO I'D
[01:14:18] LIKE TO THANK YOU FOR
[01:14:22] THIS WORK. IT'S BEEN AN HONOR AS THE
[01:14:24] NEWEST MEMBER OF THE EQUITY WORKFORCE
[01:14:26] DEVELOPMENT COMMITTEE, TO BE ABLE TO
[01:14:28] CONTRIBUTE TO THIS BODY OF WORK.
[01:14:31] NO FURTHER QUESTIONS. EXCELLENT. THANK
[01:14:33] YOU. COMMISSIONER HASEGAWA, ANY OTHER
[01:14:35] QUESTIONS OR COMMENTS?
[01:14:40] YEAH, GO AHEAD. IT'S NOT TO THE
[01:14:44] MOTION, BUT IT'S TO THE MEMO THAT LEADS
[01:14:46] TO THE MOTION. IT SAYS IN TERMS OF YOU
[01:14:49] LOOKED AT A THIRD PARAGRAPH ON THE
[01:14:51] BRIEFING MEMO SAYS, IN NON CONSTRUCTION,
[01:14:54] 16.4% OF THE PORT'S TOTAL SPEND OF
[01:14:57] \$269,000,000 WENT TO WMBE FIRMS MEETING
[01:15:02] ITS 15% GOAL FOR 2022 AND SHOWED
[01:15:05] A MARKED INCREASE FROM 14.6 WMBE
[01:15:08] UTILIZATION IN 2021. IT'S THIS SENTENCE

[01:15:11] THAT I'M WONDERING ABOUT. THIS GOAL DID
[01:15:14] NOT INCLUDE CONSTRUCTION PROJECTS.
[01:15:20] COMMISSIONER, I THINK YOU MIGHT BE
[01:15:22] LOOKING AT THE MEMO FOR THE DIVERSITY
[01:15:24] AND CONTRACTING ANNUAL REPORT, WHICH
[01:15:27] COMES NEXT NEVER MIND. I'M SORRY.
[01:15:30] ALL RIGHT, I HAD IT FLAGGED, BUT THAT'S
[01:15:33] WHY I DIDN'T SEE THE HAPPENS.
[01:15:37] IT HAPPENS. SORRY ABOUT THAT. ANY OTHER
[01:15:40] QUESTIONS OR CONCERNS? CAN I MAKE THE
[01:15:42] MOTION? WE ALREADY DID ALREADY, RIGHT?
[01:15:44] WELL, ACTUALLY SO I'D LIKE US TO ADDRESS
[01:15:46] THE AMENDMENTS AS A PACKAGE, AS ONE
[01:15:48] MOTION, AS ONE VOTE. I'LL ASK NOW IF
[01:15:51] THERE ARE ANY OBJECTIONS TO THE PROPOSAL
[01:15:53] TO MAKE THESE AMENDMENTS. ONE PACKAGE.
[01:15:56] GREAT. SEEING NONE. IS THERE A MOTION TO
[01:15:58] AMEND THE RESOLUTION NUMBER 30 812 BY
[01:16:00] THE PACKAGE OF AMENDMENTS BEFORE US? SO
[01:16:03] MOVED AND SECONDED. GREAT. THE AMENDMENT
[01:16:06] PACKAGE HAS BEEN MADE. MOTIONED AND
[01:16:08] SECONDED. ANY OTHER DISCUSSIONS BEFORE
[01:16:10] WE TAKE THE VOTE? COMMISSIONER MOHAMMED,
[01:16:11] DID YOU WANT TO MAKE ANY FINAL COMMENTS
[01:16:13] BEFORE WE VOTE?
[01:16:19] I CAN MADE A LOT OF COMMENTS DURING OUR
[01:16:22] LAST SESSION. BUT WHAT I WILL
[01:16:26] SAY IS THAT I'M REALLY EXCITED THAT WE
[01:16:29] ARE GOING TO VOTE ON THIS ITEM TODAY AND
[01:16:32] THAT I WAS ABLE TO SERVE ON
[01:16:36] THE WORKFORCE AND EQUITY COMMITTEE
[01:16:38] ALONGSIDE COMMISSION PRESIDENT CHO.
[01:16:42] WE SPENT ALL OF LAST YEAR REALLY LOOKING
[01:16:45] AT THIS POLICY DIRECTIVE VERY CLOSELY.
[01:16:47] AS DIRECTOR GHEISAR HAS SAID, WE RECEIVED
[01:16:50] VALUABLE INPUTS FROM A NUMBER OF STAFF
[01:16:53] MEMBERS AND THE PUBLIC. AND SO BEFORE WE
[01:16:56] VOTE, JUST WANT TO EXPRESS MY SINCERE
[01:16:59] GRATITUDE TO EVERYONE WHO CONTRIBUTED TO
[01:17:02] THE FINALIZATION OF THIS DOCUMENT,
[01:17:04] ESPECIALLY THE OEDI TEAM, DIRECTOR
[01:17:07] GHEISAR. AND THE ONE LAST THING I WILL SAY
[01:17:10] IS I THINK ONE OF THE MOST CRITICAL
[01:17:13] ASPECT OF THE POLICY DIRECTIVE IS THE
[01:17:15] SECTION THAT OUTLINES THE DEVELOPMENT OF
[01:17:18] A DEFINITION OF EQUITY RELATED
[01:17:20] INVESTMENTS. AND COMMISSION
[01:17:25] PRESIDENT CHO AND I HAVE ALREADY
[01:17:26] REVIEWED THE PROPOSED DEFINITION BEFORE
[01:17:30] WE GOT OFF THE COMMITTEE AND MET
[01:17:33] WITH THE PORT'S FINANCE TEAM TO TALK
[01:17:36] ABOUT THE DASHBOARDS THAT THEY CREATED
[01:17:38] THAT REALLY SHOWCASES THE EQUITY
[01:17:40] INVESTMENTS ACROSS THE ORGANIZATION,
[01:17:42] FROM CONSTRUCTION ENVIRONMENTAL
[01:17:43] INITIATIVES TO OUR CONTRACTS WITH
[01:17:47] NONPROFIT ORGANIZATION. AND I THINK
[01:17:50] BY US BEING ABLE TO MEASURE OUR CURRENT
[01:17:53] INVESTMENT AND COLLECT DATA, WE WILL BE
[01:17:56] ABLE TO MAKE THE GREATEST IMPACT. AND I
[01:17:58] DO BELIEVE THAT THIS IS A GROUNDBREAKING
[01:18:01] MODEL, WHICH INCLUDES DEFINING WHAT
[01:18:04] EQUITY RELATED RESOURCES ARE AND IT HAS

[01:18:07] THE POTENTIAL TO SET PRECEDENT FOR
[01:18:10] ORGANIZATIONS ACROSS THE REGION AND THE
[01:18:12] COUNTRY. AND JUST LASTLY, I THINK THIS
[01:18:16] POLICY DIRECTIVE REALLY UNDERSCORES OUR
[01:18:18] SHARED BELIEF THAT FOR OUR REGION TO
[01:18:22] COMPETE ON A GLOBAL MARKETPLACE AND
[01:18:26] TO REACH OUR FULL POTENTIAL, IT IS
[01:18:28] ESSENTIAL THAT WE ARE REPRESENTED BY A
[01:18:32] DIVERSE RANGE OF PERSPECTIVE EXPERIENCE
[01:18:34] ACROSS OUR COMMUNITY AND THAT'S
[01:18:38] DIVERSITY IN THINKING IN BOTH OUR
[01:18:40] BUSINESS PORTFOLIO. AND SO AGAIN,
[01:18:43] I JUST WANT TO THANK EVERYONE WHO
[01:18:45] CONTRIBUTED TO THIS DOCUMENT. THANK YOU
[01:18:47] TO EXECUTIVE DIRECTOR METRUCK AND TO MY
[01:18:49] COLLEAGUES WHO'VE PROVIDED AMENDMENTS.
[01:18:51] I WELCOME THOSE AMENDMENTS. THANK YOU.
[01:18:54] YEAH. COMMISSIONER SHELL, YOU TOLD ME TO
[01:18:55] SPEAK, SO I'M GOING TO SPEAK.
[01:18:58] I LOVE IT. I'M SORRY TO PUT YOU ON THE
[01:19:00] SPOT THERE. COMMISSIONER HASEGAWA.
[01:19:04] I THINK IT'S IMPORTANT TO EMPHASIZE THAT
[01:19:07] EQUITY, DIVERSITY AND INCLUSION IS AN
[01:19:09] INTENTIONAL STRATEGY TO BECOME AND MORE
[01:19:13] COMPETITIVE AS A WORKPLACE.
[01:19:16] IT IS IMPORTANT FOR US TO BE ABLE TO
[01:19:20] ATTRACT AND RETAIN TALENT, TO CAST A
[01:19:22] WIDER NET FOR FOLKS THAT CAN ENTER INTO
[01:19:25] OUR INDUSTRIES, TO PROMOTE THE VIABILITY
[01:19:28] OF THE INDUSTRIES IN MARITIME,
[01:19:30] AVIATION, REAL ESTATE THAT WE INTERSECT.
[01:19:34] AND IT'S ALSO GOOD GOVERNMENT PROMOTING
[01:19:36] ACCESS AND VISIBILITY INTO OUR
[01:19:39] OPERATIONS. FOR ALL OF OUR COMMUNITY
[01:19:41] MEMBERS, THIS ALIGNS WITH THE PORT'S
[01:19:43] MISSION TO PROMOTE ECONOMIC
[01:19:46] OPPORTUNITIES IN AN INCLUSIVE,
[01:19:48] EQUITABLE WAY. AND TRULY EQUITY
[01:19:52] IS THAT ACCESS AND MAKING SURE
[01:19:55] THAT THE INDUSTRY REMAINS COMPETITIVE.
[01:19:58] SO I WHOLEHEARTEDLY SUPPORT THIS. THIS
[01:20:00] IS INTEGRAL TO OUR LONG TERM STRATEGY
[01:20:04] AS AN INSTITUTION. AND I
[01:20:08] THANK EVERYBODY FOR THEIR WORK IN
[01:20:09] GETTING IT TO WHERE IT IS GREAT. AND
[01:20:11] I'LL JUST TAKE THE FINAL WORD HERE AND
[01:20:14] ALSO ECHO THE SENTIMENTS OF COMMISSIONER
[01:20:15] MOHAMMED. THANK YOU SO MUCH, BOOKDA TO
[01:20:17] YOU AND YOUR TEAM FOR THIS LABOR OF
[01:20:20] LOVE. I KNOW I THINK OUR GOAL WAS TO
[01:20:22] ACTUALLY PRESENT THIS AND GET PAST LAST
[01:20:25] YEAR. BUT OBVIOUSLY, AND I
[01:20:28] SAID THIS THE LAST TIME WE PRESENTED ON
[01:20:30] THIS, WE WERE VERY THOROUGH IN
[01:20:34] OUR APPROACH TO THIS. AND I THINK THIS
[01:20:36] PRODUCT SPEAKS FOR ITSELF, THAT WE'VE
[01:20:38] COVERED ALL THE BASIS THAT WE HAVE A
[01:20:41] PRODUCT THAT OBVIOUSLY ALL OF US HERE
[01:20:43] ARE VERY HAPPY WITH AND WILL REALLY MAKE
[01:20:46] FUNDAMENTAL CHANGES TO THE PORT. I ALSO
[01:20:48] WANT TO THANK STEVE AND THE EXECUTIVE
[01:20:51] LEADERSHIP TEAM. OFTENTIMES
[01:20:54] ACCOUNTABILITY AND THESE METRICS ARE

[01:20:57] UNCOMFORTABLE, ESPECIALLY WHEN THEY MAY
[01:20:59] BE TIED TO PERFORMANCE AND OTHER THINGS.
[01:21:01] BUT I REALLY THINK THAT THIS BACK AND
[01:21:04] FORTH AND WORKING WITH THE ELT HAS
[01:21:06] ULTIMATELY RESULTED IN A PRODUCT THAT
[01:21:08] EVERYONE IS SATISFIED WITH, EVERYONE'S
[01:21:09] BOUGHT IN ON. AND I THINK THAT EVERYONE
[01:21:11] IS PLANNING TO EXECUTE ON, WHICH IS
[01:21:13] PROBABLY ONE OF THE MORE IMPORTANT
[01:21:14] THINGS THAN JUST PASSING SOMETHING AS A
[01:21:18] PERFORMATIVE GESTURE, BUT MAKING SURE
[01:21:21] THAT EVERYONE IS BOUGHT IN AND PART OF
[01:21:24] THE PROCESS IS EXTREMELY IMPORTANT,
[01:21:27] ESPECIALLY AS WE THINK ABOUT THE LONG
[01:21:29] TERM. I ALWAYS THINK ABOUT SOMETIMES
[01:21:32] WHEN YOU GO FAST, THERE'S A RELATIONSHIP
[01:21:34] BETWEEN HOW QUICKLY IT GETS REVERSED OR
[01:21:37] DECONSTRUCTED. AND THE FACT THAT WE TOOK
[01:21:38] OUR TIME GIVES ME A LOT OF HOPE THAT WE
[01:21:40] WILL ALSO MAKE SURE THAT THESE MEASURES
[01:21:44] ARE IN PLACE FOR A LONG, LONG TIME TO
[01:21:45] COME BEYOND ANY OF US HERE IN THIS ROOM
[01:21:48] AND OUR TENURES AT THE PORT. SO VERY
[01:21:50] HAPPY AND I HOPE EVERYONE IS PROUD
[01:21:53] OF THE PRODUCT THAT WE'RE ABOUT TO VOTE
[01:21:55] ON HERE. I ALSO WANT TO ECHO THE
[01:21:57] SENTIMENTS OF COMMISSIONER HASEGAWA AND
[01:22:00] SAY THAT THE WORK OF EQUITY,
[01:22:04] DIVERSITY AND INCLUSION IS NOT SOMETHING
[01:22:06] THAT WE DO IN ADDITION TO ALL THE OTHER
[01:22:09] THINGS THAT WE DO AT THE PORT. IT IS A
[01:22:11] PART OF EVERYTHING THAT WE DO AT THE
[01:22:14] PORT. AND I THINK THERE ARE CERTAIN
[01:22:17] PERSPECTIVES OUT THERE THAT THIS MIGHT
[01:22:19] BE A DISTRACTION OR NOT CORE TO THE
[01:22:21] MISSION OF THE PORT. MAYBE WE'RE A
[01:22:22] LITTLE TOO WOKE AS A COMMISSIONER, BUT
[01:22:25] THE TRUTH IS THAT THE AIM AND THE GOAL
[01:22:28] OF THIS IS TO ACTUALLY LOOK AT
[01:22:29] EVERYTHING WE DO AT THE PORT THROUGH THE
[01:22:31] LENS OF EQUITY, DIVERSITY, AND
[01:22:33] INCLUSION. SO IT IS JOINT TO THE AYE..
[01:22:37] IT'S NOT SOMETHING WE CAN CUT OUT
[01:22:40] STRATEGICALLY AND IGNORE. IT IS
[01:22:41] SOMETHING THAT WE SHOULD DO IN EVERY
[01:22:43] DECISION THAT WE MAKE, EVERY OPERATION
[01:22:46] THAT WE UPHOLD AND EXECUTE ON. AND SO
[01:22:50] IT'S LIKE SAYING THAT,
[01:22:53] HOW CAN YOU WALK WITHOUT TWO LEGS?
[01:22:57] IT'S PART OF OUR BODY OF WORK.
[01:23:00] I'M REALLY GLAD THAT WE ARE ALL, AT
[01:23:03] LEAST IN THE PORT ALTOGETHER ON THIS.
[01:23:06] AND I THINK, AS ELECTED COMMISSIONERS,
[01:23:08] IT IS CLEAR TO US, AT LEAST WHEN WE
[01:23:10] ENGAGE THE COMMUNITY AND OUR
[01:23:11] CONSTITUENTS, THAT THIS IS THE
[01:23:12] EXPECTATION OF THIS ORGANIZATION. AND SO
[01:23:16] I'M VERY PROUD, QUITE FRANKLY, THAT WE
[01:23:19] ARE MAKING THIS A HUGE PART OF OUR
[01:23:22] IDENTITY HERE. SO THANK YOU VERY MUCH
[01:23:24] FOR ALL THE TERRIFIC WORK YOU GUYS DO TO
[01:23:26] MAKE THAT POSSIBLE. SO, HEARING NO
[01:23:29] FURTHER DISCUSSION ON THE PACKAGE OF

[01:23:31] AMENDMENTS, CLERK HART, PLEASE CALL THE
[01:23:33] ROLL FOR THE VOTE ON THE PRIMARY
[01:23:34] AMENDMENT. COMMISSIONER, PLEASE SAY AYE
[01:23:37] OR NAY WHEN YOUR NAME IS CALLED FOR THE
[01:23:40] PRIMARY AMENDMENT PACKAGE OF AMENDMENTS.
[01:23:41] OH, I'M SORRY, COMMISSIONER CALKINS. I
[01:23:44] DIDN'T SEE YOUR HAND GO UP. GO AHEAD,
[01:23:46] NO PROBLEM. I'LL KEEP IT SHORT, TOO. I
[01:23:48] JUST WANTED TO SHARE MY TWO CENT. EVEN
[01:23:51] IF THIS WEREN'T THE RIGHT THING TO DO,
[01:23:53] WHICH IT MOST DEFINITELY IS,
[01:23:55] I WOULD TAKE THIS VOTE PURELY ON THE
[01:23:59] FACT THAT I BELIEVE IT MAKES US A MORE
[01:24:01] EFFECTIVE PUBLIC AGENCY.
[01:24:05] WE AREN'T SUCCESSFUL IN SPITE OF THIS
[01:24:07] WORK AT THE CORNER OF SEATTLE. WE'RE
[01:24:09] SUCCESSFUL BECAUSE OF IT. BECAUSE WE DO
[01:24:11] THIS KIND OF WORK, IT ALLOWS US AN
[01:24:13] ADVANTAGE OVER THOSE ORGANIZATIONS THAT
[01:24:15] AREN'T DOING IT. IT MAKES US MORE
[01:24:17] EFFECTIVE OVERALL. AND SO I DEFINITELY
[01:24:21] SEE THIS AS A DOUBLE BENEFIT BOTH TO
[01:24:24] MAKING US MORE EFFECTIVE AS A PUBLIC
[01:24:26] AGENCY AND DOING THE RIGHT THING. AND I
[01:24:29] WILL TAKE THE FIRST VOTE AND SAY I'M AN
[01:24:31] EYE ON THIS MOTION. THANK YOU,
[01:24:33] COMMISSIONER. THANK YOU, COMMISSIONER.
[01:24:35] COMMISSIONER FELLEMAN.
[01:24:39] AYE. THANK YOU. COMMISSIONER HASEGAWA.
[01:24:42] AYE. THANK YOU. COMMISSIONER MOHAMMED.
[01:24:46] AYE. THANK YOU. COMMISSIONER CHO.
[01:24:49] AYE. FIVE AYES, ZERO NAYS FOR THE
[01:24:52] PRIMARY AMENDMENT. GREAT. THE AMENDMENTS
[01:24:54] ARE PASSED. CLERK HART, WE WILL NOW GO
[01:24:56] ON FOR THE ROLL CALL VOTE ON THE MAIN
[01:24:58] MOTION AS AMENDED. COMMISSIONERS,
[01:25:00] PLEASE SAY AYE OR NAY WHEN YOUR NAME IS
[01:25:02] CALLED FOR THE MAIN MOTION AS AMENDED,
[01:25:03] BEGINNING WITH COMMISSIONER CALKINS.
[01:25:07] AYE. THANK YOU. COMMISSIONER FELLEMAN.
[01:25:10] AYE. THANK YOU. COMMISSIONER HASEGAWA.
[01:25:13] AYE. THANK YOU. COMMISSIONER MOHAMMED.
[01:25:16] AYE. THANK YOU. AND COMMISSIONER CHO
[01:25:18] YAY. THANK YOU. FIVE AYES,
[01:25:22] ZERO NAYS FOR THIS ITEM. EXCELLENT. THE
[01:25:25] MOTION PASSES. CONGRATULATIONS, TEAM.
[01:25:26] THANK YOU, COMMISSIONER. THANK YOU.
[01:25:30] ALL RIGHT, I THINK WE CAN END ON A GOOD
[01:25:33] NOTE THERE, RIGHT? I'M JUST KIDDING. WE
[01:25:34] HAVE MORE GOOD STUFF COMING, RIGHT?
[01:25:37] MEANING AGENDA ITEM TEN
[01:25:41] B HAS BEEN MOVED TO THE APRIL 18,
[01:25:45] 2023 COMMISSION SPECIAL MEETING. SO WE
[01:25:47] ARE NOW ON TO PRESENTATIONS AND STAFF
[01:25:49] REPORTS. CLERK HART, PLEASE READ THE
[01:25:51] NEXT ITEM INTO THE RECORD. WE'LL THEN
[01:25:53] HEAR FROM EXECUTIVE DIRECTOR METRUCK TO
[01:25:54] INTRODUCE THE ITEM. THANK YOU. THIS IS
[01:25:57] AGENDA ITEM ELEVEN, A DIVERSITY AND
[01:25:59] CONTRACTING ANNUAL REPORT.
[01:26:04] COMMISSIONER 2022 MARKED THE FOURTH FULL
[01:26:08] YEAR SINCE THE ESTABLISHMENT OF THE
[01:26:10] DIVERSITY AND CONTRACTING POLICY

[01:26:11] INITIATIVE DIRECT POLICY DIRECTIVE IN
[01:26:15] 2018. OVER THAT TIME PERIOD, THE PORT
[01:26:17] HAS MADE GREAT STRIDES TOWARDS EQUITY
[01:26:19] AND INCLUSION OF WMBE BUSINESSES
[01:26:20] PARTICIPATING ON PORT CONTRACTS.
[01:26:24] THROUGH PORT WIDE EFFORTS, WE'RE
[01:26:25] CONTINUING A POSITIVE TREND TOWARDS
[01:26:27] WMBE UTILIZATION. TODAY'S PRESENTATION
[01:26:29] BY DAVE MCFADDEN, ME AND RICE, LAWRENCE
[01:26:31] COLEMAN AND EMILY HO WILL PROVIDE THE
[01:26:34] DETAILS OF THE 2022 PORT WIDE WMBE
[01:26:37] RESULTS AND WHAT IS NEXT FOR THE
[01:26:39] PROGRAM. OUR RESULTS SHOW PROGRESS, BUT
[01:26:41] WE STILL HAVE SIGNIFICANT WORK TO DO TO
[01:26:43] ENSURE THAT DIVERSE BUSINESSES SHARE IN
[01:26:45] OUR WORK. I ALSO WANT TO NOTE THAT IN
[01:26:48] ADDITION TO THE WORK DESCRIBED IN OUR
[01:26:49] DIVERSITY AND CONTRACTING REPORT TODAY,
[01:26:51] THERE ARE SEVERAL OTHER EFFORTS UNDERWAY
[01:26:53] TO GET US CLOSER TO THAT VISION. I'M
[01:26:55] WORKING WITH OUR STAFF TO DEVELOP A PLAN
[01:26:57] TO IMPLEMENT SOME OF THOSE ADDITIONAL
[01:26:58] INITIATIVES AND BRING THEM TO YOU AND I
[01:27:00] LOOK FORWARD TO SHARING MORE ABOUT THAT
[01:27:02] LATER THIS YEAR AS WE DEVELOP A TIMELINE
[01:27:04] FOR DELIVERING THAT WORK. SO, AS I SAID
[01:27:07] ALREADY, I THINK THE PRESENTERS ARE ME
[01:27:09] AND RICE, THE DIRECTOR OF DIVERSITY AND
[01:27:11] CONTRACTING, EMILY HO, PROGRAM MANAGER,
[01:27:13] DIVERSITY AND CONTRACTING, LAWRENCE
[01:27:15] COLEMAN, WOMEN AND MINORITY BUSINESS
[01:27:17] MANAGER. AND I THINK DAVE MCFADDEN IS
[01:27:21] PROVIDING BACK UP THERE,
[01:27:26] BUT I DON'T LIKE THEM WHEN EVERYBODY
[01:27:27] SITS BEHIND ME 180 DEGREES BACK THERE.
[01:27:30] SO WITH THAT ME AND I'M GOING TO TURN IT
[01:27:31] OVER TO YOU. HOT DIGGITY. ALL RIGHT,
[01:27:33] I'M EXCITED. SO THANK YOU EXECUTIVE
[01:27:36] DIRECTOR METRUCK COMMISSION
[01:27:40] PRESIDENT CHO COMMISSIONER AND ALSO THE
[01:27:42] COMMISSIONER THAT ARE ONLINE TODAY AS
[01:27:44] WELL AS THE LISTENING PUBLIC. MY NAME IS
[01:27:47] ME AND RICE, I'M THE DIRECTOR OF
[01:27:49] DIVERSITY AND CONTRACTING DEPARTMENT. I
[01:27:52] AM JOINED HERE WITH PART OF DIVERSITY
[01:27:55] AND CONTRACTING STAFF WITH MR. LAWRENCE
[01:27:57] COLEMAN TO MY RIGHT AND ALSO MS. EMILY
[01:28:00] HO AS WELL. AND WE'RE ALL HERE TODAY
[01:28:04] TO PRESENT TO YOU THE DIVERSITY
[01:28:06] CONTRACTING GIVE YOU A BRIEFING OF THE
[01:28:09] 2022 ANNUAL REPORT OF HOW WE DID LAST
[01:28:13] YEAR. AND REAL
[01:28:18] QUICK. I WANTED TO START OFF ON A FUN
[01:28:21] NOTE, REALLY, IN THE SENSE OF PROVIDING
[01:28:24] WE HAVE A LITTLE OVER A MINUTE CLIPPING
[01:28:27] OF SOME OF OUR EFFORTS, OF A WONDERFUL
[01:28:34] BUSINESS ACCELERATOR PROGRAM THAT WE HAD
[01:28:36] SOME OF THE CLASS PARTICIPANTS. AND IF
[01:28:38] WE CAN PLAY THAT REAL QUICK AND THEN
[01:28:40] WE'LL GET ON TO THE REST OF THE AGENDA
[01:28:42] AND WE'RE GOING TO GO AHEAD AND LET THIS
[01:28:43] BUFFER FOR A MINUTE SO WE CAN GET THE
[01:28:45] BEST VIDEO PLAY. FOR YEARS

[01:28:50] I HAVE ON MY OWN LOOKED FOR MENTORS AND
[01:28:53] HAVE NOT BEEN SUCCESSFUL. SO THANKS TO
[01:28:56] EMILY, MAYAN AND FERNANDO,
[01:29:00] I WAS PAIRED WITH ONE OF THE BEST
[01:29:01] ARCHITECTURE FIRMS IN THE UNITED STATES,
[01:29:04] MILLER HALL.
[01:29:08] FOLKS CAN ACTUALLY COME IN AND PICK AND
[01:29:10] CHOOSE WHAT THEY WANT TO LEARN. AND WE
[01:29:12] HAVE THESE ADVANCED PORTIONS AND PORT
[01:29:15] 101S THROUGHOUT THE YEAR. SO IT'S JUST A
[01:29:18] MATTER OF PICKING UP WHAT YOU WE TRY TO
[01:29:20] MEET YOU AT YOUR LEVEL AS BEST WE
[01:29:22] POSSIBLY CAN. IT'S GOOD TO NETWORK
[01:29:26] WITH OTHER BUSINESS LEADERS AND
[01:29:28] ESPECIALLY WITH OTHER BUSINESS LEADERS
[01:29:30] OF COLOR AND SOMETIMES JUST BEING ON A
[01:29:34] ZOOM CALL OR IN A ROOM WITH PEOPLE THAT
[01:29:37] I CAN RELATE TO WHAT THEY'RE GOING
[01:29:39] THROUGH, AND I THINK THEY CAN RELATE TO
[01:29:42] ME AS WELL. ESSENTIAL THAT TO
[01:29:45] SUPPORT OUR EVER GROWING CAPITAL
[01:29:48] PROGRAM. WE WANT THAT COMMUNITY
[01:29:51] PARTICIPATION. WE WANT TO HAVE THOSE
[01:29:55] EASY AND HARD CONVERSATIONS ABOUT WHAT
[01:29:57] CAN WE DO TO ACTUALLY MAKE IT EASIER FOR
[01:29:59] YOU, THE ACTUAL SMALL BUSINESS.
[01:30:04] I THINK FOR ME, MANY OF THE SESSIONS
[01:30:07] WERE HELPING TO UNPACK SOME OF THE
[01:30:08] BARRIERS THAT I HAD EXPERIENCED EARLY
[01:30:10] ON. AND WHAT I'M FINDING IS THAT THROUGH
[01:30:14] THIS PROGRAM, THOSE PROBLEMS ARE BEING
[01:30:16] ELEVATED AND THEY'RE BEING ADDRESSED AND
[01:30:19] SOLUTIONS ARE BEING OFFERED. I HOPE THAT
[01:30:22] THIS PROGRAM WILL CONTINUE. THIS IS THE
[01:30:25] WAY IN WHICH WE SHOW UP FOR SMALL
[01:30:27] BUSINESSES IN A TANGIBLE WAY TO HELP
[01:30:30] THEM BE ABLE TO CONTINUE TO BECOME A
[01:30:33] THRIVING PART OF OUR ECONOMY. WITHOUT
[01:30:36] YOU, WE WOULDN'T BE SUCCESSFUL, AND WE
[01:30:38] NEED TO CONTINUE OUR SUCCESS AND MOVING
[01:30:40] IN A POSITIVE DIRECTION. IT'S A
[01:30:41] PARTNERSHIP. SO THANK YOU AGAIN, WOMAN
[01:30:43] MINORITY AND DISADVANTAGED BUSINESSES
[01:30:45] OUT THERE. AND KEEP LOOKING AT THE PORT
[01:30:49] OF SEATTLE AS A POTENTIAL PARTNER.
[01:30:57] ALL RIGHT? YOU CAN NEVER GET USED TO
[01:31:00] SEEING YOURSELF ON TV. LET ME JUST
[01:31:03] SAY THAT. ANYWAY,
[01:31:07] YOU GOT THE GOOD SIDE OF THE FACE,
[01:31:09] RIGHT?
[01:31:12] SO, COMMISSIONER, I JUST WANTED TO KIND
[01:31:15] OF LEVEL SET BEFORE WE GET INTO THE DEEP
[01:31:17] DIVE OF THE NUMBERS AND HOW WE DID 2022.
[01:31:20] BUT WE HAVE A DIVERSITY AND CONTRACTING
[01:31:23] POLICY DIRECTIVE WHICH WAS BASICALLY
[01:31:25] ESTABLISHED IN 2018. OUR FIRST
[01:31:28] FULL YEAR OF DIVERSITY AND CONTRACTING
[01:31:30] PROGRAM WAS IN 2019. BUT ESSENTIALLY,
[01:31:34] WE WANT TO ADVANCE EQUITY AND ADDRESS
[01:31:36] CONTRACTING DISPARITIES WITH WOMEN
[01:31:39] MINORITY PARTICIPATION ON OUR CONTRACTS.
[01:31:42] AND THE OVERARCHING POLICY
[01:31:46] DIRECTIVE BASICALLY HAD TWO MAIN POLICY

[01:31:49] BENCHMARKS. ONE IS TO INCREASE
[01:31:52] TO 15% OF THE AMOUNT SPENT ON
[01:31:57] ONE MINORITY CONTRACTS WITHIN THE FIVE
[01:31:59] YEARS, AND THE BASELINE WAS 5.3%. AND
[01:32:02] THEN SECOND WAS TO TRIPLE
[01:32:06] THE NUMBER OF ONE MINORITY BUSINESS
[01:32:08] ENTERPRISE FIRMS DOING BUSINESS WITH THE
[01:32:10] PORT, WHICH WAS A BASELINE BACK IN 2016
[01:32:14] OF 2018 OF 118 BUSINESSES.
[01:32:18] AND OUR GOAL IS TO TRY TO ACHIEVE 354
[01:32:23] BUSINESSES. NOW, MIND YOU,
[01:32:25] COMMISSIONERS AND COMMISSIONERS ONLINE,
[01:32:27] WE AYE. THE RESET BUTTON EVERY YEAR. WE
[01:32:30] START FROM ZERO, AND THEN WE SEE IF WE
[01:32:33] CAN AYE. THESE ESTABLISHED GOALS. SO THIS
[01:32:35] IS A COOL THING. NOW LET ME GET TO THE
[01:32:39] PUNCHLINE AND GET TO THE END IN TERMS OF
[01:32:41] HOW WE DID IN 2022.
[01:32:45] NEXT SLIDE, PLEASE.
[01:32:47] OH, SORRY. NEXT SLIDE. ONE MORE TIME,
[01:32:51] PLEASE. GET INTO THE ONE B RESULTS FOR
[01:32:54] 2022. WOW. WE GOT 12.6%
[01:32:58] WITH 351 BUSINESSES THAT WE WORKED WITH.
[01:33:03] AND THIS IS PHENOMENAL. IF YOU LOOK AT
[01:33:06] THIS CHART TO SEE HOW FAR WE HAVE COME
[01:33:08] SINCE 2016, IT'S ALMOST LIKE A ROCKET
[01:33:12] LAUNCHER. WE STILL HAVE A LONG WAY TO GO
[01:33:13] FROM THE PERCENT OF UTILIZATION OF
[01:33:16] DOLLARS GOING TO WOMEN MINORITIES IN
[01:33:19] THEIR POCKETS, BUT IT'S UP TO THAT 15%.
[01:33:21] BUT WE'RE HEADED IN THE RIGHT DIRECTION.
[01:33:24] THE NUMBER OF FIRMS, AGAIN, WE JUST
[01:33:26] MISSED IT BY JUST LESS THAN
[01:33:30] A HANDFUL OF BUSINESSES IN WHICH WE
[01:33:33] CONTRACTED WITH. SO WE GOT 351. THE GOAL
[01:33:36] WAS 354. WOW.
[01:33:39] BUT THIS YEAR IS OUR 2023 IS OUR LAST
[01:33:43] AND FINAL YEAR. SO WE'RE GOING TO GO FOR
[01:33:45] BROKE, EVEN MORE SO. AND YOU'LL HEAR
[01:33:47] SOME GREAT INFORMATION FROM BOTH
[01:33:51] LAWRENCE COLEMAN AND EMILY HO AS WE
[01:33:55] CONTINUE ON WITH OUR PRESENTATION. SO
[01:33:58] WITH THAT, I WANT TO ACTUALLY HAND THE
[01:34:01] BALL OVER, THE BATON OVER TO MR.
[01:34:03] LAWRENCE COLEMAN. ALL YOURS, LAWRENCE.
[01:34:06] THANKS FOR GETTING US STARTED. ME AND
[01:34:08] EXECUTIVE DIRECTOR, COMMISSIONER, I
[01:34:11] CERTAINLY APPRECIATE THE OPPORTUNITY TO
[01:34:12] BE HERE TO CHAT WITH YOU ALL TODAY. GO
[01:34:14] ON TO THE NEXT SLIDE FOR ME, PLEASE.
[01:34:16] I'LL BE SHARING WITH YOU WMBE
[01:34:18] UTILIZATION FOR 2022. AND I'LL START
[01:34:21] KIND OF AT A GLOBAL LOOK AND THEN WE'LL
[01:34:23] JUST DRILL DOWN. HAPPY TO ALSO HAVE WITH
[01:34:26] US TODAY OUR OUTREACH AND COMMUNICATION
[01:34:30] MANAGER TO TALK A LITTLE BIT ABOUT SOME
[01:34:32] OF THE STRATEGIES THAT WE USE IN 2022 TO
[01:34:36] SUPPORT SOME OF THIS WMBE UTILIZATION.
[01:34:38] SO THE SPLURGE HIDE, EXCUSE ME. THIS
[01:34:40] FIRST SLIDE YOU'RE LOOKING AT HERE IS
[01:34:42] JUST THE GLOBAL LOOK OF CONTRACTING HERE
[01:34:44] AT THE PORT. IN 2022, WITH REGARDS
[01:34:47] TO CONTRACTING, WE SPENT ABOUT

[01:34:48] \$472,000,000.
[01:34:49] AND THEN
[01:34:52] WE LOOK AT PUBLIC WORKS, WHICH IS
[01:34:54] CONSTRUCTION, THE SUPPORT SPENT ABOUT
[01:34:56] \$200 MILLION. AND THEN ON NON
[01:34:58] CONSTRUCTION, WE SPENT ABOUT
[01:34:59] \$270,000,000. AND THEN THAT FAR
[01:35:02] COLUMN YOU'LL SEE THERE IS THE WMBE
[01:35:04] UTILIZATION. AND SO ON PORT CONSTRUCTION
[01:35:07] DOLLARS, WE SPENT ABOUT 15 MILLION OR
[01:35:09] 7.5% WITH WOMEN AND MINORITY BUSINESSES.
[01:35:12] AND THEN ON NON CONSTRUCTION SPEND. SO
[01:35:15] JUST THINK OF EVERYTHING BUT
[01:35:16] CONSTRUCTION. AND WE THROW IN HERE ALL
[01:35:18] GOODS AND SERVICES, ARCHITECTURE,
[01:35:20] ENGINEERING, SO EVERYTHING THAT'S NOT
[01:35:21] THE TRADITIONAL KIND OF CONSTRUCTION
[01:35:24] PROJECTS. WE DID ABOUT 16.16%
[01:35:28] OR 16.4%. EXACTLY. AND JUST OVER
[01:35:31] \$44 MILLION IN \$44
[01:35:36] MILLION IN WMBE SPEND FOR THE YEAR.
[01:35:38] AND THEN LASTLY,
[01:35:42] I WANT TO JUST POINT OUT IT'S NOT 2011,
[01:35:46] IT'S 2021. JUST WANT TO CALL THAT OUT.
[01:35:50] BUT WHAT THAT NOTE IS JUST SAYING THAT
[01:35:52] WE MADE SOME PROGRESS FROM LAST YEAR,
[01:35:54] RIGHT? SO IN 2021, WE WERE AT 12.1% TO
[01:35:58] 2020, 212.6% OVERALL WMBE UTILIZATION
[01:36:03] FOR THE PORT OF SEATTLE. GO AHEAD TO THE
[01:36:05] NEXT SLIDE FOR ME, PLEASE.
[01:36:09] THIS IS A LOOK AT ETHNICITY, RIGHT?
[01:36:13] AND JUST TO BE DIRECT, THIS IS THE
[01:36:15] INTENTIONALITY THAT WE HOPE TO
[01:36:17] ACCOMPLISH. THIS IS THE WORK THAT WE
[01:36:20] HAVE AND THAT WE'RE COMMITTED TO. I'D
[01:36:22] SAY OVER THE YEARS, THESE NUMBERS
[01:36:24] FLUCTUATE UP AND DOWN WITHIN THE VARIOUS
[01:36:27] ETHNIC COMMUNITIES AND I WON'T READ THEM
[01:36:30] ALL HERE, BUT I DO WANT TO POINT OUT
[01:36:31] ANOTHER, A LITTLE BIT OF A MISSING DATA.
[01:36:34] SO THESE NUMBERS DON'T NECESSARILY ADD
[01:36:37] DIRECTLY UP, BUT IT'S REALLY JUST MEANT
[01:36:39] TO SHOW YOU THE RESPECTIVE CATEGORIES.
[01:36:42] THERE ARE, I WOULD PROBABLY SAY ABOUT
[01:36:45] 20% NOT SHOWN HERE. AND THOSE ARE FIRMS
[01:36:48] THAT ARE NOT IDENTIFIED AND WE COULDN'T
[01:36:50] PUT THEM INTO A BUCKET JUST YET.
[01:36:51] THERE'S SOME WORK THAT WE'RE ALWAYS
[01:36:53] TRYING TO MAKE SURE THAT FOLKS IDENTIFY
[01:36:54] THEMSELVES IS VERY IMPORTANT. BUT AGAIN,
[01:36:58] CERTAINLY GOT SOME WORK TO DO IN THIS
[01:37:00] AREA, SOMETHING THAT WE'RE COMMITTED TO
[01:37:02] TO ENSURE THAT FOLKS IN THESE RESPECTIVE
[01:37:05] CATEGORIES GET OPPORTUNITIES HERE AT THE
[01:37:06] PORT OF SEATTLE. GO AHEAD TO THE NEXT
[01:37:09] SLIDE FOR ME, PLEASE. NON CONSTRUCTION,
[01:37:13] AS I MENTIONED EARLIER, THIS IS
[01:37:14] EVERYTHING BUT CONSTRUCTION. SO THOSE
[01:37:16] GOODS AND SERVICES, ANY TYPE OF WORK AND
[01:37:18] EVERYTHING ELSE, IT'S BEEN INTERESTING
[01:37:21] OVER THE YEARS, WE'VE HAD THE
[01:37:22] OPPORTUNITY TO SET GOALS ON PROJECTS
[01:37:24] THAT WE HAVEN'T, RIGHT. WE'VE SET GOALS

[01:37:27] ON PROJECTS THAT ARE RELATED TO HR,
[01:37:31] TEMPORARY SERVICES AND THINGS THAT THE
[01:37:32] PORT NEVER REALLY SET GOALS ON. AND JUST
[01:37:36] TO REMIND COMMISSIONERS AND THE VIEWING
[01:37:38] PUBLIC THAT GOALS, THESE TARGETS HELP US
[01:37:42] WITHOUT THE TARGETS, WE SAW UTILIZATION
[01:37:45] AT A VERY LOW PERCENTAGE, RIGHT?
[01:37:47] SOMEWHERE IN THE TUNE OF 5%. SO WHEN WE
[01:37:49] PUT GOALS ON CONTRACTS, IT'S A TARGET
[01:37:52] AND IT'S AN OPPORTUNITY FOR WOMEN AND
[01:37:54] MINORITY BUSINESSES TO GET SOME
[01:37:55] UTILIZATION THIS YEAR IN 2022
[01:37:59] FOR NON CONSTRUCTION. CERTAINLY PLEASED
[01:38:01] TO SEE THAT ALL OF THE DIVISIONS AYE.
[01:38:03] THEIR MARK. I ALSO REMIND COMMISSIONER
[01:38:06] THAT WHEN WE ESTABLISHED A POLICY
[01:38:09] DIRECTIVE, THERE WAS SOME ACCOUNTABILITY
[01:38:10] THAT WAS INVOLVED OR THAT ALSO FLOWED
[01:38:14] DOWN TO NOT JUST OUR OFFICE, BUT TO THE
[01:38:16] VARIOUS DIVISIONS. SO WE HAVE THE GREAT
[01:38:18] PLEASURE EVERY YEAR SITTING DOWN WITH
[01:38:19] EACH OF THE DIVISIONS AND WORKING
[01:38:21] THROUGH DIVERSITY AND CONTRACTING,
[01:38:23] ESSENTIALLY PLANS AND FORECASTING AND
[01:38:26] TRYING TO COME UP WITH GOALS THAT MAKE
[01:38:28] SENSE FOR THE PORT, BUT THAT ARE ALSO TO
[01:38:31] THE DEGREE THAT WE CAN BOLD, RIGHT? AND
[01:38:33] SO IN 2022 WE ESTABLISHED A 15% GOAL ON
[01:38:37] NON CONSTRUCTION SPEND AND THEN FOR ALL
[01:38:40] OF 2022 WE AYE. 16.4%.
[01:38:44] SO REALLY PLEASED TO SEE SOME INCREASE
[01:38:47] IN THE NET COMMITMENT. GO AHEAD TO THE
[01:38:50] NEXT SLIDE FOR ME, PLEASE. NOW THIS IS
[01:38:54] A CLOSER SPECIFIC LOOK, EXCUSE ME, AT
[01:38:57] THE CORPORATE AND SO THESE ARE THE
[01:38:58] VARIOUS CORPORATE DEPARTMENTS THAT FLOW
[01:39:01] INTO THAT CORPORATE DIVISION. NOW,
[01:39:04] 26.6% IS SOME PRETTY GOOD UTILIZATION.
[01:39:09] I THINK ONE OF THE BIG THINGS I THINK WE
[01:39:11] GET OUT OF SOME OF THE UNITS HERE IS NOT
[01:39:14] ONLY JUST SOME GOOD PARTICIPATION, BUT
[01:39:16] WE GET AN OPPORTUNITY TO COUNT TOWARDS
[01:39:20] THAT OTHER GOAL THAT ME AND MENTIONED.
[01:39:22] SO WE HAVE TWO THINGS THAT WE'RE TRYING
[01:39:24] TO ACCOMPLISH HERE. SO WE'RE TRYING TO
[01:39:26] GET THAT 15% SPEND UP, BUT WE'RE ALSO
[01:39:29] TRYING TO INCREASE THE NUMBER OF FIRMS.
[01:39:30] AND I SAY THIS IS PROBABLY THE GREATEST
[01:39:33] CONTRIBUTION. SO ALTHOUGH THERE'S NOT A
[01:39:35] TON OF SPEND IN SOME OF THE UNITS, BUT
[01:39:37] THERE'S CERTAINLY SOME CONTRIBUTION WHEN
[01:39:38] WE TALK ABOUT INCREASING THE NUMBER OF
[01:39:40] FIRMS HERE. SO AGAIN, IN CORPORATE, WE
[01:39:42] SET A 14% GOAL AND CORPORATE CAME IN AT
[01:39:45] 26.6%.
[01:39:49] GO AHEAD TO THE NEXT SLIDE FOR ME,
[01:39:50] PLEASE. AND THEN THIS IS JUST KIND
[01:39:54] OF A LARGER LOOK AT NON CONSTRUCTION.
[01:39:57] JUST A COUPLE OF THINGS TO POINT OUT.
[01:39:59] THIS IS PROBABLY ONE OF THE FIRST YEARS,
[01:40:01] AT LEAST I CAN REMEMBER SINCE WE'VE BEEN
[01:40:03] DOING THIS INTENTIONALLY, THAT WE'VE
[01:40:04] SEEN NON CONSTRUCTION SPEND

[01:40:09] HIGHER THAN CONSTRUCTION. SO JUST OVER
[01:40:12] THE YEARS IT'S CERTAINLY BEEN GROWING.
[01:40:14] WE SEE GREAT PARTICIPATION BY THOSE THAT
[01:40:17] DO NON CONSTRUCTION. SO AGAIN, GOODS AND
[01:40:19] SERVICES AND E. AND SO I JUST WANTED TO
[01:40:22] POINT THAT OUT. SO AGAIN, IN 2022 WE
[01:40:25] ESTABLISHED OR EXCUSE ME, AYE. 16.4%.
[01:40:28] BUT I THOUGHT IT WAS INTERESTING THIS
[01:40:30] YEAR. AND WHEN WE TAKE A LOOK AT
[01:40:32] CONSTRUCTION, I WILL TALK A LITTLE BIT
[01:40:33] ABOUT HOW THESE TWO CORRELATE BUT AGAIN,
[01:40:36] THIS WAS ONE OF THE FIRST TIMES WE'VE
[01:40:38] SEEN JUST THIS RISE IN NON CONSTRUCTION
[01:40:40] SPEND TO ABOUT \$270,000,000.
[01:40:44] GO AHEAD TO THE NEXT SLIDE FOR ME,
[01:40:45] PLEASE. SO, TAKING A CLOSER LOOK AT
[01:40:49] CONSTRUCTION, AND I KNOW EVEN LAST YEAR
[01:40:51] WE TALKED A LITTLE BIT ABOUT THE VALUE
[01:40:53] AND THE IMPORTANCE THAT CONSTRUCTION HAS
[01:40:55] TO WMBE UTILIZATION. AND SO JUST A
[01:40:57] COUPLE OF THINGS. SO FIRST OFF, THIS IS
[01:41:02] A LOW SPEND FOR CONSTRUCTION AND THERE'S
[01:41:04] CERTAINLY A CORRELATION BETWEEN HIGH
[01:41:07] CONSTRUCTION SPEND AND HIGHER INCREASED
[01:41:10] WMBE UTILIZATION, AS WE CAN SEE HERE.
[01:41:13] SO WE SET AN AMBITIOUS GOAL THIS YEAR TO
[01:41:15] TRY TO AYE. 12.5% ON CONSTRUCTION AND WE
[01:41:19] LANDED AT 7.5%. AND A COUPLE OF REASONS
[01:41:22] THAT STUCK OUT FOR US WHEN WE WERE
[01:41:24] TAKING A LOOK AT THE DATA. FOR ONE, THE
[01:41:26] PORT IS NOT NECESSARILY THE EASIEST
[01:41:29] PLACE TO WORK ON, TO WORK FOR WHEN
[01:41:31] YOU'RE DOING CONSTRUCTION. WE HAVE SOME
[01:41:33] MEGAPROJECTS THAT ARE HIGHLY TECHNICAL.
[01:41:35] SO NOT ONLY ARE THERE VERY FEW FIRMS IN
[01:41:37] THAT SPACE, BUT THERE'S VERY FEW WMBE
[01:41:39] FIRMS AS WELL. ONE EXAMPLE IS THERE'S
[01:41:42] A BAGGAGE OPTIMIZATION PROJECT, RIGHT
[01:41:46] HAS, I WANT TO SAY, LIKE A 2% WMBE
[01:41:48] GOAL. WELL, JUST NATIONWIDE OR JUST
[01:41:50] PROBABLY EVEN WORLDWIDE, THERE'S JUST
[01:41:52] NOT A LOT OF FIRMS THAT DO THAT SPACE.
[01:41:53] BUT WHEN YOU HAVE THOSE MAJOR
[01:41:55] CONSTRUCTION PROJECTS AND YOU'RE NOT
[01:41:56] GETTING WMBE UTILIZATION, IT BRINGS
[01:41:58] YOUR OVERALL OPPORTUNITY DOWN. SO JUST
[01:42:02] KEEPING THAT IN MIND. AND THEN ALSO WHEN
[01:42:05] WE TOOK A LOOK AT DATA, WHEN I SPOKE TO
[01:42:07] EARLIER ABOUT NON CONSTRUCTION, WE SAW
[01:42:09] AN INCREASE OR A HUGE AMOUNT OF
[01:42:11] OPPORTUNITY FOR WMBE FIRMS IN THAT
[01:42:13] SPACE. WELL, WE WERE IN THE PROCESS OF
[01:42:15] PLANNING AND SO SAW QUITE A BIT OF
[01:42:18] CONTRACT OPPORTUNITIES AND CONTRACTS AND
[01:42:20] SPEND IN NON CONSTRUCTION. SO
[01:42:22] NEVERTHELESS, I JUST WANTED TO POINT OUT
[01:42:24] THAT CONSTRUCTION IS AN IMPORTANT PART
[01:42:27] OF WHAT WE DO. IT'S AN IMPORTANT PART IN
[01:42:29] SEEING TO IT THAT WOMEN AND MINORITY
[01:42:30] BUSINESSES GET OPPORTUNITIES. SO WHEN WE
[01:42:32] DON'T. GET GOOD CONSTRUCTION UTILIZATION
[01:42:35] FOR WMBES OR CONSTRUCTION PROJECTS
[01:42:38] COME OUT, WE'RE GOING TO ALSO SEE A

[01:42:41] LOWER SPEND AND IT'S ALSO GOING TO
[01:42:43] IMPACT OUR OVERALL EFFORTS TO MEET THE
[01:42:45] GOAL. WITH THAT,
[01:42:49] JUST WANTED TO POINT OUT THAT MAKING
[01:42:52] SOME STRIDES IN CONSTRUCTION AND WE'LL
[01:42:54] TALK A LITTLE BIT MORE ABOUT THAT A
[01:42:56] LITTLE BIT FURTHER IN THE PRESENTATION.
[01:42:58] BUT I DO WANT TO TURN IT OVER TO OUR
[01:43:00] NEWEST MEMBER OF THE TEAM, EMILY HO, TO
[01:43:02] TALK A LITTLE BIT ABOUT SOME OF THE
[01:43:04] OUTREACH AND TRAINING EFFORTS THAT WE'VE
[01:43:06] MADE IN 2022 TO SUPPORT OUR EFFORTS.
[01:43:09] THANKS, LAWRENCE. GOOD AFTERNOON,
[01:43:11] EXECUTIVE DIRECTOR METRUCK. SIR. CAN WE
[01:43:13] ACTUALLY HAVE YOU GUYS SWITCH SEATS?
[01:43:14] IT'S KIND OF JUST WEIRD HAVING YOU ALL
[01:43:16] THE WAY OUT THERE. SORRY.
[01:43:19] COME OUT OF THE SHADOWS. YEAH.
[01:43:25] OKAY. GOOD AFTERNOON,
[01:43:29] EXECUTIVE DIRECTOR METRUCK.
[01:43:30] COMMISSIONER. PRESIDENT CHO AND
[01:43:31] COMMISSIONER. SO TRAINING AND OUTREACH
[01:43:35] IS ESSENTIAL TO ACHIEVING OUR DIVERSITY
[01:43:38] AND CONTRACTING GOALS. IT PROVIDES OUR
[01:43:41] WMBE FIRMS THE SUPPORT AND THE
[01:43:43] RESOURCES THAT THEY NEED TO BE ABLE TO
[01:43:45] PARTNER WITH US, IF THEY HAVEN'T ALREADY
[01:43:48] OR IF THEY ALREADY DO, TO EXPAND THAT
[01:43:50] PARTNERSHIP. SO IN THE PAST YEAR,
[01:43:52] DIVERSITY AND CONTRACTING HAS REALLY
[01:43:54] EXPANDED ITS TRAINING AND OUTREACH
[01:43:56] EFFORTS AND IS REALLY PROVIDING A HIGHER
[01:43:59] LEVEL OF TRAINING AND OUTREACH THAN EVER
[01:44:02] BEFORE JUST BECAUSE OF THIS INCREASED
[01:44:04] CAPACITY AND THIS NEW POSITION ON THE
[01:44:06] TEAM. SO THIS SLIDE HERE SHOWS
[01:44:11] THE THREE MAIN BUCKETS OF OUR WORK. IT
[01:44:14] FALLS INTO TRAINING AND OPPORTUNITIES,
[01:44:16] COMMUNICATIONS AND ENGAGEMENT.
[01:44:19] TRAININGS AND OPPORTUNITIES IS OFTEN
[01:44:21] REFERRED TO AS OUR PORT GEN PROGRAM JUST
[01:44:24] BROADLY, AND IT COMES IN MANY FORMS.
[01:44:27] IT COMES IN THE FORM OF OUR PORT 101
[01:44:30] WEBINARS, WHICH PROVIDE BASIC BUT
[01:44:32] ESSENTIAL INFORMATION ABOUT THE PORT AND
[01:44:35] CONTRACTING AT THE PORT. IT INCLUDES
[01:44:38] FIRST LOOK PRESENTATIONS WHICH SHOW
[01:44:41] UPCOMING PROJECTS TO LET WMBE
[01:44:44] FIRMS DETERMINE WHETHER OR NOT THEY WANT
[01:44:46] TO PURSUE THIS OPPORTUNITY AND TO TEAM
[01:44:49] UP WITH PRIMES OR OTHER WMBE FIRMS TO
[01:44:52] CHASE THAT OPPORTUNITY. IT INCLUDES PORT
[01:44:55] GEN CONNECTS, WHICH ARE OUR NETWORKING
[01:44:57] EVENTS THAT ENABLES THESE FIRMS TO
[01:45:00] ESTABLISH AND SUSTAIN THE IMPORTANT
[01:45:02] RELATIONSHIPS THAT THEY NEED WITH PORT
[01:45:05] STAFF, PRIMES, AND OTHER WMBES.
[01:45:08] THERE'S ALSO TECHNICAL TRAINING
[01:45:09] WORKSHOPS THAT PROVIDE CONCRETE TRAINING
[01:45:11] LIKE ON BOND REQUIREMENTS AND INSURANCE,
[01:45:14] AND THAT PROVIDES THEM WITH TOOLS THAT
[01:45:16] AREN'T JUST LIMITED TO CHASING WORK AT
[01:45:19] THE PORT, IT'S BROADER. AND THEN LASTLY,

[01:45:21] THERE'S OUR BUSINESS ACCELERATOR
[01:45:23] MENTORSHIP PROGRAM, WHICH THE VIDEO
[01:45:26] REALLY HIGHLIGHTED FOR COMMUNICATIONS.
[01:45:30] IN 2022, WE BEGAN SENDING OUT THE WEEKLY
[01:45:34] OPPORTUNITIES DIGEST, WHICH IS AN
[01:45:36] IMPORTANT TOOL THAT WE NEVER HAD BEFORE,
[01:45:38] AND IT MAKES SURE WMBE FIRMS KNOW WHAT
[01:45:41] OUR LATEST CONTRACTING OPPORTUNITIES ARE
[01:45:44] AND ANY OF OUR UPCOMING PORT GEN EVENTS
[01:45:47] THAT ARE RELEVANT TO THEM. LASTLY,
[01:45:51] FOR ENGAGEMENT, WE DO A LOT OF ONE ON
[01:45:54] ONE ASSISTANCE, EITHER OVER EMAIL OR IN
[01:45:57] ONE ON ONE MEETINGS THAT INCLUDE
[01:46:00] UNDERSTANDING WHERE THE FIRM IS AT,
[01:46:02] WHERE THEY WANT TO GO, AND THEN
[01:46:04] PROVIDING THEM WITH THE BASIC EITHER
[01:46:06] BASIC ADVICE OR UP TO STRATEGIC ADVICE
[01:46:10] THAT IS SPECIFIC TO THEM. AND I'VE SAT
[01:46:12] IN A NUMBER OF MEETINGS WHERE LAWRENCE
[01:46:14] IS REALLY LEADING THIS BECAUSE HE'S BEEN
[01:46:16] DOING IT FOR SO LONG AND IT'S SUPER
[01:46:18] INSPIRING AND IT'S ALWAYS SO HELPFUL AND
[01:46:21] I HOPE TO BE LIKE LAWRENCE ONE DAY IN
[01:46:23] PROVIDING THAT KIND OF ASSISTANCE. SO
[01:46:25] THAT'S ENGAGEMENT. SO WE TYPICALLY MAKE
[01:46:28] OUR FIRST CONTACT WITH THESE FIRMS AT
[01:46:31] COMMUNITY EVENTS THAT WE GO TO.
[01:46:34] COMMUNITY EVENTS ARE IMPORTANT NOT ONLY
[01:46:37] BECAUSE IT ENABLES PEOPLE TO ACCESS US
[01:46:39] DIRECTLY, EITHER FOR THE FIRST TIME OR
[01:46:42] THE FIFTH, 6TH, 10TH, 11TH TIME, BUT IT
[01:46:45] ALSO ENABLES US TO ANNOUNCE OUR
[01:46:47] OPPORTUNITIES AND EVENTS AND ALSO HAVE
[01:46:50] OUR EAR TO THE GROUND, TO WHAT IS
[01:46:52] IMPORTANT TO THESE COMMUNITIES. BRING
[01:46:54] THEM BACK TO THE PORT, BRING THEM BACK
[01:46:56] TO DIVERSITY AND CONTRACTING. NEXT SLIDE
[01:46:58] PLEASE. SO ON THIS
[01:47:02] SLIDE ARE SOME OF THE NEW METRICS THAT
[01:47:05] WE INSTITUTED OVER THE COURSE OF 2022
[01:47:08] FOR TRAINING AND OUTREACH. AND REALLY WE
[01:47:11] HAVEN'T HAD METRICS LIKE THESE AT ALL
[01:47:14] BEFORE. I WANT TO HIGHLIGHT THAT WE
[01:47:16] HOSTED AND PARTICIPATED IN 36 EVENTS AND
[01:47:20] HAVE A VERY WIDE REACH IN TERMS OF OUR
[01:47:22] COMMUNICATIONS OF 4000 CONTACTS.
[01:47:25] AND WE KNOW THAT AT THE VERY LEAST,
[01:47:27] THERE ARE 27 WMBE FIRMS WHO
[01:47:30] PARTICIPATED IN OUR PORT GEN EVENTS AND
[01:47:33] WERE AWARDED PORT CONTRACTS.
[01:47:36] WE'RE PRETTY SURE THAT THE ACTUAL NUMBER
[01:47:38] IS HIGHER THAN THAT. FOR THE UPCOMING
[01:47:41] YEAR THOUGH, I'M REALLY LOOKING FORWARD
[01:47:43] TO TRACKING OUR METRICS BETTER AND TO
[01:47:45] MAKE THEM EVEN MORE MEANINGFUL UP THERE
[01:47:48] FOR PORT GEN EVENT REGISTRANTS. THAT'S
[01:47:50] FOR REGISTRANTS. I REALLY WANT TO GET
[01:47:52] DOWN TO OUR NUMBER OF ATTENDEES. THE
[01:47:54] NUMBER OF WMBE FIRMS WHO REGISTERED AND
[01:47:57] ATTENDED PORT GEN EVENTS ARE FOCUSED ON
[01:47:59] OUR WMBE FIRMS, BUT IT'S NOT EXCLUSIVE,
[01:48:02] SO THERE ARE A NUMBER OF OTHER FIRMS
[01:48:04] THAT END UP SHOWING UP. I WANT TO TRACK

[01:48:06] THE WMBE COMPANIES WHO ATTENDED OUR
[01:48:08] EVENTS AND ACTUALLY PURSUED WORK AND NOT
[01:48:12] JUST WHAT WAS AWARDED. I'LL TALK MORE
[01:48:16] ABOUT THAT A LITTLE FURTHER ON IN THE
[01:48:18] PRESENTATION FOR NOW. I WILL HAND IT
[01:48:20] BACK OVER TO ME AND TO PROVIDE A SUMMARY
[01:48:22] OF DIVERSITY AND CONTRACTING IN 2022.
[01:48:25] AWESOME. WELL, THANK YOU EMILY. AND NEXT
[01:48:27] SLIDE PLEASE. SO, OUR REPORT CARD FOR
[01:48:30] 2022. ON THE POSITIVE SIDE,
[01:48:35] WE'RE CONTINUING TO INCREASE OUR WOMEN
[01:48:38] MINORITY PARTICIPATION. OUR UTILIZATION
[01:48:40] IS CONTINUING TO INCH CLOSER AND CLOSER
[01:48:42] TO OUR GOAL. WE'VE BEEN HEADING IN THE
[01:48:45] RIGHT DIRECTION, THE NUMBER OF WOMEN BE
[01:48:47] FIRMS. AS MENTIONED EARLIER, IN THE
[01:48:49] BEGINNING OF OUR PRESENTATION,
[01:48:52] WE WERE JUST A FEW FIRMS SHY OF OUR
[01:48:55] GOAL. SO I HAVE A FEELING THIS YEAR
[01:48:58] WE'RE GOING TO CRUSH IT. SO THIS IS
[01:49:00] GOING TO BE A GREAT ONE. AND THEN THIS
[01:49:03] IS ON THE RECORD, BY THE WAY. IT IS ON
[01:49:05] THE RECORD, YES. MARK IT DOWN ACTUALLY.
[01:49:11] AND THEN ALSO WITH EMILY'S
[01:49:17] ENTRANCE INTO OUR DEPARTMENT AND BLOWING
[01:49:20] ADDITIONAL, EVEN MORE COMMUNICATION,
[01:49:22] TRAINING AND OUTREACH EFFORTS, OUR
[01:49:24] INCREASED TRAINING AND OUTREACH EFFORTS
[01:49:26] HAS BEEN CONTINUING TO BE ON A WONDERFUL
[01:49:28] GLIDE SLOPE HEADING. MORE AND MORE FOLKS
[01:49:31] ARE BECOMING MORE AWARE OF PORT OF
[01:49:33] SEATTLE PROJECTS AS WELL AS THE
[01:49:38] AREA OF I'M JUST GOING TO DIGRESS JUST A
[01:49:41] SMALL BIT. I'M FINDING OVER TIME, OVER
[01:49:45] THE YEARS, WHEN THE PORT OF SEATTLE, WE
[01:49:47] WERE STRUGGLING BACK IN 2012 AND 2013,
[01:49:51] WE WERE DOING LESS THAN 5%. WE'RE
[01:49:53] HURTING A LOT OF FOLKS SAYING, WELL, I
[01:49:55] DIDN'T KNOW THAT THERE WAS
[01:49:56] OPPORTUNITIES. I DIDN'T KNOW WHAT'S
[01:49:57] GOING ON. NOW THERE'S A SHIFT.
[01:50:00] THE SHIFT IS LESS ABOUT KNOWING
[01:50:04] WHAT THE OPPORTUNITY IS. IT'S NOW MORE
[01:50:06] ABOUT, OKAY, HOW DO I GET IN? WHAT'S THE
[01:50:08] TRAINING? WHAT ARE THE THINGS ABOUT THE
[01:50:10] PORT? SEATTLE? SO WE STARTED TO SEE OVER
[01:50:12] THE YEARS THE SHIFT OF TENOR,
[01:50:15] WHICH WAS GREAT. AND SO THIS IS A BIG
[01:50:17] COMPLIMENT TO YOUR PREDECESSORS,
[01:50:19] COMMISSIONERS, AND ALSO THE ELTS OF THE
[01:50:22] WORLD AND THE PORT. IT'S JUST BEEN A
[01:50:26] WONDERFUL EXPERIENCE THUS FAR,
[01:50:29] BUT WE STILL HAVE SOME CHALLENGES. WE
[01:50:31] STILL HAVE SOME CHALLENGES AHEAD.
[01:50:33] CURRENTLY, AS I MENTIONED EARLIER, THE
[01:50:35] PROGRAM IS NOT ON TARGET TO ACHIEVE THE
[01:50:38] FIVE YEAR UTILIZATION GOAL. IF WE'RE
[01:50:41] LOOKING AT IT FROM A PERCENT A YEAR,
[01:50:43] WE'RE PROBABLY GOING TO RUN SHORT. SO
[01:50:46] WITHOUT INCREASING OUR CONSTRUCTION
[01:50:50] UTILIZATION OR CONSTRUCTION SPEND, WE
[01:50:54] MAY MISS IT. SO YOU'LL FIND IN THE
[01:50:57] NEXT COUPLE OF SLIDES FOR OUR FUTURE,

[01:51:00] WE'LL TOUCH A BIT ABOUT OUR CONSTRUCTION
[01:51:02] THROUGH LAWRENCE. SO, NEXT SLIDE,
[01:51:04] PLEASE. ALL RIGHT, SO THIS YEAR, AS I
[01:51:07] MENTIONED EARLIER, AGAIN, THIS IS OUR
[01:51:10] LAST AND FINAL YEAR OF OUR FIVE YEAR
[01:51:12] GOAL FROM OUR DIVERSITY CONTRACTING
[01:51:14] POLICY DIRECTIVE. AND I'M GOING TO HAND
[01:51:17] THE BALL OVER TO MR. LAWRENCE COLEMAN.
[01:51:21] LAWRENCE, GO AHEAD AND TAKE US TO 2023.
[01:51:25] ABSOLUTELY. THANK YOU, ME. AND
[01:51:26] COMMISSIONER, IT IS AS ME AND MENTIONED,
[01:51:30] IT'S OUR HOPE TO CONTINUE TO BUILD ON
[01:51:32] THE SUCCESS THAT WE'VE HAD
[01:51:36] AND CERTAINLY GOT OUR AYES TO DOING
[01:51:38] BETTER. WHAT I'LL BE TALKING ABOUT, AND
[01:51:41] THE AGGRESSIVE ATTEMPT TO BE TALKING
[01:51:42] ABOUT IS 2023 AND JUST SOME OF THE GOALS
[01:51:44] THAT WE HAVE. SO JUST PORT WIDE ON NON
[01:51:48] CONSTRUCTION. AGAIN, THIS IS SOME WORK
[01:51:50] THAT WE HAVE THAT WE REACH OUT TO THE
[01:51:52] VARIOUS DEPARTMENTS. AND AGAIN, THAT
[01:51:53] ACCOUNTABILITY WHERE IT DOESN'T JUST
[01:51:55] LIVE WITH OUR OFFICE, BUT IT'S SLOWED
[01:51:56] DOWN THROUGHOUT. AND SO EACH AGAIN,
[01:51:59] EVERY YEAR, EVERY DEPARTMENT AND
[01:52:01] DIVISION ESTABLISHES A GOAL. AND SO FOR
[01:52:04] 2023, PORT WIDE, THERE'S A NON
[01:52:07] CONSTRUCTION GOAL OF 15% AVIATION
[01:52:11] 14% IS WHAT THEY'RE STRIVING FOR
[01:52:13] ECONOMIC DEVELOPMENT 15%, MARITIME 19%,
[01:52:17] AND THEN A CORPORATE WITH ALL ITS
[01:52:19] VARIOUS DEPARTMENTS AT 16%. AND SO JUST
[01:52:23] OVER THE YEARS, WE HAVE SEEN SOME REALLY
[01:52:25] GOOD STRIDES TOWARDS EXCEEDING THOSE
[01:52:27] GOALS IN NON CONSTRUCTION, AND CERTAINLY
[01:52:29] LOOKING FORWARD TO DOING THAT IN 2023.
[01:52:32] GO AHEAD TO THE NEXT SLIDE FOR ME,
[01:52:34] PLEASE. CONSTRUCTION. JUST A SECOND.
[01:52:37] ACTUALLY, I'M SORRY, I THINK WE HAVE A
[01:52:39] QUICK QUESTION. I WAS JUST WONDERING,
[01:52:42] WHY WOULD MARITIME BE SO MUCH HIGHER AND
[01:52:44] WHAT'S THE RATIONALE FOR SETTING THAT
[01:52:47] RANGE OF GOALS?
[01:52:51] FOR MARITIME? WELL JUST IT STICKS OUT AS
[01:52:54] BEING SIGNIFICANTLY DIFFERENT. SO EACH
[01:52:56] DIVISION LOOKS AT THEIR SPEND AND THEY
[01:52:58] FORECAST, RIGHT? SO SOME DIVISIONS HAVE
[01:53:01] MORE SPEND THAN OTHERS. SOME SEE SOME
[01:53:02] CONTRACTING OPPORTUNITIES WHERE THEY'RE
[01:53:04] ABLE TO GET SOME UTILIZATION THAT OTHERS
[01:53:07] AREN'T. SO I WOULDN'T SAY NECESSARILY
[01:53:09] COMPARING AVIATION TO MARITIME. RIGHT.
[01:53:12] SO WHAT'S NOT UP HERE IS DOLLAR AMOUNT,
[01:53:16] THE PERCENT. YEAH, RIGHT. SO YOU CAN
[01:53:18] CERTAINLY SEE SOME VARIANCE IN THERE.
[01:53:20] BUT YOU LOOK AT AVIATION WHEN YOU TALK
[01:53:22] ABOUT THEIR PUGET 150,000,000 RIGHT,
[01:53:25] AS OPPOSED TO MARITIME, IT'S JUST OFF
[01:53:28] THE TOP OF MY HEAD, PROBABLY LIKE 6
[01:53:29] MILLION. BUT NEVERTHELESS, CERTAINLY THE
[01:53:33] CONTRACTING OPPORTUNITIES AND THE SPEND
[01:53:35] IS GOING TO BE A LITTLE BIT DIFFERENT.
[01:53:40] COMMISSIONERS, I DON'T KNOW IF I CAN ASK

[01:53:41] A QUESTION OF LAWRENCE BUILDING
[01:53:45] ON COMMISSIONER FELLEMAN'S QUESTION.
[01:53:47] COULD IT PERHAPS BE THOSE NUMBERS ARE
[01:53:49] LARGER TOO BECAUSE OF THE AVAILABILITY
[01:53:51] OF WMBE FIRMS TO DO THAT WORK? IS THAT
[01:53:53] PART OF THIS CALCULATION AS WELL? NO.
[01:53:56] AND SO WHEN WE LOOK AT AVAILABILITY WE
[01:53:59] ESTABLISH A CONTRACT BY CONTRACT GOAL.
[01:54:02] WHEN THE CONTRACT IT DOESN'T ROLL UP
[01:54:05] INTO NO DIVISION, SET THE GOALS JUST
[01:54:09] BASED ON THE FORECAST OF THEIR BUDGET.
[01:54:10] OKAY. APPRECIATE IT, STEVE.
[01:54:15] I'M SORRY. SO HOW CAN YOU SET A GOAL
[01:54:18] BELOW 15% THOUGH? I MEAN IF THAT IS THE
[01:54:22] GOAL, THE OVERALL GOAL IS 15.
[01:54:28] IT'S THE OVERALL GOAL. RIGHT, IT'S THE
[01:54:30] OVERALL GOAL.
[01:54:34] I MEAN IT SEEMS TO ME THAT THE GOAL
[01:54:36] SHOULD BE PER DIVISION IF THAT'S WHAT
[01:54:38] YOU'RE STRIVING FOR OVERALL RATHER THAN
[01:54:40] HAVING TO PULL A LAGGARD UP BY HAVING A
[01:54:43] HIGHER PERCENTAGE. IT DOESN'T REALLY
[01:54:44] ACHIEVE THE SENTIMENT OF THE GOAL.
[01:54:48] IT DOES ROLL UP CORRECTLY. BUT I MEAN
[01:54:51] THROUGH ALL THE DIVISIONS IT SEEMS TO BE
[01:54:52] THAT SHOULD BE THAT WAS THE QUESTION I
[01:54:54] HAD WHEN I SPOKE TO THE WRONG. IT SAID
[01:54:56] THAT THIS GOAL DOES NOT INCLUDE
[01:54:58] CONSTRUCTION PROJECTS WHERE THE
[01:54:59] UTILIZATION GOALS ARE ESTABLISHED ON A
[01:55:01] CASE BY CASE BASIS. SEEMS TO ME THAT THE
[01:55:04] FLOOR SHOULD BE 15% AS THE GOAL.
[01:55:10] THERE'S A COUPLE OF THINGS IN HERE. SO
[01:55:12] AS WE GO THROUGH THE BUDGET AND THE
[01:55:15] SPEND, RIGHT, THE DEPARTMENTS
[01:55:18] TAKE A SWAG, SO TO SPEAK, A SCIENTIFIC
[01:55:23] GUESS IN TERMS OF WHAT TYPE OF
[01:55:25] UTILIZATION THEY'RE GOING TO GET PER
[01:55:27] CONTRACT. BUT THERE'S
[01:55:30] NO GUARANTEE ON THESE CONTRACTS BECAUSE
[01:55:32] SOME OF OUR STATE LAWS. SO BASICALLY
[01:55:34] WHAT WE'RE DOING IS TRYING TO MAKE AN
[01:55:36] EFFORT AND AS THEY GO THROUGH THE BUDGET
[01:55:39] LIST THAT YOU GUYS APPROVE THEN THEY
[01:55:42] ROLL UP AND TRYING TO SAY OH, I THINK I
[01:55:44] CAN GET 25% ON THIS CONTRACT OR I THINK
[01:55:47] I CAN GET 10% BASED OFF OF THE DOLLAR
[01:55:49] BOUNCE. AND THEN LAWRENCE TAKES A LOOK
[01:55:51] AT THAT AND THEY ALL WORK TOGETHER AND
[01:55:53] SAYING OKAY, WE THINK THIS GOAL MIGHT BE
[01:55:55] MOST ACHIEVABLE AND YET AT THE SAME TIME
[01:55:58] A STRETCH GOAL BASED OFF OF THE PROJECTS
[01:56:01] IN WHICH THEY IDENTIFIED PER THE BUDGET
[01:56:04] AND EFFORT JUST LIKE GIVEN THAT IT IS
[01:56:08] LOOSE AND HARD TO PREDICT. WHY DON'T
[01:56:11] YOU SET THE FLOOR AT 15? I MEAN, IT
[01:56:13] SEEMS LIKE 14% IS ALMOST THERE,
[01:56:17] RIGHT? I MEAN, HOW WOULD SOMEBODY REALLY
[01:56:19] HAVE THE CONFIDENCE THAT YOU WOULD BE 1%
[01:56:22] ONE WAY OR THE OTHER? AND AGAIN, IT'S
[01:56:24] YOUR OWN STATEMENT OF THE GOAL IS 15%.
[01:56:28] I'M LOOKING FORWARD TO HEAR WHAT MR.
[01:56:30] MCFADDEN SAYS, BUT THE AVERAGE OF THE

[01:56:33] AVERAGE, I JUST DON'T SEE THAT AS THE
[01:56:37] OVERALL GOAL. I HAVE AN ANSWER
[01:56:40] IN PART TO THAT. GOOD AFTERNOON,
[01:56:42] COMMISSIONERS. EXECUTIVE DIRECTOR METRUCK
[01:56:45] IN THE POLICY, IT SAYS THAT THIS IS A
[01:56:47] COMPONENT OF OUR OWN ANNUAL EVALUATIONS.
[01:56:50] OKAY? SO ABOUT THE THOUGHT THAT WE PUSH
[01:56:53] THAT HIGHER AND WE THINK ABOUT THAT,
[01:56:55] BUT WE ARE CAREFUL ABOUT THAT BECAUSE IF
[01:56:58] WE OVERSTRETCH, THEN WE HAVE THAT
[01:57:02] POINT OF CONVERSATION AT THE END OF THE
[01:57:04] YEAR. AND SO THAT'S JUST THE BASIS WHY
[01:57:06] WE'RE CAREFUL. JUST WANTED TO EXPLAIN,
[01:57:08] TRY THANKS
[01:57:13] FOR THAT FEEDBACK, COMMISSIONER. COPY
[01:57:15] THAT, COMMISSIONER. I APPRECIATE THAT.
[01:57:19] GO AHEAD. NEXT SLIDE FOR ME.
[01:57:22] WELL, THIS IS YOUR STRETCH,
[01:57:23] COMMISSIONER FELLEMAN. SO 7.5%
[01:57:29] WAS THE UTILIZATION IN 2022 FOR
[01:57:32] CONSTRUCTION. WE'RE STRIVING FOR 13%.
[01:57:36] JUST TAKING A LOOK AT JUST SOME
[01:57:38] FORECASTS. AND IF WE MAKE THE STRIDES
[01:57:41] AND WE AYE. 13%, IT CERTAINLY MOVES US
[01:57:44] CLOSER TO THAT OVERALL 15%.
[01:57:48] I GUESS AS A COMPLIANCE PROFESSIONAL,
[01:57:51] JUST MAYBE MAKE A NOTE ABOUT GOALS.
[01:57:55] DIVISION GOALS ARE DIVISION GOALS,
[01:57:57] RIGHT? THOSE ARE CERTAINLY TARGETS. BUT
[01:57:59] WHEN WE SET CONTRACT BY CONTRACT, THOSE
[01:58:02] CONTRACT BY CONTRACT GOALS, WE'RE
[01:58:04] MINDFUL OF UTILIZATION HISTORICAL,
[01:58:08] WE'RE MINDFUL OF AVAILABILITY, THE
[01:58:10] COMPLEXITY AND ALL OF THESE THINGS THAT
[01:58:12] MAKE UP A CONSTRUCTION PROJECT AND JUST
[01:58:16] A PROJECT IN GENERAL. SOME CHALLENGES
[01:58:19] THAT WE HAVE IN OUR STATE. THE REALITY
[01:58:20] IS IT'S AN ANTI AFFIRMATIVE ACTION
[01:58:22] STATE, RIGHT? AND SO WE DO WANT TO MAKE
[01:58:24] SURE WE HAVE AVAILABILITY WHEN WE DO SET
[01:58:26] CONTRACT GOALS. AND SO ALTHOUGH WE WANT
[01:58:29] TO BE AS AGGRESSIVE, BUT WE DO WANT TO
[01:58:30] MAKE SURE THAT WE HAVE JUSTIFICATION TO
[01:58:33] SUPPORT THAT WE'RE DOING
[01:58:36] THINGS THAT ARE GOING TO MAKE THE MOST
[01:58:38] SENSE AND THAT ARE GOING TO BE
[01:58:39] ATTAINABLE WHEN WE DO SET CONTRACT BY
[01:58:42] CONTRACT GOALS. AND SO I JUST WANTED TO
[01:58:43] THROW THAT OUT THERE. BUT AGAIN, JUST
[01:58:46] TALKING ABOUT JUST SOME OF THE
[01:58:47] CHALLENGES ARE FORECASTING, RIGHT? JUST
[01:58:48] TRYING TO GET TO JUST UNDERSTANDING
[01:58:51] WHAT'S UPCOMING ACCURATE AND CONSISTENT
[01:58:54] PROCESSES. AND I'D SAY THAT'S ACROSS THE
[01:58:56] BOARD. I HEARD THE PUBLIC COMMENT AND
[01:58:59] THAT'S A REAL PUBLIC COMMENT ABOUT
[01:59:00] BUREAUCRACY, RED TAPE AND THOSE TYPES OF
[01:59:02] THINGS AND THE CHALLENGES THAT
[01:59:03] BUSINESSES FACES. AND THAT'S SOME OF THE
[01:59:05] THINGS THAT WE'RE COMMITTED TO JUST FROM
[01:59:08] THE WORK WITH ME AND LEADERSHIP IN
[01:59:10] DIVERSITY AND CONTRACTING. AND THEN THE
[01:59:12] LAST CHALLENGE I THINK WE HAVE IS

[01:59:14] SPECIALIZED WORK. AGAIN,
[01:59:16] TO RUN AN AIRPORT AND TO DO ALL THE
[01:59:18] THINGS THAT WE DO ON THIS SEAPORT. IT
[01:59:21] TAKES SOME FOLKS AND SO SOME OF THOSE
[01:59:23] THINGS ARE NOT IN OUR CONTROL. BUT I
[01:59:24] THINK THINGS THAT ARE IN OUR CONTROL.
[01:59:26] SOME OF THE WORK THAT EMILY DOES WHEN WE
[01:59:27] TALK ABOUT TRAINING, OUTREACH. SO MAKING
[01:59:30] FOLKS AWARE, MAKING SURE THAT WE KNOW
[01:59:32] WHO'S OUT THERE, ENCOURAGING FOLKS AND
[01:59:34] REMINDING THEM THAT THIS IS A PLACE THAT
[01:59:35] YOU WANT TO DO BUSINESS WITH,
[01:59:41] THIS IS ONLY SUPPORTIVE. ALL RIGHT, SO
[01:59:43] I'M JUST PUSHING HERE. SURE. BUT NO,
[01:59:45] IT'S ALL GOOD. SO WE SET THESE
[01:59:49] GOALS, AND THE TRAJECTORY IS GREAT.
[01:59:53] BUT WHEN YOU WANT TO SAY, OKAY, I'M
[01:59:55] GOING TO DO THAT MUCH BETTER NEXT YEAR,
[01:59:58] HOW MUCH MORE? WHAT SHE'S GOING TO DO IS
[02:00:00] GOING TO I MEAN, WE'RE GOING TO PASS A
[02:00:02] BUDGET, RIGHT? AND WE WANT TO FEED THIS
[02:00:04] MACHINE. SO WHAT ARE YOU LOOKING TO DO
[02:00:07] NEXT YEAR THAT'S GOING TO CLOSE THE GAP?
[02:00:10] YOU'RE NOT JUST SETTING ANOTHER
[02:00:11] ASPIRATION. AND YOU'RE RIGHT. THERE ARE
[02:00:13] LIMITATIONS OF WHAT THE POOL OF TALENT
[02:00:14] IS FOR THIS SPECIFIC JOB. BUT TELL
[02:00:18] US HOW NOT JUST THAT YOU'RE SETTING A
[02:00:21] GOAL, HOW YOU SEE THE BEST WAY TO
[02:00:23] ACHIEVE THAT ADDITIONAL PROGRESS,
[02:00:25] BECAUSE THOSE ARE SIGNIFICANT STRETCHES.
[02:00:28] LET ME ANSWER THIS QUESTION REAL QUICK.
[02:00:31] THIS QUESTION. YOUR QUESTION,
[02:00:33] COMMISSIONER. I'M NOT SURE
[02:00:36] IF IT'S IN ONE OF THESE OTHER SLIDES,
[02:00:38] BUT BASICALLY USING UTILIZE, WE'LL JUST
[02:00:41] TAKE CONSTRUCTION, FOR EXAMPLE, MORE
[02:00:44] ALTERNATIVE CONTRACTING METHODOLOGIES TO
[02:00:45] GCCM DESIGN, BUILD TYPE PROJECTS WHERE
[02:00:48] WE CAN ACTUALLY PUT STRONGER
[02:00:52] HEFTIER GOALS ON IT. BECAUSE YOU'RE
[02:00:54] NEGOTIATING WITH THE CONTRACTOR, RIGHT?
[02:00:56] IT DEPENDS ON THE CONTRACTING TYPE.
[02:00:58] THESE LOW BID LUMP SUM RIP AND READ.
[02:01:02] IT'S A LITTLE MORE CHALLENGING IN THAT
[02:01:03] REGARD. BUT WHEN YOU'RE ACTUALLY HAVING
[02:01:05] WHEN WE CAN ACTUALLY SELECT THAT
[02:01:06] CONTRACTOR, ACTUALLY HAVE THAT
[02:01:08] CONVERSATION, THIS IS WHAT OUR GOALS AND
[02:01:10] WE CAN PUSH IT. WE CAN PUSH IT AS HARD
[02:01:12] AS WE CAN POSSIBLY DO. AND SO BY DOING
[02:01:16] THAT, THAT IS UNDER THE CONSTRUCTION
[02:01:18] SIDE, THAT IS A WAY IN WHICH WE CAN
[02:01:22] LEVERAGE OUR FUTURE. WHEN IT COMES DOWN
[02:01:25] TO INCREASING PARTICIPATION ON
[02:01:30] OUR CONSTRUCTION PROJECTS WITH WMBE
[02:01:32] BUSINESSES,
[02:01:34] THAT'S EXACTLY THE KIND OF THING IT'S
[02:01:36] GOOD TO KNOW. IS PRIORITY HIGHER, JUST
[02:01:38] LIKE GIVEN WHAT WE ALWAYS DO? NO,
[02:01:42] PRIORITY HIGHER IS A LITTLE BIT
[02:01:43] DIFFERENT. PRIORITY HIGHER? IT'S NOT
[02:01:44] SHOULDN'T SAY A LITTLE DIFFERENT. IT

[02:01:46] FALLS INTO WHEN ONE OF OUR PROJECTS
[02:01:49] HAVE A PROJECT LABOR AGREEMENT AND PLAS
[02:01:53] ARE AND PRIORITY HIRE IS ASSOCIATED WITH
[02:01:55] IT. SO EVERY TIME WE PUT A PROJECT LABOR
[02:01:57] AGREEMENT PLA ON A PROJECT, THEN WE DO
[02:02:00] PRIORITY HIRE. CAN'T YOU JUST CHOOSE TO
[02:02:03] DO IT? WHETHER THERE'S A PLA IN THERE,
[02:02:05] IT NOT THE
[02:02:09] WAY IT'S SET UP CURRENTLY. I THINK THAT
[02:02:13] MIGHT BE COMPLICATED IN TERMS OF
[02:02:15] DISPATCH WITHOUT THE PLA.
[02:02:18] THAT'S TRUE, BECAUSE YOU'RE DEALING WITH
[02:02:19] THE ZIP CODES. YES.
[02:02:22] AND THAT'S ON A WORKFORCE SIDE OF THE
[02:02:24] COIN, THOUGH, COMMISSIONER. RIGHT.
[02:02:26] TARGETING THE OUTREACH, THOUGH, BY THE
[02:02:28] ZIP CODE WOULD BE ANOTHER WAY TO GET TO
[02:02:30] THE GOAL OF A PRIORITY TYPE HIRE
[02:02:33] FOR WORKFORCE. MAYBE.
[02:02:36] ACCORDING TO OUR POLICY, WE HAVE A
[02:02:38] PRIORITY HIRE THAT HOPEFULLY TO GET TO
[02:02:40] THAT WORKFORCE GOAL.
[02:02:52] NO, THIS IS A FUN
[02:02:55] TOPIC. I ENJOY THIS. SO WE CAN FINISH IT
[02:02:58] UP AND WE CAN PUGET. SO THIS WAS THE
[02:03:02] NEXT STEP, WHICH WE TALKED ABOUT SOME OF
[02:03:04] THESE AND SO JUST SOME OF THE WAYS THAT
[02:03:07] WE INTEND TO GET THERE. AND I THINK IF
[02:03:10] THE PORT IS FOR REAL ABOUT THE
[02:03:11] INCLUSION, IT REALLY NEEDS TO START TO
[02:03:14] CONSIDER ITS PRACTICES WITH REGARDS TO
[02:03:16] CONTRACTING. SO I WON'T GO THROUGH ALL
[02:03:17] OF THEM IN DETAIL, BUT ALTERNATIVE
[02:03:20] CONTRACTING METHODOLOGIES AS OPPOSED TO
[02:03:22] JUST LOW BID BECAUSE IT DOES PROVIDE US
[02:03:25] TO REVIEW AN ADDITIONAL VALUE. AND JUST
[02:03:27] SO YOU ALL KNOW, OUR TEAM, ANYTIME WE
[02:03:29] SET A GOAL, WE HAVE THE OPPORTUNITY TO
[02:03:31] PARTICIPATE. AND SO WE'RE ABLE TO SEE
[02:03:33] JUST SOME OF OUR PRIME CONTRACTORS
[02:03:35] EFFORTS AS IT RELATES TO INCLUDING WOMEN
[02:03:37] AND MINORITY BUSINESSES. AS ME AND SPOKE
[02:03:40] TO EARLIER, PUSHING A LITTLE BIT MORE ON
[02:03:43] LOW BID CONSTRUCTION, I'D SAY WE'VE BEEN
[02:03:45] SETTING GOALS PROBABLY ABOUT THE 8%
[02:03:47] RANGE. AND I HOPE IF WE'RE GOING TO GET
[02:03:48] TO THAT 13% THAT WE'RE PLANNING FOR,
[02:03:52] WE'RE GOING TO HAVE TO CONSIDER JUST
[02:03:54] PUSHING A LITTLE BIT. AND SO AS YOU ALL
[02:03:57] SEE DOLLARS FOR CONSTRUCTION
[02:04:00] PROJECTS COME YOUR WAY, YOU'LL START TO
[02:04:02] ALSO SEE SOME INCREASED GOALS COME YOUR
[02:04:04] WAY TO CONSIDER. AND THEN LASTLY,
[02:04:06] COMPLIANCE AND OUTREACH. AND SO IT'S A
[02:04:09] MIGHTY TEAM OF JUST A FEW, BUT WE DO OUR
[02:04:12] BEST TO STAY ON TOP OF CONTRACTS,
[02:04:14] MONITORING, UTILIZATION THAT'S IN
[02:04:17] COLLABORATION WITH OUR CENTRAL
[02:04:19] PROCUREMENT OFFICE. AND THEN AGAIN, I
[02:04:21] THINK JUST TRYING TO FIGURE OUT WHAT ARE
[02:04:23] STRONGER ENFORCEMENT MECHANISMS. I KNOW
[02:04:26] ONE OF THE THINGS THAT ME AND WANTS TO
[02:04:27] DO IS TO POST WMBE RESULTS OF OUR

[02:04:29] PRIMES ON OUR VARIOUS PROJECTS. BUT
[02:04:32] WE'RE ALWAYS TRYING TO FIGURE OUT WAYS
[02:04:33] TO INCORPORATE OURSELVES AS WE MONITOR
[02:04:36] UTILIZATION TO SEE TO IT THAT WE GET
[02:04:38] INCREASED WOMEN AND MINORITY
[02:04:40] PARTICIPATION HERE. I'LL PAUSE THERE AND
[02:04:44] SEE IF YOU ALL HAD ANY ADDITIONAL
[02:04:45] COMMENTS QUESTIONS BEFORE WE MOVE ON.
[02:04:49] I WOULD PREFER US TO FINISH AND ASK ALL
[02:04:52] THE QUESTIONS YOU WANT. ALL RIGHT, SO
[02:04:54] WITH THAT, I'LL PASS IT OVER TO EMILY TO
[02:04:57] TALK ABOUT SOME OF THE PLANS FOR 2023.
[02:05:05] SO HERE WE'VE GOT A SNAPSHOT OF SOME OF
[02:05:07] THE PORT GEN TRAINING OUTREACH EVENTS
[02:05:10] THAT WE'VE BEGUN IN 2023 AND WILL CARRY
[02:05:12] OUT THROUGH THE REST OF THE YEAR. WE
[02:05:16] WILL HAVE MORE PORT GEN EVENTS THAN
[02:05:17] BEFORE. THEY'RE GOING TO BE BETTER
[02:05:19] CATERED TO OUR WMBE FIRMS. BASED ON
[02:05:21] WHAT WE'VE LEARNED LAST YEAR AND WITH A
[02:05:23] BETTER TRACKING THAT I TALKED ABOUT
[02:05:25] EARLIER, THIS TRACKING WILL BE SUPER
[02:05:28] IMPORTANT TO KNOW HOW WE'RE PERFORMING
[02:05:30] AGAINST OUR GOALS AND TO COURSE CORRECT,
[02:05:33] IF NECESSARY, THOSE GOALS BEING TO
[02:05:36] INCREASE THE QUANTITY AND QUALITY OF THE
[02:05:38] RELATIONSHIPS BETWEEN WMBE AND
[02:05:40] DIVERSITY AND CONTRACTING ON THE PORT.
[02:05:42] THE SECOND BEING MORE WMBE AND DBE
[02:05:45] FIRMS PURSUE SUBCONTRACTS AND CONTRACTS
[02:05:49] ON PORT PROJECTS. THE THIRD BEING MORE
[02:05:53] WMBE AND DBE FIRMS ARE BETTER
[02:05:55] POSITIONED TO WIN CONTRACTS AND
[02:05:58] SUBCONTRACTS. AND LASTLY TO INCREASE
[02:06:01] VISIBILITY AND UNDERSTANDING OF PORT
[02:06:03] DIVERSITY IN CONTRACTING OVERALL.
[02:06:07] AND SO I JUST WANT TO TALK A LITTLE BIT
[02:06:09] ABOUT THESE THINGS ARE ALL INVESTMENTS
[02:06:11] THAT THESE FIRMS ARE MAKING WHEN THEY
[02:06:14] COME TO THESE EVENTS. AND THESE ARE
[02:06:15] INVESTMENTS THAT WE'RE ALSO MAKING IN
[02:06:18] THEM. AND SO IT'S BUILDING THE
[02:06:21] PIPELINE. SOME ARE FURTHER ALONG THE
[02:06:23] PIPELINE IN TERMS OF BECOMING A SUB INTO
[02:06:26] A PRIME AND SO GETTING MORE WORK OR
[02:06:29] BECOMING DBE CERTIFIED. AND THEN THE
[02:06:32] LAST THING I JUST KIND OF WANT TO
[02:06:33] MENTION, WE DO SOME TARGETED OUTREACH TO
[02:06:35] ZIP CODES FOR OUR TRAINING, ESPECIALLY
[02:06:37] FOR OUR ADVANCED PORT GEN, WHICH IS OUR
[02:06:39] TECHNICAL ASSISTANCE WORKSHOPS. BUT
[02:06:41] THAT'S REALLY GEARED TOWARDS FIRMS THAT
[02:06:43] HAVE NO EXPERIENCE YET OF GOVERNMENT
[02:06:47] CONTRACTING. SO IT'S GOING TO BE A
[02:06:49] LITTLE BIT MORE OF AN INVESTMENT AS
[02:06:51] OPPOSED TO THE ACCELERATOR PROGRAM,
[02:06:53] WHICH THEY ALREADY HAVE SOME EXPERIENCE
[02:06:56] WITH GOVERNMENT CONTRACTING, AND WE'RE
[02:06:59] TRYING TO HELP THEM LEVEL UP AND SCALE
[02:07:01] UP AND BE EVEN MORE SUCCESSFUL. SO WITH
[02:07:05] THAT, I'LL HAND IT OVER TO MIAN TO TALK
[02:07:07] ABOUT THE OVERALL DIVERSITY AND
[02:07:09] CONTRACTING PROGRAM. MOVING FORWARD.

[02:07:11] ALL RIGHT, NEXT SLIDE PLEASE.
[02:07:14] MOVING FORWARD ONE MORE TIME. OH, THANK
[02:07:16] YOU. NEXT SLIDE. SO WE'RE
[02:07:20] IN OUR FIFTH YEAR OF DIVERSITY AND
[02:07:22] CONTRACTING. WE WANT TO ACHIEVE OUR
[02:07:24] GOALS. THIS IS 2023. THIS IS IT,
[02:07:27] AS I SAID IN THE BEGINNING, WANT TO GO
[02:07:29] FOR BROKE AND TRY TO ACHIEVE THE GOALS
[02:07:30] IN WHICH WE'VE IDENTIFIED. WE WANT TO
[02:07:34] CONTINUE TO ADDRESS OUR WE'RE ADDRESSING
[02:07:36] THE BARRIERS IDENTIFIED FROM THE WMBE
[02:07:38] ANALYSIS STUDY THAT WAS CONDUCTED.
[02:07:41] AND WE WANT TO RECRUIT KEY ONE MINORITY
[02:07:44] SUPPLIERS AND EXPAND THE NUMBER OF WOMEN
[02:07:47] MINORITY BUSINESSES UTILIZED. WE WANT TO
[02:07:50] CONTINUE TO PROVIDE ONGOING TRAINING.
[02:07:52] I'M GOING FAST BECAUSE THAT WAY YOU CAN
[02:07:54] GET TO YOUR QUESTIONS AND PROMOTE DBE
[02:07:58] FEDERALLY DBE CERTIFICATION ON
[02:07:59] UPCOMING FEDERALLY ASSISTED PROJECTS.
[02:08:04] THIS FALLS INTO THE
[02:08:08] FAA SOMETIMES, PROVIDES SOME ADDITIONAL
[02:08:10] FEDERAL FUNDING FOR OUR PROJECTS. AND SO
[02:08:12] WE WANT TO MAKE SURE THAT A LOT OF OUR
[02:08:15] WOMEN BUSINESSES BECOME DBE CERTIFIED SO
[02:08:18] THEY CAN ALSO PARTICIPATE AND WE CAN GET
[02:08:21] CREDIT FOR THAT AS WELL. AND THEN
[02:08:23] LASTLY, I WANTED TO MENTION THAT WE HAVE
[02:08:26] THE DEVELOPMENT OF AN ARCHITECTURE
[02:08:28] ENGINEERING PROGRAM FOR SMALL AND
[02:08:32] DISADVANTAGED BUSINESSES, VETERAN WMBE
[02:08:34] BUSINESSES. AND SO THAT'S FOR 2023,
[02:08:37] TRYING TO GET THAT ESTABLISHED. AND THEN
[02:08:40] LASTLY IS SOMETHING THAT'S NOT
[02:08:44] ON HERE. THE NEXT STEPS, BUT SOMETHING
[02:08:46] THAT'S EVEN MORE IMPORTANT IS THE
[02:08:48] COMPARISON, THE COMPARISON OF WHAT WE
[02:08:50] DID IN THE PAST. AND THIS FALLS INTO OUR
[02:08:53] PAST DISPARITY STUDY. IN 2019, WE
[02:08:55] CONDUCTED A DISPARITY STUDY THAT QUITE
[02:08:57] FRANKLY WAS PRIOR TO THE DIVERSITY AND
[02:09:00] CONTRACTING POLICY DIRECTIVE. AND SO THE
[02:09:04] DISPARITY STUDY DIDN'T TAKE AN ACCOUNT
[02:09:08] FOR THIS NEW PROGRAM, SO TO SPEAK.
[02:09:12] AND SO WE ARE CURRENTLY IN THE PROCESS
[02:09:15] OF GETTING KICKING OFF OUR NEW DISPARITY
[02:09:18] STUDY, WHICH WILL INCORPORATE THE
[02:09:21] DIVERSITY AND CONTRACTING POLICY
[02:09:23] DIRECTIVE WHEN AND IT WILL CAPTURE THE
[02:09:26] DATA INFORMATION IN WHICH WE
[02:09:29] STARTED SINCE 2018, SINCE THE POLICY
[02:09:33] DIRECTIVE. SO I'M LOOKING FORWARD TO
[02:09:34] COMPARISON BETWEEN THE TWO DISPARITY
[02:09:37] STUDIES. AND SO WITH THAT, I'M GOING TO
[02:09:40] AYE. THAT NEXT BUTTON. NOW WE CAN SAY
[02:09:43] THANK YOU. SO THANK YOU. EXCELLENT.
[02:09:48] THANK YOU.
[02:09:51] DID YOU HAVE ANYTHING ELSE?
[02:09:56] WE'RE THINKING? SO AT THE END OF THE
[02:09:58] 2023, MY ASSOCIATES WAS BRINGING IT
[02:10:02] UP TO ME WAS WILL DISPARITY STUDY
[02:10:06] IS COMPLETE IN 2024. HAVE A BRIDGE TO
[02:10:10] TALK AMONGST YOU, THE COMMISSIONER, THE

[02:10:14] ELT EXECUTIVE LEADERSHIP TEAM, AND A LOT
[02:10:16] OF PORT STAFF TO DETERMINE THE NEW
[02:10:20] GOALS OF WHAT WE'RE GOING TO DO MOVING
[02:10:22] FORWARD. SO NEXT YEAR WOULD PROBABLY BE
[02:10:24] A BRIDGE YEAR. AND SO JUST WANTED TO SAY
[02:10:28] THAT AS WE SPEAK. SO THANK YOU VERY MUCH
[02:10:31] FOR REMINDING ME ON THAT ONE. THANK YOU.
[02:10:33] GREAT. AWESOME. THANK YOU SO MUCH, ME
[02:10:36] AND EMILY, LAWRENCE AND MANDELA, FOR
[02:10:39] YOUR PRESENTATION. I WILL NOW OPEN IT UP
[02:10:41] FOR COMMISSIONERS FOR QUESTIONS OR
[02:10:44] COMMENTS. ANYONE WANT
[02:10:47] THE FIRST CRACK AT THE ALL
[02:10:53] RIGHT. COMMISSIONER HASEGAWA. OH, I'M
[02:10:56] SORRY. GO AHEAD, RYAN. GO AHEAD.
[02:10:59] THANKS. YEAH, JUST A COUPLE OF COMMENTS.
[02:11:03] THE FIRST IS, OF COURSE, TO SAY THANK
[02:11:06] YOU FOR THIS TREMENDOUS AMOUNT OF WORK
[02:11:08] THAT YOU GUYS HAVE BEEN ENGAGED OVER THE
[02:11:09] LAST FIVE YEARS. AND TO SEE THE SUCCESS
[02:11:11] OF INCREASING PARTICIPATION IS REALLY
[02:11:14] ENCOURAGING. I KNOW THAT THE FURTHER WE
[02:11:18] GET INTO THIS, THE HARDER EVERY
[02:11:20] INCREMENTAL PERCENTAGE BECOMES. AND I
[02:11:24] JUST WANT TO SPEAK TO SOME OF THE THINGS
[02:11:25] THAT I RECALL FROM OUR CONVERSATIONS
[02:11:27] OVER THE LAST YEARS ABOUT WHY THAT IS.
[02:11:30] PART OF IT IS, AS LAWRENCE REFERENCED IN
[02:11:33] AYE. MENTION OF THE BAGGAGE OPTIMIZATION
[02:11:36] PROGRAM. I THINK I REMEMBER WHEN WE WERE
[02:11:40] GOING OUT TO BID FOR THAT THAT THERE
[02:11:41] WERE MAYBE TWO CONTRACTORS GLOBALLY THAT
[02:11:44] CAN MANAGE THAT, NEITHER OF WHICH IS
[02:11:46] LOCAL NOR MINORITY OWNED.
[02:11:49] ALTHOUGH THAT STARTS TO GET STRAINED
[02:11:53] WHEN WE'RE TALKING ABOUT A GERMAN OWNED
[02:11:54] COMPANY VERSUS FRENCH OWNED COMPANY,
[02:11:57] FORGETTING WHERE THE TWO COUNTRIES
[02:11:59] ORIGIN WORK FOR THOSE COMPANIES. BUT IT
[02:12:01] SORT OF FEELS TO ME LIKE IT'S
[02:12:02] DISINGENUOUS TO INCLUDE THAT CAPITAL
[02:12:04] EXPENDITURE IN OUR MEASURE WHEN
[02:12:09] IT'S SIMPLY NOT ELIGIBLE FOR LOCAL
[02:12:14] CONTRACTORS. WE DON'T HAVE CONTRACTORS
[02:12:16] TO DO THAT KIND OF SPECIALTY WORK. AND
[02:12:19] SO MAYBE AS WE'RE TAKING THAT BRIDGE
[02:12:21] HERE TO RECONSIDER WHAT OUR GOALS WILL
[02:12:24] BE FOR THE NEXT PERIOD OF THIS PROGRAM,
[02:12:28] WE CAN THINK OF A WAY OF PRESENTING THAT
[02:12:30] KIND OF INFORMATION SO THAT IT IS
[02:12:32] CLEARER. AND YOU FADED
[02:12:42] THERE, RYAN. I DON'T KNOW IF YOU HAD A
[02:12:44] QUESTION TOWARDS THE END OF BENEFIT.
[02:12:46] ARE YOU GUYS LOSING MY SIGNAL? THERE YOU
[02:12:48] GO. YOU'RE BACK. AM I BACK?
[02:12:51] OKAY. AND THEN THE FINAL COMMENT I WOULD
[02:12:55] MAKE IS JUST I'D LOVE TO BE
[02:13:00] OPTIMAL AND MAKE THE
[02:13:04] FIRST COVERING. WE WANT OUR PERCENTAGE
[02:13:08] OF CONTRACTOR UTILIZATION, BOTH DOLLAR
[02:13:12] VALUE AND PERCENTAGE OF CONTRACTORS TO
[02:13:15] BE ROUGHLY EQUIVALENT TO THE MAKEUP OF
[02:13:17] OUR REGION OR MAYBE OUR COUNTY. BUT I DO

[02:13:19] WANT US TO SAY RATHER THAN JUST WHAT IS
[02:13:22] OUR NEXT SHORT TERM GOAL, WHETHER THAT'S
[02:13:26] FIVE YEARS OR TEN YEARS, WHAT IS OUR
[02:13:28] OPTIMAL, WHAT IS THE GOAL THAT WE WOULD
[02:13:30] WANT FOR THE PORT GENERALLY? AND SO
[02:13:34] MAYBE IN THAT BRIDGE HERE, WE CAN
[02:13:36] DISCUSS THAT CONCEPT AS WELL. AND THAT'S
[02:13:39] IT. THANKS, GUYS. THANK YOU,
[02:13:41] COMMISSIONER CALKINS. COMMISSIONER,
[02:13:43] HASEGAWA OKAY,
[02:13:50] LET'S START FROM THE TOP. CAN WE GO TO
[02:13:53] SLIDE SIX, PLEASE?
[02:14:00] SO SLIDE SIX IS JUST ONE OF THE SLIDES
[02:14:02] THAT DEMONSTRATES THE DECREASE BETWEEN
[02:14:06] 2021 AND 2022, WHEN WE TALKED ABOUT
[02:14:09] POTENTIAL. WELL,
[02:14:13] IT'S A DECREASE IN RATE. THERE'S STILL
[02:14:15] AN INCREASE, BUT THE RATE ISN'T THE SAME
[02:14:18] AS THE RATE OF GROWTH BETWEEN 2016,
[02:14:20] 720, 17, OR ANY OTHER YEAR EXCEPT
[02:14:24] FOR 2017, 2018. ANYWAYS. WHEN I HEARD
[02:14:28] YOU SPEAKING, YOU WERE TALKING ABOUT HOW
[02:14:30] ONE OF THE REASONS BEHIND THAT MIGHT BE
[02:14:32] THAT WE'RE OFFERING BIGGER, MORE HIGHLY
[02:14:36] TECHNICAL PROJECTS AT THIS POINT. AND SO
[02:14:41] ACKNOWLEDGING THAT THAT IS ONE OF THE
[02:14:44] CHALLENGES. I'M WONDERING IF THERE ARE
[02:14:45] ANY OTHER CHALLENGES THAT YOU WANTED TO
[02:14:47] BRING UP REGARDING THE DECREASED RATE
[02:14:51] BETWEEN 2021 AND 2022 AND ANY
[02:14:55] OPPORTUNITIES OR STRATEGIES THAT YOU'VE
[02:14:57] IDENTIFIED TO BE ABLE TO MAKE SURE
[02:14:58] THAT'S NOT A BARRIER. GO AHEAD,
[02:15:01] LAWRENCE.
[02:15:05] WE'RE POINTING TO EACH OTHER.
[02:15:09] YEAH. I HONESTLY WOULDN'T SAY IT'S ONE
[02:15:12] THING. I JUST REMIND FOLKS AND CAUTION
[02:15:16] TO LOOK AT STRATEGY AS A WHOLE. AND SO,
[02:15:20] I MEAN, YOU CAN PIGEONHOLE ALL KINDS OF
[02:15:22] THINGS. YOU COULD TALK ABOUT OUR
[02:15:23] CONTRACTING PROCESSES, YOU COVID TALK
[02:15:25] ABOUT MAYBE LACK OF STRATEGY
[02:15:28] INTENTIONALITY. BUT I THINK THE INTENT
[02:15:30] OF THE PROGRAM IS TO BE STRATEGIC. SO I
[02:15:32] DON'T HAVE ONE THING OFF THE TOP OF MY
[02:15:35] HEAD THAT JUST DRAGS US DOWN, AS OPPOSED
[02:15:37] TO MAYBE LOOKING AT, SAY, FOR EXAMPLE,
[02:15:39] CONSTRUCTION DATA. I KNOW FOR SURE THERE
[02:15:41] JUST WASN'T A LOT THAT CAME OUT. WE DID
[02:15:43] A LOT OF PLANNING. BUT I THINK WHEN WE
[02:15:45] TALK ABOUT JUST OVERALL, WE'RE STRATEGIC
[02:15:48] PEOPLE THAT BELIEVE THAT ONE THING
[02:15:51] DIDN'T NECESSARILY GET US IN THIS MESS
[02:15:53] AND IT'S GOING TO TAKE A HOST OF THINGS
[02:15:54] TO GET US OUT. RIGHT. AND SO THAT'S THE
[02:15:56] WAY THAT I APPROACH MY WORK WHEN IT
[02:15:59] COMES TO DIVERSITY AND CONTRACTING AND
[02:16:01] TRYING TO GET MORE FOLKS OPPORTUNITY.
[02:16:04] YEAH, I THINK THAT THERE'S A ROLE FOR
[02:16:07] THE BARRIER STUDY IN THE CONVERSATION AS
[02:16:09] WELL, AND THAT WE ACKNOWLEDGE THAT,
[02:16:11] LIKE YOU SAID, IT'S MULTIDIMENSIONAL.
[02:16:13] THERE ARE MANY THINGS THAT WE COULD TALK

[02:16:15] ABOUT. THERE ARE MANY STRATEGIES THAT WE
[02:16:17] COULD CONSIDER. CAN YOU JUST GIVE US AN
[02:16:19] IDEA ABOUT WHEN AN IN DEPTH CONVERSATION
[02:16:22] ABOUT BARRIERS SPECIFICALLY MIGHT TAKE
[02:16:24] PLACE,
[02:16:29] AS WE KNOW WE'RE FINISHING UP THAT
[02:16:31] STUDY? AND THAT'S THE TIMELINE I WAS
[02:16:32] ALLUDING TO, IS THAT ONE OF THE THINGS
[02:16:34] WE'LL LOOK AT IS COMING BACK WITH THAT
[02:16:36] AND LOOKING AT THE MEASURES THAT COME
[02:16:38] OUT OF THAT. SOME OF THOSE WERE ALREADY
[02:16:40] PROGRESSING NOW ON THOSE, BUT WE'LL COME
[02:16:42] BACK WITH OTHER SUGGESTED THINGS THAT WE
[02:16:44] WERE LOOKING AT OR THE WORK COLLECTING
[02:16:47] THAT OF SAYING. HOW THAT CAN ADD TO
[02:16:49] DECREASING THOSE BARRIERS, WHICH WOULD
[02:16:51] INCREASE THE NUMBERS TO DECREASING
[02:16:53] BARRIERS AND ALSO SETTING GOALS
[02:16:55] TOGETHER. RIGHT. BECAUSE YOU SET GOALS
[02:16:57] AND YOU PAIR THEM WITH STRATEGIES AND
[02:16:59] HAVE STRATEGIES, WE ACKNOWLEDGE AND DO
[02:17:01] WHAT WE ALWAYS DO AND RUN TOWARDS THE
[02:17:03] ISSUES. SO I JUST WANTED TO ASK THAT
[02:17:05] HERE IN A PUBLIC MEETING,
[02:17:07] AND I LOVE TO SEE THE YEAR BY YEAR
[02:17:10] INCREASE. RIGHT. I SORT OF LAUGH WHEN
[02:17:14] I CAN YOU GO TO THE NEXT PAGE, THE NEXT
[02:17:17] SLIDE, PLEASE. MAYBE IT WASN'T THAT ONE,
[02:17:20] BUT IT DEMONSTRATED THAT WE WERE JUST
[02:17:22] SHY OF OUR 2022 GOAL. JUST SHY.
[02:17:27] I LAUGHED BECAUSE IT REMINDS ME OF THE
[02:17:28] TIME I GOT 98% ON A TEST. I WAS SO
[02:17:31] PROUD. I SHOWED MY IN LAWS, I WAS AT
[02:17:33] GRAD SCHOOL, AND THEY ASKED ME WHY I
[02:17:36] DIDN'T GET 100.
[02:17:39] RIGHT. AND I THINK THAT'S A
[02:17:42] FORM OF ACCOUNTABILITY AND LOVE. AND SO
[02:17:49] I THINK THAT THAT'S PART OF THE
[02:17:50] CONVERSATION, TOO. IT'S WHEN WE'RE
[02:17:52] COMING SHY. WHY ARE WE COMING JUST SHY?
[02:17:55] AND I DO APPLAUD THE NUMBERS, BUT HOW
[02:17:58] WOULD THESE NUMBERS, WHAT WOULD THE DATA
[02:18:00] DEMONSTRATE IF WE WERE TO SORT BY
[02:18:03] PROJECT SIZE OR BY PRIME OR SUB
[02:18:07] RIGHT. AND JUST UNDERSTANDING
[02:18:11] THAT WE WANT TO STRIVE FOR MORE AND
[02:18:14] HEARING COMMISSIONER FELLEMAN SAY, I'M
[02:18:16] ASKING YOU TO STRETCH. I ALSO AM ASKING
[02:18:18] US TO STRETCH. AND SO THE CONVERSATION
[02:18:22] ABOUT HOW WE PERFORMED, I THINK IS
[02:18:25] VALUABLE, AND I'M ALMOST MOST INTERESTED
[02:18:28] IN WHERE WE DIDN'T PERFORM. SO THAT WHEN
[02:18:31] WE COME BACK TO THIS, NEXT TIME WE ARE
[02:18:34] HITTING THOSE NUMBERS AND WE'RE
[02:18:36] OVERPERFORMING FOR WHAT WE ANTICIPATED,
[02:18:40] I'M HOPING WE CAN TURN
[02:18:44] TO SLIDE TEN REALLY QUICKLY WHEN
[02:18:48] WE'RE TALKING ABOUT NON CONSTRUCTION
[02:18:51] UTILIZATION. I WAS HOPING YOU COULD TALK
[02:18:53] JUST A LITTLE BIT ABOUT THE OUTLIERS,
[02:18:55] IN PARTICULAR INTERNAL AUDIT AND THE
[02:18:59] CENTRAL PROCUREMENT OFFICES FOR SMALLER
[02:19:02] OPERATIONS LIKE THESE THAT AYE. 2.2% OR

[02:19:05] 0.1%. HOW ARE WE ASKING THEM TO STRETCH?
[02:19:10] YEAH. SO THIS YEAR, WE'VE ASKED EACH
[02:19:12] DEPARTMENT AND DIVISION TO PROVIDE US
[02:19:15] WITH AN INTERNAL INCLUSION PLAN.
[02:19:18] THAT'S SOME OF THE THINGS, I THINK
[02:19:20] INTERNALLY, WHERE WE'RE ASKING FOLKS TO
[02:19:22] PUSH, WE'VE ALSO ASKED FOLKS TO PUSH
[02:19:24] WHEN YOU HAVE OPPORTUNITIES THAT ARE AT
[02:19:26] THE CATEGORY ONE LEVEL AND AT THE P CARD
[02:19:29] LEVEL, TO ALSO CONSIDER WOMEN AND
[02:19:31] MINORITY BUSINESSES AS YOU CHOOSE.
[02:19:33] RIGHT. BECAUSE YOU HAVE A LITTLE BIT
[02:19:34] MORE OF AUTONOMY, IF YOU WILL, BEFORE
[02:19:37] THINGS AYE. THE PROCUREMENT STREET. SO
[02:19:38] WE'RE ASKING THAT ONE OF THOSE
[02:19:40] CONSIDERATIONS ALSO BE BRINGING A WOMAN
[02:19:42] OR MINORITY BUSINESS TO THE TABLE.
[02:19:44] REALITY IS SOME DEPARTMENTS JUST DON'T
[02:19:47] HAVE THAT KIND OF SPEND. BUT WE DO FEEL
[02:19:49] LIKE IF YOU MAKE A PLAN, STICK WITH IT,
[02:19:52] BUT ALSO MAKE SOME LEGITIMATE EFFORTS,
[02:19:55] EVEN THOUGH YOU DON'T HAVE A LOT OF
[02:19:57] SPEND. BUT THE HOPE IS THAT YOU'RE
[02:19:58] MAKING SOME EFFORTS. SO IT MIGHT NOT
[02:20:00] NECESSARILY UPTICK IN THE PERCENTAGE,
[02:20:02] BUT WE DO KNOW THAT WE'RE HOLDING YOU TO
[02:20:04] THE COMMITMENT TO MAKE THE EFFORTS AND
[02:20:06] AGAIN, HOPEFULLY THAT LEADS TO GETTING
[02:20:08] THAT INCREASED NUMBER, IF YOU WILL. AND
[02:20:11] I LOVE NUMBERS AND LOVE TO TALK ABOUT
[02:20:13] NUMBERS, BUT I MEAN, THE PEOPLE THAT WE
[02:20:15] ENGAGEMENT WANT OPPORTUNITY, RIGHT? SO I
[02:20:18] KNOW WE GET HUNG UP ON JUST THE
[02:20:19] PERCENTAGES AND THE NUMBERS AND THINGS
[02:20:21] LIKE THAT, BUT I CAN TELL YOU, LIKE,
[02:20:22] THESE SMALLER UNITS MATTER. THEY MATTER
[02:20:25] TO THE SISTER THAT'S OUT
[02:20:28] THERE THAT SHE MIGHT BE SELLING BEADS OR
[02:20:32] TRINKETS OR THINGS LIKE THAT. SHE MAY BE
[02:20:34] ABLE TO CATER. SO THOSE TYPES OF SMALLER
[02:20:37] OPPORTUNITIES MATTER. SO I KNOW FOLKS
[02:20:39] GET CAUGHT UP IN WE SEE PERCENTAGES,
[02:20:41] AND YOU MIGHT ONLY BE LIKE \$500, BUT IT
[02:20:44] DOES MATTER. THAT'S MUSIC TO MY EARS.
[02:20:46] AS MUCH AS WE WANT TO PAY ATTENTION TO
[02:20:48] ACCESS TO PRIMES, AS MUCH AS WE WANT TO
[02:20:50] PAY ATTENTION TO ACCESS TO LARGER
[02:20:51] CONTRACTS AND INCREASING THAT, I WILL
[02:20:54] ALSO SAY THAT THE OTHER SIDE,
[02:20:57] THE OTHER END OF THAT SPECTRUM DEEPLY
[02:20:59] MATTERS. ABSOLUTELY. AND JUST BECAUSE
[02:21:01] THEY HAVE LESS OF A SPEND CAPACITY DOES
[02:21:03] NOT MEAN THAT THEY LACK OPPORTUNITIES TO
[02:21:05] DIVERSIFY. SO IMPLOING THEM.
[02:21:08] ALSO, ALTHOUGH IT'S SMALLER, IT'S NOT
[02:21:10] NEGLIGIBLE FOR THOSE WHO
[02:21:16] WOULD BE ENGAGED IF THEY WERE
[02:21:18] INTENTIONAL ABOUT THAT. SO THANK YOU FOR
[02:21:21] THAT. CAN I SAY ONE QUICK THING? IN THE
[02:21:24] PREVIOUS SLIDE, IF YOU GO BACK TO THAT
[02:21:27] OTHER SLIDE, ONE MORE UP, KEEP GOING UP
[02:21:32] SIX, I BELIEVE IT WAS.
[02:21:36] SO WHEN

[02:21:39] I BELIEVE, AND CORRECT ME IF I'M WRONG,
[02:21:43] I'M TALKING TO MR. MCFADDEN HERE,
[02:21:46] PERCENT UTILIZATION IS PERCENT, BUT DOWN
[02:21:49] BELOW BOTTOM, WHERE IT SAYS NUMBER OF
[02:21:51] FIRMS, THAT'S PART OF THE
[02:21:52] INTENTIONALITY, THOSE P CARDS AND SO
[02:21:54] FORTH AND THOSE NUMBERS ON AN ANNUAL
[02:21:58] BASIS IS PART OF THAT. AND LOOKING
[02:22:01] AT THE CORPORATE LIST AND MAKING
[02:22:05] SURE THAT FOLKS CAN ACTUALLY BE PART OF
[02:22:07] IT, THAT FEEDS INTO THAT BOTTOM NUMBER
[02:22:11] OF FIRMS UTILIZE. BECAUSE YOU CAN ALWAYS
[02:22:15] AS ENGINEER, I ALWAYS THINK, OKAY, YOU
[02:22:17] CAN MESS WITH PERCENTAGES. BUT ARE THE
[02:22:19] PEOPLE ACTUALLY WHAT'S THE NUMBER OF
[02:22:21] FIRMS THAT ARE ACTUALLY PARTICIPATING ON
[02:22:23] PORT OF SEATTLE? SO BE IT BUYING A
[02:22:26] TIRE TO WHATEVER WIDGETS YOU
[02:22:30] HAVE THAT OPPORTUNITY. IT'S PUTTING
[02:22:31] MONEY IN YOUR POCKET AS A WIMPY FIRM.
[02:22:34] SORRY ABOUT THAT. I APOLOGIZE. NEVER
[02:22:37] APOLOGIZE FOR OFFERING INFORMATION.
[02:22:40] OKAY? AND THEN CAN WE GO BACK TO SLIDE
[02:22:42] TEN AGAIN AND JUST ALSO TALK ABOUT WHAT
[02:22:46] FOLKS ARE DOING RIGHT WITH THE OFFICE OF
[02:22:48] STRATEGIC INITIATIVES?
[02:22:53] SO WHEN WE PEEL BACK THEIR NUMBERS,
[02:22:56] THEY HAVE VERY FEW CONTRACTS, BUT THE
[02:22:59] ONE THAT THEY DO HAVE IS WITH THE WMBE
[02:23:01] FIRM. RIGHT.
[02:23:08] SHOUT OUT TO THEM. THEY'VE BEEN LEADING
[02:23:11] NOT LEADING THE WAY, BUT THEY'VE YEAR
[02:23:13] AFTER YEAR, THEY THEY DO WORK WITH ON A
[02:23:17] CONTRACT A COUPLE OF YEARS, YOU KNOW,
[02:23:19] WITH THE WOMAN OR MINORITY BUSINESS AND
[02:23:22] YOU KNOW, AS THE PRIME, WHICH IS
[02:23:24] IMPORTANT FOR US WHEN WE START TO SEE
[02:23:26] PRIME SHOW UP. I THOUGHT WE SAW A COUPLE
[02:23:29] OF PRIMES THIS YEAR THAT WERE WMBE
[02:23:31] FIRMS, WHICH IS EXCITING TO SEE, RIGHT?
[02:23:34] AND AGAIN, NOT JUST THE NUMBER FOLKS
[02:23:37] CARE ABOUT REAL OPPORTUNITY TO GROW.
[02:23:38] AND SO WHEN WE SEE THAT, ESPECIALLY LIKE
[02:23:41] ON JOB ORDER CONTRACTING,
[02:23:44] SMALL WORKS CONTRACTS, THESE ARE GOOD
[02:23:47] SMALL PIER SIZE OPPORTUNITIES WHERE
[02:23:49] FOLKS HAVE THE OPPORTUNITY TO SCALE.
[02:23:51] BUT EVEN THEN, I MEAN, WE'VE SEEN A
[02:23:54] COUPLE OF MILLION DOLLAR CONTRACTS WHERE
[02:23:55] WE'VE SEEN PRIMES I JUST SEEN A CONTRACT
[02:23:58] CLOSED TODAY WHERE I SAW A SIGNIFICANT I
[02:24:00] WANT TO SAY IT WAS ABOUT 30% WINDMILL
[02:24:01] UTILIZATION. SO WE'RE SEEING SOME THINGS
[02:24:03] COME THROUGH. I THINK THAT POINT ABOUT
[02:24:06] SCALING IS SO IMPORTANT TOO. AND
[02:24:08] OFTENTIMES I FOUND IN MY INTERACTIONS
[02:24:10] WITH MINORITY AND WOMEN OWNED BUSINESSES
[02:24:14] AND MICRO BUSINESSES, THEY SAID THAT THE
[02:24:16] BIGGEST THING THAT THEY NEED WHEN TRYING
[02:24:18] TO GET A CONTRACT WITH A PUBLIC ENTITY
[02:24:21] IS A FOOT IN THE DOOR. AND THEN AFTER
[02:24:24] THAT THEY BEGIN TO BUILD A REPUTATION,
[02:24:25] THEY BEGIN TO UNDERSTAND THE INSTITUTION

[02:24:27] AND THEY BETTER CONTEND FOR OTHER
[02:24:31] ADDITIONAL OPPORTUNITIES. SO FOLKS LIKE
[02:24:34] THE OFFICE STRATEGIC INITIATIVES
[02:24:38] BEING INTENTIONAL ABOUT BEING THAT FOOT
[02:24:39] THROUGH THE DOOR. I APPLAUD YOU. GOOD
[02:24:42] JOB. ALSO CALLING OUT ENGINEERING AT
[02:24:44] 40.3% AND THEN EXTERNAL RELATIONS
[02:24:48] AND THE ENVIRONMENTAL TEAM, SO PROUD OF
[02:24:52] YOU GUYS. AND ALSO LIKE COMMISSIONER
[02:24:55] FELLEMAN SAID, STRETCH, STRETCH,
[02:25:00] I'M SORRY PRESIDENT SHOW, I PROMISE TO
[02:25:02] MOVE THIS ALONG. SO CAN WE
[02:25:06] NOW MOVE TO PAGE TO SLIDE NUMBER 19.
[02:25:17] BULLET POINT SAYS
[02:25:21] EVALUATE DIVERSITY IN CONTRACTING
[02:25:24] EFFORTS OR BETTER TIE IN WITHIN THE
[02:25:27] PROJECT APPROACH SECTIONS THAT ARE IN
[02:25:29] THE RFPS. YOU HAVE TO EXPLAIN TO ME
[02:25:31] BECAUSE WHAT DOES THAT MEAN?
[02:25:35] I'LL HAVE TO DEFER TO ME AND LET
[02:25:39] YOU KICK THIS ONE OFF AND THEN I'LL I'M
[02:25:41] SORRY, APOLOGIZE. WHICH WHICH POINT ARE
[02:25:42] YOU LOOKING AT? SO SHE'S ON ONE BULLET
[02:25:44] TWO. BULLET TWO, I DIDN'T EVALUATE
[02:25:47] DIVERSITY CONTRACT EFFORTS TO BETTER TIE
[02:25:49] IN WITH PROJECT APPROACH SECTIONS.
[02:25:51] RIGHT? SO BASICALLY, REMEMBER I WAS
[02:25:54] TELLING YOU ABOUT ALTERNATIVE
[02:25:55] CONTRACTING METHODOLOGIES IN SOME OF
[02:25:57] THESE PROJECTS, GCM DESIGN, BUILD TYPE
[02:25:59] PROJECTS. SO YOU HAVE A CERTAIN SECTION
[02:26:03] THAT TALKS ABOUT DIVERSITY AND
[02:26:05] CONTRACTING AND INCLUSION PLANS AND ALL
[02:26:07] THE FUN THINGS BEHIND IT. BUT THEN
[02:26:09] THERE'S ALSO A SECTION THAT GETS POINTS
[02:26:12] WITH THE PROJECT APPROACH. HOW IS THAT
[02:26:15] CONTRACTOR APPROACHING BUILDING THAT
[02:26:17] PROJECT? AND SO WHAT IS THE SCHEDULE?
[02:26:20] HOW ARE THEY GOING TO ACTUALLY BUILD OR
[02:26:23] DO WHATEVER THAT WHAT IS THAT PROJECT
[02:26:25] APPROACH LITERALLY IN TERMS OF BUILDING
[02:26:27] OUT? SO AS PART OF THAT PROJECT
[02:26:30] APPROACH, HOW ARE YOU TYING IN THAT
[02:26:32] DIVERSITY CONTRACTING SEGMENT INTO THE
[02:26:35] PROJECT APPROACH ITSELF? SO THAT WAY
[02:26:37] IT'S NOT ICING ON A CAKE, IT'S ACTUALLY
[02:26:39] PART OF THE CAKE. AND THAT'S WHAT THAT
[02:26:42] IT'S A PLAN. IT'S A PLAN. THANK YOU FOR
[02:26:44] THAT CLARIFICATION. AND THEN ON THE SAME
[02:26:46] PAGE,
[02:26:50] NUMBER THREE, INCREASED COMPLIANCE. WE
[02:26:53] TALKED ABOUT POSTING OF WMBE RESULTS OF
[02:26:55] CRIME. DO WE ALREADY DO THAT?
[02:26:59] NOT AT THE MOMENT, NO. AND WOULD THAT
[02:27:03] IDEALLY WHEN YOU'RE TALKING ABOUT THAT
[02:27:05] AS A RECOMMENDED STRATEGY, THAT'S A
[02:27:07] TRANSPARENCY TOOL. IT'S A TRANSPARENCY
[02:27:10] TOOL. SAYING THEY PROMISED THIS AND DID
[02:27:13] THEY MEET IT OR EXCEED IT? SOME OF OUR
[02:27:16] BIGGER PROJECTS, MEANING OUR
[02:27:17] CONTRACTORS. YEAH, OUR CONTRACTORS, OUR
[02:27:19] PRIME CONTRACTORS SAYING, OH, WE'RE
[02:27:22] GOING TO DO 20%. THAT'S WHAT THE

[02:27:24] CONTRACT SAID, THAT WE'RE GOING TO DO
[02:27:26] IT. OKAY, SO HERE'S YOUR 20%. NOW,
[02:27:29] AS THE PROJECT CONTINUES TO GO, ARE YOU
[02:27:32] GOING TO AYE. THAT 20% OR ARE YOU GOING
[02:27:33] TO FALL SHORT OF WHAT YOU
[02:27:38] ULTIMATELY ACHIEVED? OKAY. AND SO THAT'S
[02:27:40] JUST MORE OF TRANSPARENCY SAYING DID
[02:27:44] THEY SAY THAT THEY'RE GOING TO MAKE IT
[02:27:45] AND DID THEY AYE. THAT GOAL OR DID THEY
[02:27:47] FALL SHORT? SOMETIMES PRIMES LIKE TO
[02:27:51] OF COURSE AS PART RFPS, I'M SORRY, THEY
[02:27:54] LIKE TO SAY HERE'S A PROJECT I WORKED
[02:27:56] IN, THIS IS HOW GREAT WE WERE DOING.
[02:27:59] AND BEING ABLE TO SOMEBODY TAKING A
[02:28:02] LOOK AND GOING ONLINE TO SAY, HEY, IT
[02:28:05] SAYS HERE THAT YOU DID THIS, BUT YOU AND
[02:28:07] THIS RFP DOESN'T SAY WHAT THERE'S
[02:28:12] A DISCONNECT. RIGHT. WELL, IT'S ALSO
[02:28:14] DAYLIGHTING IF PEOPLE ARE DOING A GOOD
[02:28:16] JOB. THAT'S RIGHT. AND DAYLIGHT WITH
[02:28:17] PEOPLE WHO ARE DOING A GOOD JOB. CAN WE
[02:28:19] GO BACK TO SLIDE TEN?
[02:28:22] AND I'M GOING TO ROUND OUT MY LINE OF
[02:28:24] QUESTIONING.
[02:28:28] ENGINEERING HAD 40.3% ATTAINMENT.
[02:28:33] MY FIRST QUESTION IS WHERE IS ARCHITECTS
[02:28:37] ON HERE? IF YOU TALK ABOUT THAT,
[02:28:41] WE HAVE A STRATEGY COMING UP FOR
[02:28:43] ARCHITECTS AND ENGINEERING. DOES THAT
[02:28:45] FALL UNDER?
[02:28:50] WE PROBABLY COULD PUT AN A NEXT TO THE
[02:28:52] ENGINEER. OKAY, GOT IT. THANK YOU. AND
[02:28:54] THEN I'M WONDERING IF YOU WITH
[02:28:59] THESE NUMBERS, DO WE HAVE
[02:29:02] AN ARCHITECTS AND ENGINEERING SMALL
[02:29:03] WORKS LIST? NO. DO WE HAVE ONE IN THE
[02:29:06] WORKS? WE ARE TRYING TO WITH THE HELP OF
[02:29:10] A LOT OF THE FOLKS WITH THE PORT, WE'RE
[02:29:12] TRYING TO PUT SOMETHING TOGETHER THAT'S
[02:29:14] EXCITING FOR ANDY. WE'RE TRYING TO TAKE
[02:29:16] A LOOK AND SEE WHAT WE CAN DO FOR THOSE
[02:29:18] SMALL IT'S PART OF THE UNBUNDLING
[02:29:20] PORTION. SO SOME OF THESE SMALL
[02:29:22] BUSINESSES WHO WANT SOME SMALLER CHUNKS,
[02:29:25] BITES OF APPLE, TAKING A LOOK AT HOW CAN
[02:29:28] WE SAY HERE'S A DISTINCT SMALL PROJECT
[02:29:31] THAT YOU CAN BITE INTO AND THAT'S YOURS.
[02:29:34] SO YES, SHORT ANSWER. AND WOULD THAT
[02:29:37] IMPACT THAT LINE ITEM ARCHITECTS,
[02:29:39] ENGINEERING, OR WOULD THAT ALSO HAVE
[02:29:41] BENEFIT FOR SOME OF THE OTHER
[02:29:42] DEPARTMENTS? ALSO THERE MIGHT BE A
[02:29:44] BENEFIT FOR EVERYBODY. IT DEPENDS ON
[02:29:46] WHO'S GOING. I THINK I'D ALSO ECHO THAT
[02:29:49] A LOT OF THOSE PROJECTS ARE INITIATED BY
[02:29:52] THE OPERATING DIVISIONS. RIGHT. SO THAT
[02:29:54] FUNDING IS ACTUALLY GOING TO BE IN OUR
[02:29:55] BUDGET THAT HIRES THOSE ANA. TRUE? YES,
[02:29:58] THAT IS CORRECT. WELL,
[02:30:02] I THINK WHEN YOU DO A YEAR BY YEAR
[02:30:05] ANALYSIS OF WHERE THIS EFFORT STARTED
[02:30:08] VERSUS WHERE WE ARE TODAY, THIS HAS BEEN
[02:30:10] INCREDIBLE IN TERMS OF DELIVERABLES AND

[02:30:13] MEASUREMENTS. I LOOK FORWARD TO A
[02:30:16] CONVERSATION ABOUT BARRIERS AND
[02:30:19] STRATEGY. I ALSO LOOK FORWARD TO A
[02:30:22] CONVERSATION ABOUT GOAL SETTING. AND
[02:30:23] THANK YOU SO MUCH FOR PRESENTING YOUR
[02:30:26] BODY OF WORK TO US HERE TODAY. THANK
[02:30:27] YOU. COMMISSIONER, COMMISSIONERS,
[02:30:29] EXCELLENT. THANK YOU. SO MUCH.
[02:30:30] COMMISSIONER HASEGAWA ANY QUESTIONS FROM
[02:30:31] COMMISSIONER ONLINE? MOHAMMED YES,
[02:30:40] PRESIDENT CHO, THANK YOU FOR RECOGNIZING
[02:30:42] ME. FIRST, I JUST WANT TO START BY
[02:30:45] SAYING THANK YOU TO ME AND STEAM FOR ALL
[02:30:49] OF YOUR EFFORTS IN KEEPING US UPDATED.
[02:30:51] I REALLY APPRECIATE THE PORT ABOUT YOUR
[02:30:55] OUTREACH EFFORTS, THAT INCLUDES
[02:30:57] TECHNICAL ASSISTANCE, REALLY. TO ME, IT
[02:31:00] SHOWS A COMMITMENT TO SUPPORTING SMALL
[02:31:03] BUSINESSES, PERIOD. AND THAT IS GREAT.
[02:31:07] I WILL SAY THAT THE NUMBERS ARE STILL
[02:31:09] DISAPPOINTING. RIGHT. I ALSO UNDERSTAND
[02:31:12] THAT YOUR TEAM IS OPERATING WITHIN THE
[02:31:15] CONSTRAINTS OF OUR STATE LAWS. AND FOR
[02:31:18] ME, WHAT I'M HOPING THAT WE CAN DO IS
[02:31:20] REALLY LOOK CLOSER AT THE
[02:31:22] RECOMMENDATIONS THAT YOU'VE PROVIDED AND
[02:31:24] FIGURE OUT WAYS THAT WE CAN, WITHIN
[02:31:26] THOSE CONSTRAINTS, FIGURE OUT WAYS THAT
[02:31:27] WE CAN EXPEDITE OUR PROGRESS AND MEET
[02:31:30] OUR TARGETS. AND IT IS REALLY HELPFUL TO
[02:31:34] HEAR THAT THERE IS A STRATEGY TO
[02:31:35] INCREASE THOSE ANE COMPANIES. AND SO
[02:31:39] THAT WAS REALLY GOOD. THE BARRIER
[02:31:42] STUDY WAS MENTIONED AND I HAD A SPECIFIC
[02:31:45] QUESTION ABOUT THAT THAT I'M CURIOUS
[02:31:49] ABOUT. HAVE WE TAKEN THE NECESSARY
[02:31:53] STEPS TO GAIN JUST A BETTER
[02:31:56] UNDERSTANDING OF THE BARRIERS FROM THOSE
[02:32:00] WHO'VE ATTEMPTED TO SECURE A CONTRACT
[02:32:03] WITH THE PORT? HAS THERE BEEN AN EFFORT
[02:32:07] TO DO THAT? SO THE
[02:32:11] SHORT ANSWER IS, HAS THERE BEEN AN
[02:32:15] EFFORT? YES. BUT WE'RE GOING TO BE
[02:32:17] CONTINUING THAT EFFORT TO IDENTIFY THOSE
[02:32:19] BARRIERS WITH SOME OF THE FOLKS WITHIN
[02:32:22] THE, LIKE, AD HOC COMMITTEES AND THINGS
[02:32:25] LIKE THAT. AS IT RELATES
[02:32:29] TO THE BARRIER STUDIES, AS I THINK I HAD
[02:32:32] AN APPENDIX THERE, SOME OF THE AREAS
[02:32:35] WERE LIKE, BADGING. THIS IS SOMETHING
[02:32:37] THAT'S BEEN THERE FOR A WHILE. AND HOW
[02:32:39] DO WE HANDLE THAT? HOW DO WE HANDLE THE
[02:32:42] BONDING AND ASSURANCE FOR OUR
[02:32:44] BUSINESSES? AND THAT'S BEEN A KIND OF
[02:32:46] LONG STANDING ISSUE OR CHALLENGES. CASH
[02:32:49] FLOW IS ANOTHER ISSUE. SO WE'RE TRYING
[02:32:51] TO TAKE THESE IN CHUNKS AS BEST WE
[02:32:53] POSSIBLY CAN, BUT AT THE SAME TIME, WE
[02:32:55] WANT TO MAKE SURE THAT WE DEMONSTRATE TO
[02:32:57] YOU, COMMISSIONER, THE ONGOING
[02:32:59] COMMITMENT IN TERMS OF TRYING TO RESOLVE
[02:33:00] SOME OF THESE BARRIERS SO WE CAN GET
[02:33:02] OVER THE HUMP AND THEN SOME TO REMOVE

[02:33:04] SOME OF THESE FERRIES THAT HAVE BEEN
[02:33:05] IDENTIFIED THROUGH THE BARRIER STUDY.
[02:33:08] GREAT. THAT'S REALLY HELPFUL THAT THERE
[02:33:10] HAS BEEN SOME EFFORT IN ATTEMPT TO TALK
[02:33:14] TO THE FOLKS WHO'VE ATTEMPTED TO SECURE
[02:33:16] A CONTRACT WITH US AND HAVEN'T BEEN ABLE
[02:33:17] TO BE SUCCESSFUL. I THINK THAT FEEDBACK
[02:33:20] CAN PROVIDE VALUABLE INSIGHTS ON ANY
[02:33:25] BARRIER OR CHALLENGE THAT THEY HAVE
[02:33:28] FACED TO IDENTIFY WAYS THAT WE CAN
[02:33:30] IMPROVE OUR PROCUREMENT PROCEDURES. AND
[02:33:33] SO CAN YOU MAYBE JUST SPEAK A LITTLE BIT
[02:33:36] TO WHAT THOSE EFFORTS HAVE LOOKED LIKE?
[02:33:37] IS THAT LIKE, INTERVIEWS? ARE YOU
[02:33:39] REACHING OUT TO THEM? IS THAT WE'VE
[02:33:41] REACHED OUT AND HAVEN'T BEEN SUCCESSFUL?
[02:33:44] PLEASE GIVE ME GO ASK THAT QUESTION ONE
[02:33:47] MORE TIME. I WANT TO MAKE SURE I
[02:33:48] UNDERSTAND YOU CORRECTLY, COMMISSIONER.
[02:33:51] SO WHEN I ASKED, HAVE WE ATTEMPTED TO
[02:33:54] SPEAK TO THOSE WHO HAVE ATTEMPTED TO
[02:33:57] SECURE A CONTRACT WITH THE PORT TO GET
[02:34:00] SOME UNDERSTANDING AND LEARNINGS FROM
[02:34:02] THEM. IT SOUNDED LIKE YOU SAID THERE
[02:34:05] HAVE BEEN EFFORTS IN THE PAST. THERE
[02:34:07] HAVE BEEN EFFORTS. THE STUDY THAT WE DID
[02:34:10] JUST RECONFIRMED SOME OF OUR PAST
[02:34:12] EFFORTS, BUT THEY MADE IT A LITTLE MORE
[02:34:13] OFFICIAL. AND WE'RE
[02:34:17] PLANNING ON DOING SOMETHING PROBABLY
[02:34:19] NEXT MONTH TO TALK TO SOME OF THE
[02:34:22] BUSINESSES OUT THERE TO TALK EVEN MORE.
[02:34:23] SO ABOUT WHAT WERE THEIR CHALLENGES,
[02:34:26] THE INFORMATION WITHIN THE STUDY, IS
[02:34:28] THIS CORRECT? WHAT ELSE CAN WE DO TO
[02:34:31] ACTUALLY HELP MOVE THE NEEDLE FORWARD?
[02:34:34] IT'S AN ONGOING PROCESS THAT IT'S
[02:34:38] COMPLICATED, YET AT THE SAME TIME
[02:34:41] SOMETHING IN WHICH I THINK IS WITH THE
[02:34:45] TEAMWORK, THERE'S NO EYE IN TEAM. SO WE
[02:34:47] GOT TO FIGURE OUT SOME OF THESE AREAS.
[02:34:50] THEN THE SHORT ANSWER IS, YEAH, WE DO
[02:34:53] TALK TO DIFFERENT INDUSTRY FOLKS THAT
[02:34:55] WANT TO TRY TO GET TO THE PORT, BUT HOW
[02:35:00] WE DO IT AND WHAT THE REMEDIES
[02:35:04] OF THOSE ACTUAL BARRIERS IS STILL
[02:35:08] GOING TO BE A CHALLENGE.
[02:35:12] GREAT. SO IT SOUNDS LIKE YOU GUYS HAVE
[02:35:14] COLLECTED INFORMATION IN THE PAST, BUT A
[02:35:16] PART OF THIS BARRIER STUDY THAT HASN'T
[02:35:18] BEEN DONE, BUT THERE IS SOME ATTEMPTS TO
[02:35:20] DO THAT NOW. AND SO THERE'LL BE SOME
[02:35:22] MORE INFORMATION TO COME AS THAT STUDY
[02:35:24] IS BEING COMPLETED. YES. OKAY, GREAT.
[02:35:26] I'M GLAD I'M HEARING YOU CORRECTLY ON
[02:35:28] THAT. THANK YOU. AND THEN MY OTHER
[02:35:30] QUESTION IS JUST GIVEN OUR COMMITMENT TO
[02:35:34] REDUCING OUR ENVIRONMENTAL IMPACTS, I
[02:35:38] WAS INTERESTED IN JUST LEARNING OR
[02:35:40] HEARING YOU TALK ABOUT WAYS THAT WE ARE
[02:35:43] PRIORITIZING MINORITY OWNED BUSINESSES,
[02:35:46] HOW WE'RE PARTNERING WITH THEM, MORE
[02:35:49] SPECIFICALLY AROUND THE AVIATION SIDE.

[02:35:54] WHEN YOU LOOK AT THE AVIATION GOALS,
[02:35:56] THOSE GOALS THAT THEY'VE SET, DO YOU
[02:35:59] KNOW IF THINGS LIKE EV CHARGING
[02:36:02] STATION COMPANIES ARE BEING PRIORITIZED
[02:36:05] TO MAKE SURE THAT WE DO HAVE SOME
[02:36:07] MINORITY OWNED BUSINESSES WHO ARE BEING
[02:36:09] PRIORITIZED IN THE EV CHARGING STATION
[02:36:13] EFFORTS THAT WE'RE SEEING ON THE
[02:36:16] AVIATION SIDE. SO WHEN YOU'RE SAYING
[02:36:18] PRIORITIZATION, I WANT TO MAKE SURE I'M
[02:36:20] UNDERSTANDING CORRECTLY. WHAT DO YOU
[02:36:21] MEAN BY PRIORITIZATION? I GUESS SETTING
[02:36:24] THE GOAL, LIKE WHEN YOU SET YOUR WMBE
[02:36:26] GOAL,
[02:36:31] I DON'T KNOW IF YOU CAN DESEGREGATE THE
[02:36:33] DATA THERE ON THE AVIATION SIDE, WHEN
[02:36:35] WE'RE TALKING ABOUT EFFORTS TO HELP
[02:36:38] REDUCE OUR ENVIRONMENTAL IMPACT,
[02:36:41] SPECIFICALLY, I'M USING THE EV CHARGING
[02:36:43] STATION AS A SPECIFIC EXAMPLE AND WAS
[02:36:46] WONDERING IF THOSE GOALS ARE BEING MET.
[02:36:51] LAWRENCE, YOU CAN JUMP IN HERE REAL
[02:36:53] QUICK. SO AS THE PROJECT OR WHATEVER
[02:36:56] THAT BE IT ENVIRONMENTAL EV CHARGING
[02:36:58] STATIONS OR WHATEVER, THAT PROJECT
[02:37:01] MANAGER GIVES US WHAT YOU CALL A WORK
[02:37:03] BREAKDOWN STRUCTURE, IDENTIFIES THOSE
[02:37:07] SCOPES OF WORK TO HELP BUILD IT. AND
[02:37:09] THEN WHAT WE DO IS WE TAKE A LOOK AT SEE
[02:37:11] WHAT ARE THOSE BUSINESSES THAT FALL INTO
[02:37:13] THE EV CHARGING AVIATION USING THAT
[02:37:15] EXAMPLE THAT FALLS INTO THE PERCENTAGE
[02:37:18] OF THAT'S GOING TO BE INCLUDED AS PART
[02:37:20] OF THE BID PACKAGE OR WHATEVER WE'RE
[02:37:22] TRYING TO DO. OR RFP TO MAKE SURE THAT
[02:37:25] THERE IS A FOCUS ON SOME OF THOSE AREAS
[02:37:27] THAT MATCH WHAT THAT SAID EFFORT OR
[02:37:31] PROJECT IS GOING TO FOR THE ANE
[02:37:33] CONSULTING OR CONSTRUCTION SIDE OF THE
[02:37:35] COIN. THAT'S HELPFUL.
[02:37:39] THAT'S REALLY HELPFUL. AGAIN, I WANT TO
[02:37:42] EXPRESS MY GRATITUDE FOR YOUR TEAM AND
[02:37:44] THE HARD WORK THAT YOU GUYS ARE PUTTING
[02:37:45] IN. I KNOW THAT THIS WORK IS NOT EASY
[02:37:47] AND THAT THERE ARE A LOT OF CONSTRAINTS.
[02:37:49] AND SO THIS INFORMATION YOU PROVIDE IS
[02:37:51] HELPFUL FOR US AS COMMISSIONERS AND
[02:37:52] POLICYMAKERS TO BETTER UNDERSTAND WHAT
[02:37:54] IS HAPPENING. AND SO I ALWAYS APPRECIATE
[02:37:56] THESE UPDATES. AND THAT CONCLUDES MY
[02:37:58] QUESTIONS AND COMMENTS. THANK YOU FOR
[02:37:59] THE TIME. THANK YOU, COMMISSIONER.
[02:38:01] GREAT. THANK YOU SO MUCH. COMMISSIONER
[02:38:03] MOHAMMED, I'M GOING TO GO AHEAD AND ASK
[02:38:05] A FEW QUESTIONS.
[02:38:08] RYAN WENT FIRST, DIDN'T HE? YEAH.
[02:38:11] OKAY, SO GOING BACK TO SLIDE
[02:38:14] EIGHT, ME AND YOU AND I ALWAYS HAVE THIS
[02:38:18] CONVERSATION ABOUT DOLLAR
[02:38:21] AMOUNT VERSUS VOLUME OF CONTRACTS,
[02:38:23] RIGHT? AND THE AND THE HEALTHY BALANCE.
[02:38:24] AND OBVIOUSLY WE HAVE GOALS ON BOTH
[02:38:26] SIDES, RIGHT? 15% UTILIZATION ON WHEN

[02:38:30] IT COMES TO DOLLAR AMOUNT AND THEN WE'RE
[02:38:31] TRYING TO TRIPLE BY NEXT YEAR.
[02:38:35] I FIND THIS REALLY INTERESTING HERE
[02:38:37] BECAUSE WHEN YOU LOOK AT IT FROM A
[02:38:38] DEMOGRAPHIC BREAKDOWN, YOU ACTUALLY SEE
[02:38:40] AN INTERESTING I
[02:38:45] DON'T WANT TO CALL IT A PATTERN, BUT
[02:38:47] TREND WHERE, FOR INSTANCE, THE ASIAN
[02:38:48] AMERICAN ASIAN BUSINESSES GET LESS IN
[02:38:52] DOLLARS, BUT THERE'S MORE CONTRACTS,
[02:38:54] RIGHT? SO THAT TELLS ME MAYBE THAT THE
[02:38:57] DOLLAR VALUE PER CONTRACT IS LESS, BUT
[02:38:58] THERE'S MORE ASIAN BUSINESSES GETTING
[02:39:00] MORE. I DON'T KNOW THAT FOR A FACT.
[02:39:01] VICE VERSA. MORE BLACK AND AFRICAN
[02:39:04] AMERICAN BUSINESSES RECEIVED THEY
[02:39:07] RECEIVED MORE FROM A DOLLAR AMOUNT, BUT
[02:39:09] THERE'S LESS ACTUAL FIRMS THAT ARE
[02:39:11] RECEIVING THAT. AND SO I GUESS AS A
[02:39:13] FOLLOW UP TO THIS SLIDE HERE, I WOULD
[02:39:16] LOVE TO SEE A DISAGGREGATED DATA OF
[02:39:20] WHAT KINDS OF CONTRACTS THE ASIAN
[02:39:21] BUSINESSES ARE GETTING VERSUS THE BLACK
[02:39:23] BUSINESSES VERSUS THE HISPANIC
[02:39:25] BUSINESSES. I THINK THAT WOULD GIVE US
[02:39:27] SOME REALLY GREAT INSIGHT INTO FIGURING
[02:39:30] OUT AND ANSWERING THE QUESTION OF THERE
[02:39:33] AREN'T ENOUGH WMBE BUSINESSES OUT
[02:39:34] THERE. RIGHT? BUT IF WE'RE SEEING A
[02:39:36] HIGHER PROPENSITY OF ASIAN BUSINESSES
[02:39:39] APPLYING FOR ACCOUNTING JOBS VERSUS
[02:39:42] CERTAIN DEMOGRAPHICS APPLYING FOR OTHER
[02:39:44] JOBS, I THINK THAT LEVEL OF DATA WILL
[02:39:47] HELP US BE BETTER AT TARGETING AND
[02:39:49] HITTING THOSE GOALS. AND SO FOR
[02:39:51] YOURSELVES AS WELL, BUT ALSO FOR MYSELF,
[02:39:53] I WOULD LOVE TO KNOW AND LEARN MAYBE
[02:39:55] THERE ARE MORE ASIAN
[02:39:59] LAWYERS VERSUS MORE, I DON'T KNOW,
[02:40:03] EQUITY CONSULTANTS IN THE BLACK
[02:40:06] COMMUNITY. I DON'T KNOW. BUT I'M MAKING
[02:40:07] THAT STUFF UP. BUT I THINK IT WOULD GIVE
[02:40:09] US SOME THREE LAYERS, DEEP INSIGHTS
[02:40:14] INTO HOW WE CAN BETTER TARGET TO BETTER
[02:40:16] MEET OUR GOALS. AND SO I WOULD LOVE TO
[02:40:18] SEE THAT AT SOME POINT IF YOU GUYS COULD
[02:40:21] PUT THAT TOGETHER AND WE CAN FOLLOW UP
[02:40:23] AS WELL. JUST KIND OF DISSECT IT AND JAM
[02:40:25] ON THAT. THE LAST POINT
[02:40:28] I WANTED TO MAKE WAS ACTUALLY A FOLLOW
[02:40:30] UP TO COMMISSIONER FELLOWMAN'S QUESTION
[02:40:32] ABOUT WHY ISN'T EVERYTHING JUST 15%?
[02:40:34] AND ACTUALLY THIS DEBATE, AND I KNOW
[02:40:37] DAVE WEIGHED IN ON THIS A LITTLE BIT AND
[02:40:39] TO FLUSH IT OUT A LITTLE MORE, THIS IS
[02:40:41] ACTUALLY A VERY POPULAR BUSINESS
[02:40:46] PUBLIC POLICY DEBATE WHEN IT COMES TO
[02:40:48] BENCHMARKING AND GOAL SETTING. AND IT'S
[02:40:51] ACTUALLY A QUESTION OF DO WE WANT TO
[02:40:53] EMPHASIZE AND REWARD THE GOAL
[02:40:57] OF 15%, OR DO WE WANT TO EMPHASIZE OR
[02:41:00] REWARD PROGRESS TOWARDS 15%? AND THE
[02:41:03] REASON THERE'S A DISTINCTION THERE IS

[02:41:05] BECAUSE NOT ALL DEPARTMENTS START FROM
[02:41:07] THE SAME STARTING LINE, RIGHT? SO THERE
[02:41:09] COULD BE DEPARTMENTS THAT ARE AT 14%
[02:41:10] ALREADY, AND IF THEY AYE. 15%, THEY ONLY
[02:41:13] NEED TO GO UP BY 1%, RIGHT? YOU COULD
[02:41:15] HAVE A DEPARTMENT AT 2%, BUT THEY RAISED
[02:41:17] IT TO 10%, WHICH IN THEORY, THAT 8% JUMP
[02:41:21] IS FAR MORE COMMENDABLE, IN MY VIEW,
[02:41:24] THAN THE 1% JUMP. RIGHT? AND THIS IS
[02:41:26] ACTUALLY THE REASON THIS IS SUCH A HUGE
[02:41:28] POINT OF CONTENTION IS BECAUSE I PROMISE
[02:41:31] I'LL GET OFF MY SOAPBOX HERE. BUT NOT TO
[02:41:33] LECTURE. BUT IF YOU REMEMBER THE NO
[02:41:36] CHILD LEFT BEHIND ACT RIGHT. AND ONE OF
[02:41:39] THE BIGGEST FAILURES OF THE NO CHILD
[02:41:40] LEFT BEHIND BACK WAS THAT THAT WAS THE
[02:41:43] REASON WE AS K THROUGH TWELVE, WENT
[02:41:45] THROUGH ALL THESE STANDARDIZED TESTS
[02:41:47] THROUGH K THROUGH TWELVE, AND IT WASH
[02:41:49] DOT TEST OUR READING, WRITING, MATH
[02:41:51] LEVELS AT 6TH GRADE. ARE YOU READING AND
[02:41:54] WRITING AT A 6TH GRADE LEVEL? RIGHT.
[02:41:55] AND IF YOU AYE. THAT BENCHMARK, THE
[02:41:57] FEDERAL GOVERNMENT WOULD GIVE YOU MONEY
[02:41:59] TO FURTHER YOUR PROGRAM. THE PROBLEM IN
[02:42:01] THAT PROGRAM WAS THAT IF YOU STARTED THE
[02:42:03] SCHOOL YEAR AT A SECOND GRADE LEVEL AND
[02:42:06] YOU'RE NOW TESTING AT A FIFTH GRADE
[02:42:07] LEVEL, YOU'VE STILL MADE PROGRESS FROM
[02:42:09] SECOND TO THIRD GRADE PROFICIENCY, BUT
[02:42:11] YOU'VE NOT AYE. THAT GOAL OF READING AT
[02:42:14] THE GRADE THAT YOU'RE SUPPOSED TO BE
[02:42:15] HITTING. AND SO DESPITE THE FACT THAT
[02:42:18] TEACHERS WERE MAKING PROGRESS AND
[02:42:20] HELPING STUDENTS IMPROVE, THEY WERE NOT
[02:42:22] BEING REWARDED FOR THAT PROGRESS. THEY
[02:42:25] WERE BEING PENALIZED FOR NOT MEETING
[02:42:26] THAT. OH, YOU'RE A 6TH GRADER, YOU
[02:42:27] SHOULD BE READING AT A 6TH GRADE LEVEL.
[02:42:29] AND I THINK THIS IS A VERY GOOD PARALLEL
[02:42:32] TO THAT, WHERE YOU COULD HAVE A GOAL
[02:42:35] WHERE IT'S 15% ALL ACROSS THE BOARD.
[02:42:39] YOU'VE GONE FROM TWO TO 10%, YOU'VE MADE
[02:42:41] UP 8%, WHICH IS GREAT, VERSUS ANOTHER
[02:42:43] DEPARTMENT THAT'S MADE UP MAYBE ONLY 2%
[02:42:45] TO AYE. THAT GOAL. RIGHT? AND THE OTHER
[02:42:47] THING IS THAT MAYBE YOU'VE ALWAYS BID AT
[02:42:50] 15% OR HIGHER, RIGHT? AND YOU
[02:42:53] DON'T WANT TO DISINCENTIVIZE DEPARTMENTS
[02:42:55] TO NOT GO BEYOND THAT, RIGHT? SO I THINK
[02:42:58] THAT'S WHY YOUR BENCHMARKING IS
[02:43:00] IMPORTANT. AND WHILE I UNDERSTAND
[02:43:02] APPRECIATE THAT, I DO THINK WE SHOULD BE
[02:43:04] REWARDING PROGRESS AS AN ORGANIZATION.
[02:43:07] AND SO ANY DEPARTMENT THAT MIGHT BE AT
[02:43:09] FAR BELOW OUR BENCHMARK THAT HAVE MADE
[02:43:10] ANY PROGRESS, I THINK THAT SHOULD BE
[02:43:12] ACCOUNTED FOR. AND SO I'LL GET OFF MY
[02:43:16] SOAPBOX, BUT I THINK THAT'S A REALLY
[02:43:17] IMPORTANT POINT TO MAKE HERE WHEN PEOPLE
[02:43:20] SEE OUR NUMBERS AND LIKE YEAH, BUT LIKE,
[02:43:21] CERTAIN DEPARTMENTS AREN'T EVEN HITTING
[02:43:23] 15 YET. RIGHT. IT'S LIKE, YEAH, BUT HOW

[02:43:25] FAR HAVE THEY COME FROM? RIGHT? AND THAT
[02:43:28] ALL IS BAKED INTO THE QUESTION OF BEING
[02:43:31] EQUITABLE AND FAIR WHEN WE'RE APPLYING
[02:43:35] METRICS. SO ANYWAYS, I'LL SHUT UP.
[02:43:38] THANK YOU FOR THAT PRESENTATION. YEAH.
[02:43:41] COMMISSIONER FELLEMAN, IF YOU HAVE ANY
[02:43:42] FOLLOW UP SO THAT IS AN INTERESTING WAY,
[02:43:44] A TRACKING METHOD, THAT WOULD BE
[02:43:46] SOMETHING THAT WOULD BE ADDED ONTO AND I
[02:43:49] TOTALLY WOULD SUPPORT THAT. AND EMILY
[02:43:51] WAS SAYING THAT YOU WERE GOING TO ADD
[02:43:53] SOME MORE TRACKING. SO ONE OF THOSE
[02:43:54] THINGS WAS LIKE I THINK YOU WERE GETTING
[02:43:57] TO WAS LIKE THE NUMBER OF APPLICATIONS
[02:43:59] YOU HAVE TO GET INTO THE PROGRAM TO THE
[02:44:00] NUMBER ONES THAT ARE ACTUALLY SUCCESSFUL
[02:44:02] VERSUS JUST THE NUMBER THAT SHOW UP.
[02:44:06] THAT SUCCESS RATE WOULD ALSO GET TO THE
[02:44:09] QUESTION OF WHO IS SUCCEEDING OR WHAT
[02:44:13] ARE THE BETTER TARGETING THAT YOU COULD
[02:44:14] DO. THAT WAS SORT OF ONE OF READ INTO,
[02:44:17] I THINK THAT'S WHAT YOU'RE SAYING. SO
[02:44:18] IT'S REALLY NUMBER OF APPLICANTS IS NOT
[02:44:21] INTO ITSELF. IT'S THEN THOSE THAT
[02:44:24] APPLIED, THAT'S ANOTHER GOOD NUMBER.
[02:44:25] BUT THOSE THAT SUCCEEDED IS REALLY THE
[02:44:27] NUMBER YOU WANT. RIGHT.
[02:44:31] I GUESS IT'S REALLY GETTING TIRESOME HOW
[02:44:34] JOYFUL YOU ARE ABOUT THIS PRESENTATION.
[02:44:40] COMMISSIONER, WE'RE AT THE END OF THE
[02:44:41] PRESENTATION. I WANT TO MAKE SURE I
[02:44:43] LIVEN UP A LITTLE BIT. THIS CONVERSATION
[02:44:45] THE LAST MEETING. I KNOW, BUT I GOT TO
[02:44:47] TAKE ISSUE WITH THIS EXPRESSION OF GOING
[02:44:49] FOR BROKE WHEN YOU'RE TALKING ABOUT
[02:44:51] BUSINESS ACCELERATORS. I DON'T KNOW.
[02:44:52] GOING FOR BROKE. OH, SORRY. I APOLOGIZE.
[02:44:57] KIND OF LIKE BREAKING A LEG, RIGHT? BUT
[02:45:00] I'M TRYING TO LITTLE LEVITY AT THE END
[02:45:02] OF THE DAY HERE, BUT I GOT TO GIVE A
[02:45:04] SHOUT OUT. MAYBE IT'S WHY THEY HAVE
[02:45:06] THEIR NAME, OFFICE OF STRATEGIC
[02:45:08] INITIATIVES. THEY WOULD SEEM TO BE VERY
[02:45:10] STRATEGIC IN THEIR WMBE GOAL
[02:45:11] UTILIZATION. BUT TO TELL YOU THE TRUTH,
[02:45:14] THE REAL QUESTION I'M LOOKING AT HERE IS
[02:45:16] THERE SEEMS TO BE A DYNAMIC TENSION, A
[02:45:18] FUNDAMENTAL ISSUE BETWEEN SMALL
[02:45:21] BUSINESSES AND LABOR UNIONS AND HOW DO
[02:45:24] YOU GET YOUR FOOT IN THE DOOR VERSUS
[02:45:27] GETTING YOUR QUALITY JOB, RIGHT? AND SO
[02:45:29] OUR GOALS ARE BOTH. AND IT JUST ALWAYS
[02:45:32] SEEMS LIKE ONE OF THOSE THINGS THAT WHEN
[02:45:34] I FIRST GOT HERE, I'VE BEEN STARING AT
[02:45:36] THIS ISSUE FOR SEVEN YEARS AND NOBODY'S
[02:45:39] REALLY GOT THAT ONE FIGURED OUT YET.
[02:45:41] AND SO HOW DO WE INCENTIVIZE BOTH? AND I
[02:45:44] THINK THE BEST I'VE BEEN ABLE TO THINK
[02:45:45] ABOUT THIS IS LIKE THROUGH THE SUB
[02:45:48] PROGRAM, RIGHT? SO YOU HAVE THE BIG
[02:45:50] CONTRACT WITH A COMMITMENT TO
[02:45:54] A HIGH LEVEL OF WMBE UTILIZATION ON THE
[02:45:57] SUBS, AND YOU WERE THEN TALKING ABOUT

[02:45:59] PUBLISHING IT, HOLDING THEM MORE
[02:46:01] ACCOUNTABLE TO IT. JUST TELL ME THAT
[02:46:04] SOUNDS LIKE THE ONE STRATEGY I'VE HEARD
[02:46:06] THAT REALLY KIND OF GETS TO THAT
[02:46:08] DICHOTOMY AND TRIES TO HOLD THE BIG
[02:46:11] FIRMS MORE TO THEIR COMMITMENTS BECAUSE
[02:46:13] THAT GIVES THEM THE SCORE, RIGHT? THAT
[02:46:15] HELPED THEM TO GET THEIR CONTRACT. SO
[02:46:18] HELP ME HERE, HOW DO WE RESOLVE THIS?
[02:46:22] YOU KNOW THAT, COMMISSIONER, YOU'RE
[02:46:24] RIGHT. IT'S A CHALLENGE BETWEEN THE TWO.
[02:46:27] AND I'M HOPING THAT WHEN WE CONTINUE
[02:46:30] TO HAVE OUR CONVERSATIONS ABOUT THE
[02:46:32] BARRIER STUDY OR EXCUSE ME, THE WIMPY
[02:46:35] ANALYSIS STUDY, WE WOULD START TO HAVE
[02:46:38] FURTHER CONVERSATIONS IN REGARDS TO THIS
[02:46:40] ONE AND START FIGURING IT OUT. I DON'T
[02:46:42] THINK WE'LL BE ABLE TO FIGURE IT OUT
[02:46:43] TODAY, BUT I DO THINK THAT MAKING
[02:46:47] SURE THAT AS A PUBLIC ENTITY AND PUBLIC
[02:46:52] SERVANT MYSELF, HOW DO WE MAKE SURE THAT
[02:46:54] THERE'S A BALANCE BETWEEN TWO? AND
[02:46:56] THAT'S SOMETHING THAT I THINK WE'RE ALL
[02:46:57] GOING TO HAVE TO HAVE A CONVERSATION
[02:46:58] ABOUT AND FIGURE OUT WHAT THE BEST
[02:47:00] MECHANISMS FOR THAT. IT'S LIKE THE
[02:47:02] ULTIMATE CHALLENGE BECAUSE WE WANT TO
[02:47:04] SUPPORT BOTH. AND THEN THE ONLY THING
[02:47:06] WAS THIS QUESTION OF CERTIFICATION.
[02:47:08] THERE'S BOTH A STATE CERTIFICATION AND A
[02:47:10] FEDERAL CERTIFICATION, AND HASN'T THERE
[02:47:13] BEEN SOME RELUCTANCE FOR PEOPLE TO BE
[02:47:16] CERTIFIED, OR WHAT IS THE BARRIER? I
[02:47:18] MEAN, IT SEEMS TO ME GETTING CERTIFIED
[02:47:20] SEEMS TO BE SOMETHING YOU WOULD WANT TO
[02:47:21] DO, BUT IT SOUNDS TO ME LIKE THERE WAS
[02:47:24] SOME PUSHBACK ON THAT AND JUST HELP ME
[02:47:25] UNDERSTAND THAT, BECAUSE IT SEEMS LIKE
[02:47:26] FOR THE FEDERAL GRANTS, YOU NEED THAT,
[02:47:29] RIGHT? YES. SO WHAT'S THE HOLD UP THERE?
[02:47:33] SO LAWRENCE PROBABLY CAN CHIME IN A
[02:47:35] LITTLE MORE ON THIS ONE, BUT HERE IT IS.
[02:47:38] SO WHEN WE DO HAVE FEDERAL
[02:47:40] CERTIFICATION, BECAUSE WE'RE RUNNING THE
[02:47:44] USDOT SMALL BUSINESS PROGRAM HEADED UP
[02:47:47] BY LISA AND LISA
[02:47:51] FAIR, SINCE WE'RE RUNNING
[02:47:55] THEIR CERTIFICATION PROGRAM OR THEIR
[02:47:57] PROGRAM, THEY'RE LOOKING FOR THEIR
[02:47:59] CERTIFIED BUSINESSES, WHICH TURNS INTO
[02:48:02] BE, AKA DBE,
[02:48:06] DISADVANTAGED BUSINESS ENTERPRISE.
[02:48:07] THAT'S THEIR CERTIFICATION NOW ON THE
[02:48:10] STATE SIDE FOR THOSE NON FEDERAL
[02:48:12] PROJECTS. BACK IN 1998,
[02:48:16] WHEN I 200 TOOK HOLD
[02:48:20] AND TURNED THE STATE OF WASHINGTON TO AN
[02:48:23] ANTI AFFIRMATIVE ACTION STATE, SOME OF
[02:48:26] THE BUSINESSES SAID, WHY ARE WE DOING
[02:48:28] THIS IN THE FIRST PLACE? THERE'S NO
[02:48:29] BENEFIT FROM ME GETTING CERTIFIED. WE
[02:48:31] ARE OVER THE YEARS, WE'RE NOW TURNING
[02:48:33] THAT AROUND AND TRYING TO BE MORE

[02:48:35] INTENTIONAL. ALL THE THINGS, ESPECIALLY
[02:48:37] THE LAST THREE TO FIVE YEARS. AND SO
[02:48:40] THERE ARE MORE AND MORE FOLKS ARE NOW
[02:48:41] SAYING, OKAY, NOW I SEE THERE'S A
[02:48:44] BENEFIT TO BEING CERTIFIED AS A SMALL
[02:48:46] BUSINESS GOVERNMENT ARE
[02:48:50] CONTINUING TO BECOME EVEN MORE FOCUSED
[02:48:52] ON ONE MINORITY BUSINESSES ITSELF. NOW,
[02:48:55] THE CERTIFICATION SIDE OF THE COIN,
[02:48:57] THERE ALSO WAS,
[02:49:00] IF I'M A SMALL BUSINESSMAN AND I SEE A
[02:49:02] PILE OF PAPERWORK IN FRONT OF ME, I
[02:49:04] REALLY DON'T HAVE THE TIME TO EVEN GO
[02:49:05] THROUGH IT AND THEN SUBMIT SOMETHING
[02:49:08] INTO THE STATE OF WASHINGTON. THE
[02:49:10] CERTIFICATION AT THE TIME WAS JUST
[02:49:14] A LOT, RIGHT. A LOT OF PAPERWORK, SO TO
[02:49:16] SPEAK. THE OFFICE OF ONE MINORITY
[02:49:18] BUSINESS ENTERPRISE OVER THE YEARS HAVE
[02:49:20] STREAMLINED THEIR PROCESS. SO IT'S
[02:49:21] GOTTEN BETTER IN TERMS OF CERTIFICATION,
[02:49:25] IN TERMS OF THE PROCESS OF IT. BUT THERE
[02:49:28] WAS A PAPERWORK BARRIER
[02:49:31] IN GOING. THROUGH IT AND WHAT IS THE
[02:49:33] BENEFIT FOR ME EVEN GETTING CERTIFIED?
[02:49:38] THOSE WERE KIND OF THE TWO BIG THINGS
[02:49:40] OVER THE YEARS. AND IT'S GETTING BETTER,
[02:49:43] AS DO WE HAVE ANY PROGRAMS LIKE HELPING
[02:49:46] PEOPLE FILL OUT APPLICATIONS TO BID? DO
[02:49:49] WE HAVE PROGRAMS TO HELP PEOPLE GET
[02:49:50] CERTIFIED? THERE ARE MULTIPLE FREE
[02:49:53] PROGRAMS THROUGH TABLE 100 HELPS,
[02:49:56] RIGHT? THAT'S ONE AREA. THE SMALL
[02:50:01] BUSINESS DEVELOPMENT CENTER WILL HELP
[02:50:03] FOLKS GETTING CERTIFIED. THE PTAC AND
[02:50:06] DON'T ASK ME WHAT THE WHOLE THING I'M
[02:50:08] TRYING TO REMEMBER THAT WHOLE YEAH,
[02:50:10] THANK YOU.
[02:50:14] THERE ARE MANY DIFFERENT ORGANIZATIONS
[02:50:15] WILL HELP BUSINESSES GET CERTIFIED, AND
[02:50:17] EVEN OMWBE WILL HELP YOU GET CERTIFIED.
[02:50:19] THE ACTUAL STAFF THERE. SO THERE'S
[02:50:22] MULTIPLE WAYS FOR ANY INDIVIDUAL
[02:50:25] OR ANY BUSINESS THAT WANT TO GET
[02:50:27] CERTIFIED CAN GET CERTIFIED. THEY JUST
[02:50:30] HAVE TO KNOW HELP. GO AHEAD. JUST TO
[02:50:34] ADD TO THAT. SO WE'VE GOT AN EVENT
[02:50:37] COMING UP FOR JOCK AND SMALL WORKS, AND
[02:50:39] WE'RE ACTUALLY BRINGING OMWBE TO TALK
[02:50:42] ABOUT CERTIFICATION AND HOW TO GET
[02:50:44] STARTED. THIS IS BUILDING ON TOP OF WE
[02:50:46] HAD TWO CERTIFICATION EVENTS LAST YEAR
[02:50:49] THAT LISA FAIR, OUR DBE MANAGER, WORKED
[02:50:52] ON IN PARTNERSHIP WITH OMWBE.
[02:50:56] AND WE HAVE PLANS FOR MORE OF THAT IN
[02:50:58] THIS YEAR AS WELL. YES, THAT'S EXACTLY
[02:51:01] RIGHT. THANK YOU, COMMISSIONER HASEGAWA.
[02:51:05] OKAY. ALL RIGHT. THANK YOU SO MUCH,
[02:51:07] TEAM. REALLY APPRECIATE ALL THE GREAT
[02:51:08] WORK YOU GUYS ARE DOING. THANK YOU,
[02:51:10] COMMISSIONERS, AND THANK YOU,
[02:51:11] COMMISSIONERS ONLINE AS WELL.
[02:51:13] APPRECIATE YOU. YES, ABSOLUTELY. I WANT

[02:51:15] TO NOTE REAL QUICK, I THINK COMMISSIONER
[02:51:16] HAMDI HAD TO DROP, SO SHE IS NO LONGER
[02:51:18] WITH US RIGHT NOW. AND SO THAT CONCLUDES
[02:51:21] OUR BUSINESS MEETING AGENDA FOR THE DAY.
[02:51:22] ARE THERE ANY CLOSING COMMENTS AT THIS
[02:51:24] TIME OR MOTIONS RELATING TO COMMITTEE
[02:51:26] REFERRALS FROM COMMISSIONER NO? YES,
[02:51:29] COMMISSIONER HASEEGAWA. IT IS ONCE EVERY 33
[02:51:32] YEARS THAT HOLY DAYS FOR MUSLIM,
[02:51:34] JEWISH, AND CHRISTIAN FAITHS COINCIDE.
[02:51:36] WE OBSERVED THAT LAST WEEKEND. SO I JUST
[02:51:38] WANTED TO WISH EVERYBODY A VERY HAPPY
[02:51:40] HOLIDAYS. AND I ALSO WANT TO ACKNOWLEDGE
[02:51:46] THAT SEATTLE AND THE PORT COMMUNITY LOST
[02:51:49] A COMMUNITY MEMBER WITH THE TRAGIC ROAD
[02:51:53] RAGE MURDER INCIDENT OF ELIJAH LEWIS.
[02:51:56] AND I WANTED TO THANK THE EXTERNAL
[02:51:59] RELATIONS STAFF FOR PUTTING OUT A REALLY
[02:52:01] LOVELY STATEMENT IN SUPPORT OF AYE. AND
[02:52:05] AYE. FAMILY. I DO WANT TO MENTION THAT
[02:52:07] THERE IS A GOFUNDME SITE AVAILABLE IF
[02:52:10] MEMBERS OF OUR PORT COMMUNITY ARE
[02:52:12] LOOKING TO SUPPORT. NOBODY PLANS FOR
[02:52:15] A FUNERAL FOR SOMEBODY THAT YOUNG.
[02:52:19] BUT I DID WANT TO JUST MENTION THAT
[02:52:21] ELIJAH WAS A VALUED MEMBER OF OUR PORT
[02:52:24] COMMUNITY. HE WAS A GUIDING LIGHT WITH
[02:52:26] WISDOM BEYOND AYE. YEARS. AND ONE OF THE
[02:52:29] THINGS THAT HE DID SAY, I WANTED TO
[02:52:32] SHARE WITH YOU ALL WHAT HE SAID WAS,
[02:52:36] QUOTE, WE CAN DO ANYTHING WE PUT OUR
[02:52:37] MINDS TO AS LONG AS WE DO IT TOGETHER.
[02:52:42] THANK YOU SO MUCH, COMMISSIONER
[02:52:44] HASEGAWA. COMMISSIONER CALKINS, DO YOU
[02:52:45] HAVE ANYTHING FOR US? FINAL WORDS OR
[02:52:49] THOUGHTS FOR THE MEETING?
[02:52:55] ALL RIGHT. IS HE STILL
[02:52:58] WITH US? IN ANY CASE,
[02:53:01] I'M GOING TO TAKE A MOMENT OF PERSONAL
[02:53:03] PRIVILEGE AND ALSO MENTION SOMETHING
[02:53:06] REAL QUICK, AND I HOPE THIS IS OKAY WITH
[02:53:09] HER, BUT OUR DEPUTY CHIEF OF STAFF,
[02:53:12] LEON SHARATO, IS A HUGE PART
[02:53:15] OF OUR OFFICE AND A HUGE PART OF THE
[02:53:18] PORT FAMILY. AND UNFORTUNATELY,
[02:53:20] RECENTLY SHE LEARNED THAT HER SON MASON
[02:53:24] WAS DIAGNOSED WITH LEUKEMIA. AND IT'S
[02:53:29] EARLY STAGE, I THINK, AND HE'S FIGHTING
[02:53:31] THROUGH IT. AND I'VE BEEN FOLLOWING
[02:53:32] THROUGH SOCIAL MEDIA, AYE. PROGRESS ON
[02:53:34] TREATMENT, BUT I JUST WANTED TO SEND
[02:53:39] BEST WISHES TO MASON. I ACTUALLY HAD THE
[02:53:42] CHANCE TO GET TO KNOW MASON A LITTLE BIT
[02:53:43] ON OUR TRIP TO SAN DIEGO. HE FOLLOWED
[02:53:45] LEANNE TO OUR TRIP TO SAN DIEGO, AND
[02:53:47] I'LL SAY THAT HE IS AN AMAZINGLY BRIGHT
[02:53:51] AND PRECOCIOUS YOUNG MAN, AND HE'S JUST
[02:53:54] A SWEETHEART. AND I WOULD JUST SAY THAT
[02:53:56] IF HE'S ANYTHING LIKE AYE. MOTHER, WE
[02:53:58] KNOW THAT HE'S A FIGHTER. AND SO WE ARE
[02:54:00] ALL LOOKING FORWARD TO HEARING POSITIVE
[02:54:03] NEWS AFTER RECEIVING TREATMENT. IF
[02:54:06] ANYONE IS UP TO SUPPORT MASON,

[02:54:09] I'M GOING TO BE WEARING THESE RED BANDS
[02:54:13] IN SUPPORT. IT SAYS MASON'S ARMY ON IT.
[02:54:15] I THINK WE HAVE A BUNCH OF THESE IN THE
[02:54:17] COMMISSION OFFICE, SO PLEASE FEEL FREE
[02:54:19] TO COME BY AND GRAB ONE. IF WE RUN OUT,
[02:54:21] WE'LL GET MORE. BUT TO BOTH LEANNE,
[02:54:25] MASON AND THE ENTIRE SHIRATO FAMILY,
[02:54:28] THE POOR FAMILY IS BEHIND YOU.
[02:54:31] WHATEVER YOU NEED. I HOPE YOU ALL FEEL
[02:54:34] COMFORTABLE REACHING OUT, AND I JUST
[02:54:37] WANT TO MAKE SURE THAT WE CALLED THAT
[02:54:39] OUT AND ACKNOWLEDGED, I BELIEVE THEY
[02:54:42] HAVE A GOFUNDME, IT SOUNDS LIKE. AND ANY
[02:54:45] CONTRIBUTIONS TO THAT NO PRESSURE, NO
[02:54:47] PRESSURE. BUT IF YOU FEEL COMPELLED TO,
[02:54:50] THERE IS A GOFUNDME THAT I'M SURE THE
[02:54:51] COMMISSION OFFICE WOULD BE HAPPY TO
[02:54:53] CIRCULATE VIA EMAIL IF YOU REACH OUT TO
[02:54:56] THEM. SO THANK YOU FOR ENTERTAINING THAT
[02:54:59] POINT OF PERSONAL PRIVILEGE, HEARING NO
[02:55:02] FURTHER COMMENTS AND HAVING NO FURTHER
[02:55:03] BUSINESS, IF THERE IS NO OBJECTION, WE
[02:55:05] ARE ADJOURNED AT. THANK YOU SO MUCH.
[02:55:09] THANK YOU,

END OF TRANSCRIPT